

CDK			
Stocking Status	Inventory Value	% of Inventory	Guide
INVESTMENT			
Normal or Active Stock	\$130,627	79.73%	over 70%
Automatic Phase Out	\$4,623	2.82%	Less than 30%
Dealer Phase Out	\$5,048	3.08%	Less than 1%
Manual Order	\$0	0.00%	Less than 3%
Non Stock Part \$'s	\$22,133	13.51%	Less than 5%
Non Stock Part #'s*	3,119		Greater than 70% of PN's
Clean Core		0.00%	# PIECES
Dirty Core	\$1,400	0.85%	PART #
			6 11
Total Inventory	\$163,830	100.00%	

Activity	Value \$	%	Notes & Guides
0-3 Months	112,970	69%	ACTIVE INVENTORY at 75%
4-6 Months	18,581	11%	ACTIVE INVENTORY at 23%
7-12 Months	18,451	11%	75% will likely become Obso 2% is g
Over 12 Months	5,226	3%	Technical Obsolescence 2% is guide
New parts no sales	8,432	5%	Minimal Amount
Total Inventory	163,659	100%	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from
MONTHS SUPPLY (This calculation from you
GROSS (TOTAL) TURNS (from your FS Temp
TRUE (STOCK) TURNS (from your FS Templ
FTFR (FIRST TIME FILL RATE)

**COLOR SCORING**

**GOOD**

Good

**Warning**

N/A

**Problem**

OK....BUT..

ouch!!!

Guide

**OBSO POSITION**

.75 TIMES \$			13838.56
--------------	--	--	----------

PLUS			5,226
------	--	--	-------

PLUS			8,432
------	--	--	-------

EQUALS	17%		27495.72
--------	-----	--	----------

Pass or Fail ?

**Fail**

Pass

Pass

Pass

Pass

Pass

Pass

Pass

Pass

Pass