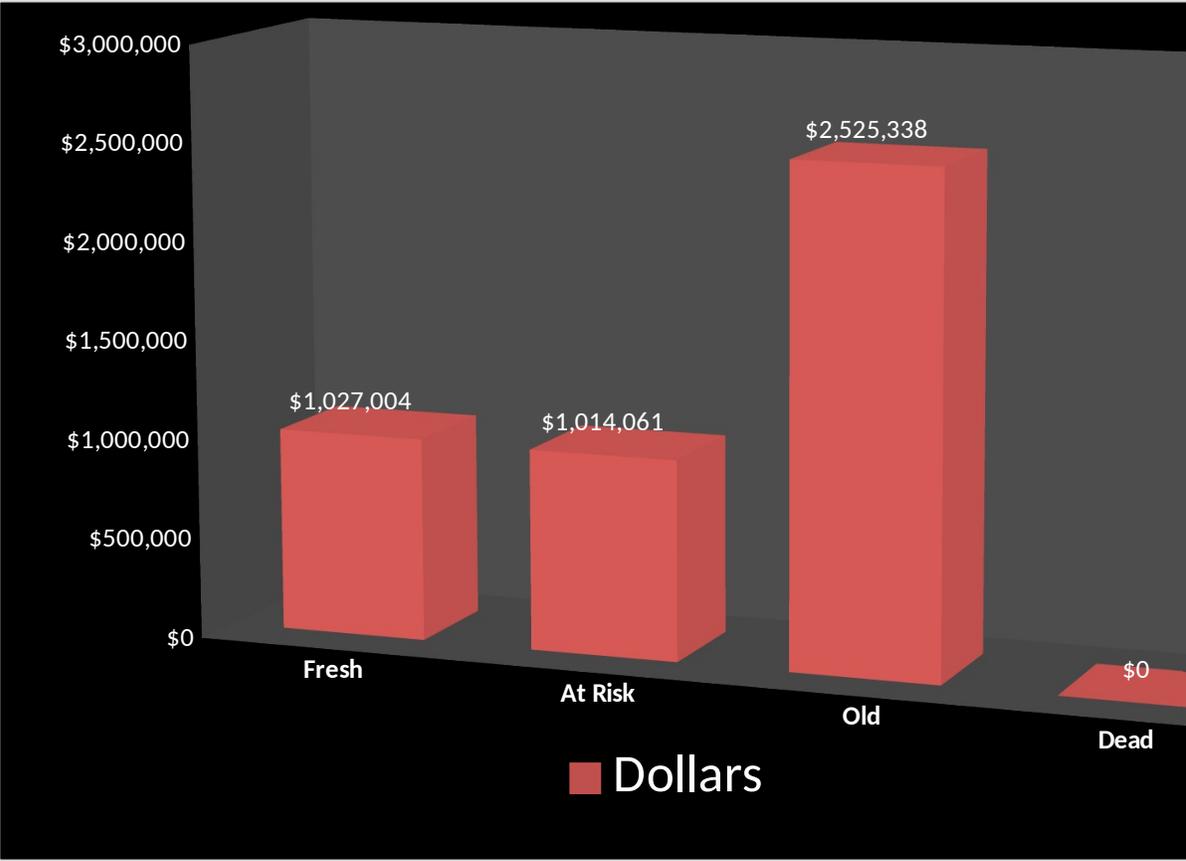


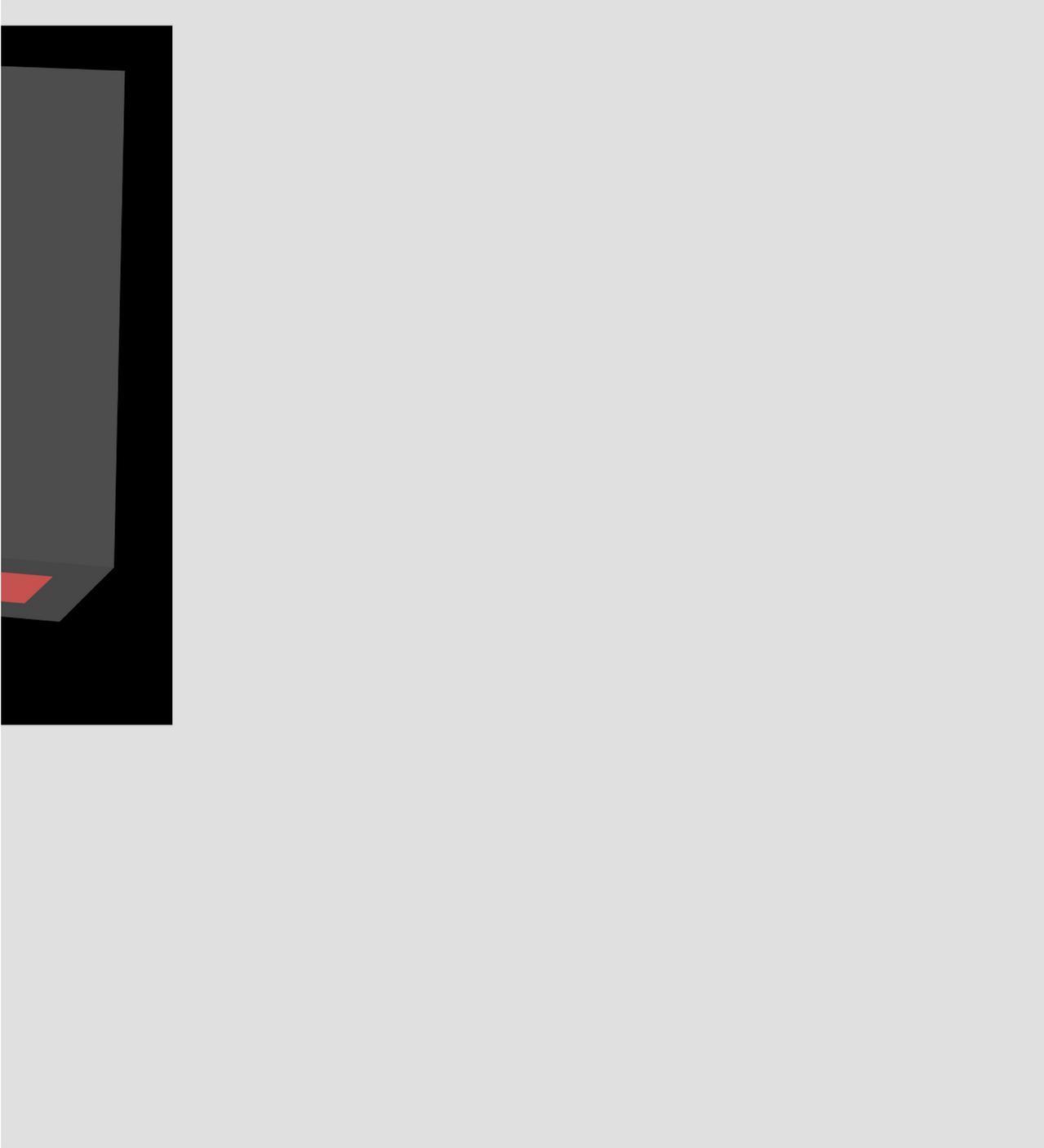
New Stock Analysis

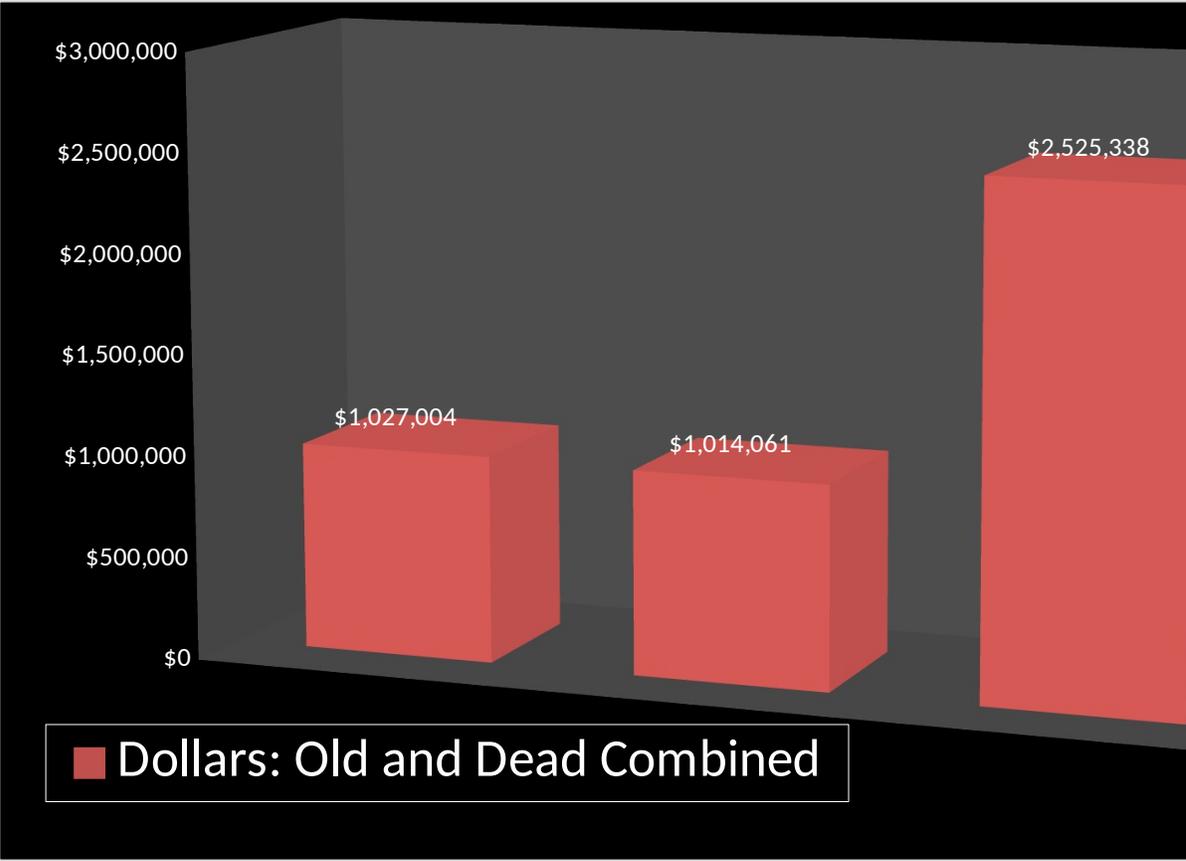
Days In Stock

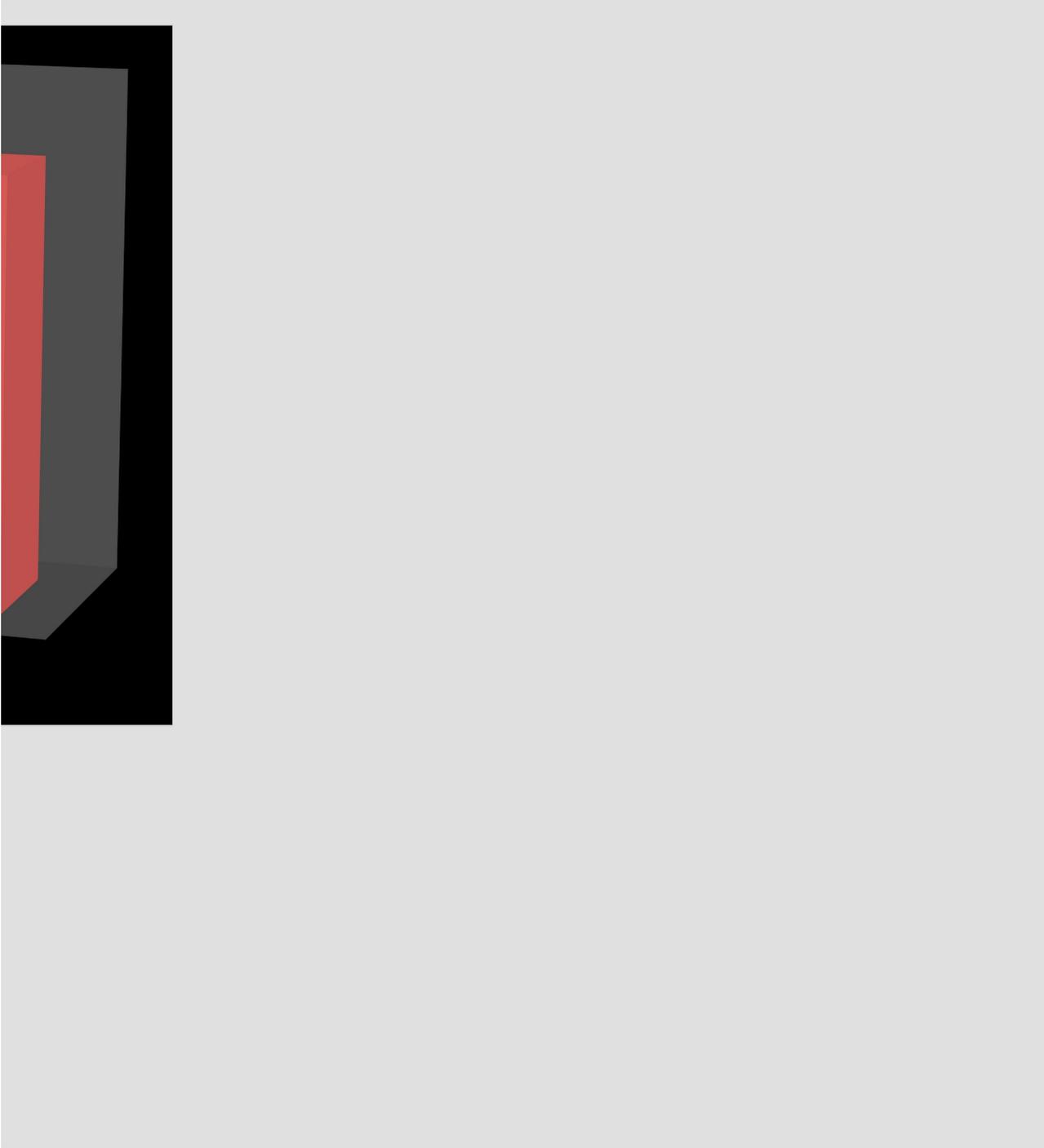
	0-30	31-45	46-60	61-90	90-120
# Of Units	23	6	14	14	61
Dollars	\$1,027,004	\$303,606	\$710,455	\$580,357	\$1,944,981
Fresh		At Risk		Old	
	23	20	<i>Units</i>		75
