

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	494	1243	1737	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	379	581	960	Finance or Lease Reserve	42100	53662	95762
Service Contracts	203	383	586	Service Contracts	25958	30759	56717
Pre-Paid Maintenance			0	Pre-paid Maintenance			0
GAP	195	371	566	GAP	8201	13920	22121
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance	82	50	132	Paint Sealant & Appearance	5629	3471	9100
Tire/Wheel	73	105	178	Tire/Wheel	2631	337	2968
Lease Care	7	0	7	Lease Care	0	0	0
Other _____	3	1	4	Other _____	0	0	0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	421001	536620	957621
Service Contracts	259583	307595	567178
Pre-Paid maintenance			0
GAP	82015	139202	221217
Theft Deterrent			0
Paint Sealant & Appearance	56,269.50	34710	90979.5
Tire/Wheel	26310	33572	59882
Lease Care	2336		2336
Other _____	540	549	1089