

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	153	136	289	Finance or Lease Reserve	24397	5691	30088
Finance or Lease Contracts	132	108	240	Service Contracts	3381	4680	8061
Service Contracts	76	70	146	Pre-paid Maintenance			0
Pre-Paid Maintenance	46	24	70	GAP	5980	4058	10038
GAP	71	66	137	Theft Deterrent			0
Theft Deterrent	n/a	n/a	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	108	89	197	Tire/Wheel			0
Tire/Wheel	11	11	22	Lease Care			0
Lease Care	n/a	n/a	0	Other_____			0
Other_____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	140607	72352	212959
Service Contracts	97872	70911	168783
Pre-Paid maintenance	21595	14766	36361
GAP	28318	28754	57072
Theft Deterrent			0
Paint Sealant & Appearance	30799	23524	54323
Tire/Wheel	4545	9972	14517
Lease Care			0
Other_____			0