	\$1,027,004	\$1,014,061	<i>Dollars</i>		\$2,525,338

121+	Total
	118
	\$4,566,403
Dead	
0	
\$0	\$2,525,338









Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
23	20	<i>Units</i>	75	0
\$1,027,004	\$1,014,061	<i>Dollars</i>	\$2,525,338	\$0
19%	17%	<i>Percent of total in Units</i>	64%	0%
22%	22%	<i>Percent of total in \$</i>	55%	0%
\$44,652	\$50,703	<i>Average Cost per Unit</i>	\$33,671	0

118

\$4,566,403

Floor Plan vs. Total Dealership Profitability

AGED New Vehicle Inventory *(in dollars)*

\$2,525,338

Current Floor Plan Interest Rate

x

Annual Floor Plan Expense for AGED Inventory

=

\$0

÷

÷12

Monthly Floor Plan Expense for AGED Inventory

=

\$0

(or Floor Plan Savings if not in stock)

Total Dealership Profit Y.T.D.

Statement Month *(example: May = 5)*

÷

Total Dealership Profit *(Average month)*

=

#DIV/0!

Monthly Floor Plan Expense for AGED Inventory *(from above)*

(or Floor Plan Savings if not in stock)

\$0

Total Dealership Profit Y.T.D. *(average month)*

÷

Increase in Total Dealership Net Profit

=

#DIV/0!

(without aged inventory)