

**PARTS, SERVICE AND BODY SHOP ACCOUNTS RECEIVABLE**

Page Colm Line

Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note			Page	Colm	Line
Service Customer Pay	+	211,808	8	Month	1
Parts Repair Orders (ROs)	+	116,874	9	Month	1
Parts Wholesale	+	130,575	9	Month	11
Parts Counter Retail	+	65,428	9	Month	13
	+	0		Month	
	+	0		Month	
	+	0		Month	
	+	0		Month	
<i>Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales</i>		=	<u>524,685</u> A		

Parts, Service and Body Shop Accounts Receivable		429,995	1	Asset	6
<i>Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales</i>	÷	<u>524,685</u> A			
Months' Supply of Parts, Service, and Body Shop Accounts Receivable	=	0.82			
Number of Days in the Month	×	<u>30</u>			
Days' Supply of Parts, Service, and Body Shop Accounts Receivable	=	<u>25</u>	Guide = 15 Days		

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



**WARRANTY CLAIMS RECEIVABLE DAYS' SUPPLY**

Page Colm Line

Current Month Parts, Service, and Body Shop Warranty Sales. See Note			
Service Warranty Sales	+	80,619	8   Month   6
Parts Warranty Sales	+	103,551	9   Month   8
Body Shop Parts Warranty Sales	+	0	Month
Body Shop Service Warranty Sales	+	0	Month
	+	0	Month
<i>Total Current Month Parts, Service, and Body Shop Warranty Sales</i>	=	184,170 A	

Warranty Claims Receivable		429995	1   Asset   6
<i>Total Current Month Parts, Service, and Body Shop Warranty Sales</i>	÷	184,170 A	
Months' Supply of Warranty Claims Receivable	=	2.33	
Number of Days in the Month	×	30	
Days' Supply of Warranty Claims Receivable	=	<u>70.0431666</u>	

Guide

Note: You need to go to the gross profit analysis section of your income statement where the detail of HOW you made your money resides.  
Your OEM may have an maintenance plan that runs through warranty, for example Toyota Care. The extra lines allow you to customize for your operation.

- 7.5 Days or 25% of Month
- 15 Days or 50% of Month
- 30 Days or 100% of Month



This calculation is in your workbook and it is below. This calculation is optional. We will discuss Vehicle Receivables during our live session but the calculation can be very misleading dependant what your operation "parks" in the account. Examples include fleet deals, dealer transfers and wholesale units at the auction not yet paid for.

**VEHICLE RECEIVABLE DAYS' SUPPLY**

		Page	Colm	Line
YTD New Vehicle Sales Dollars	4,009,807	6	YTD	37
YTD Pre-Owned Vehicle Sales Dollars	+ 1,984,168	6	YTD	70
YTD New and Pre-Owned Vehicle Sales Dollars	= <u>5,993,975</u> A			
Vehicle Receivable	968,676	1	Asset	28
YTD New and Pre-Owned Vehicle Sales Dollars	÷ 5,993,975 A			
Months' Supply of Vehicle Receivable	= 0.16			
Number of Days in the Month	× 30			
Days' Supply of Vehicle Receivable	= <u><u>5</u></u>			

Guide = 3

**VEHICLE RECEIVABLES SHOULD NOT AGE !**

**WORKBOOK PAGE 28**