

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	41	207	248	Finance or Lease Reserve	811.76	1146.17	1957.93
Finance or Lease Contracts	30	135	165	Service Contracts	5721	12058	17779
Service Contracts	17	88	105	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	1	1	2	GAP	0	0	0
GAP	15	75	90	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	1	11	12	Tire/Wheel	0	0	0
Tire/Wheel	0	0	0	Lease Care	0	0	0
Lease Care	0	0	0	Other_____	0	0	0
Other_____	0	0	0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	27018.13	104962.03	131980.2
Service Contracts	20986	92991	113977
Pre-Paid maintenance	486	169.86	655.86
GAP	6963	35705	42668
Theft Deterrent	0	0	0
Paint Sealant & Appearance	347	3562	3909
Tire/Wheel	0	0	0
Lease Care	0	0	0
Other_____	0	0	0