

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	94	64	158	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	83	58	141	Finance or Lease Reserve	0	0	0
Service Contracts	8	17	25	Service Contracts	1761	2450	4211
Pre-Paid Maintenance	8	1	9	Pre-paid Maintenance	0	0	0
GAP	5	16	21	GAP	0	0	0
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	2	0	2	Paint Sealant & Appearance	0	0	0
Tire/Wheel	1	0	1	Tire/Wheel	0	0	0
Lease Care	0	0	0	Lease Care	0	0	0
Other_____	0	0	0	Other_____	0	0	0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	24,236	24878	49114
Service Contracts	8251	16050	24301
Pre-Paid maintenance	1814	200	2014
GAP	1291	5419	6710
Theft Deterrent	0	0	0
Paint Sealant & Appearance	710	0	710
Tire/Wheel	100	0	100
Lease Care	0	0	0
Other_____	0	0	0