



Repair Order Analysis *and Summary*

3/10/2021

Stokes-Trainor

Dealership

Dale Dennis

Student

Class Number

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100										
		Totals		Totals	0.00	0.00			897.85	0.00
Number of RO's in Sample				Competative Labor						
				Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	

Repair Order Analysis

Dealership				Competitive Labor		Maintenance Labor		Repair Labor		Total Cost of Labor	One Item Repair Order
				Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours		
RO Number	Year	Model	Mileage	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Labor Sales	Flat Rate Hours	Total Cost of Labor	One Item Repair Order
6123000	8	Lucerne	117,745	0.00	0.00	0.00	0.00	0.00	0.00	84.00	1
6123001	13	malibu	168,283	0.00	0.00	0.00	0.00	0.00	0.00	132.60	0
6123002	15	yukon	112,915	0.00	0.00	0.00	0.00	0.00	0.00	14.00	1
6123012	13	verano	58,581	0.00	0.00	0.00	0.00	0.00	0.00	9.80	1
6123013	14	sierra	86,843	0.00	0.00	0.00	0.00	0.00	0.00	11.20	1
6123017	19	sierra	9,358	0.00	0.00	0.00	0.00	0.00	0.00	22.40	1
6123020	20	silverado	7,586	0.00	0.00	0.00	0.00	0.00	0.00	96.00	1
6123024	2	blazer	84,342	0.00	0.00	0.00	0.00	0.00	0.00	57.20	1
6123025	20	sierra	66,969	0.00	0.00	0.00	0.00	0.00	0.00	39.00	0
6123027	11	cts	35,189	0.00	0.00	0.00	0.00	0.00	0.00	8.75	1
6123028	19	traverse	8,494	0.00	0.00	0.00	0.00	0.00	0.00	15.30	0
6123029	18	silverado	128,860	0.00	0.00	0.00	0.00	0.00	0.00	304.00	0
6123030	6	silverado	130,628	0.00	0.00	0.00	0.00	0.00	0.00	48.00	1
6123031	2	suburban	141,076	0.00	0.00	0.00	0.00	0.00	0.00	61.60	0
6123033	4	suburban	280,225	0.00	0.00	0.00	0.00	0.00	0.00	9.80	1
6123034	10	malibu	105,479	0.00	0.00	0.00	0.00	0.00	0.00	100.80	0
6123035	7	srx	126,208	0.00	0.00	0.00	0.00	0.00	0.00	151.80	0
6123039	14	terrain	153,467	0.00	0.00	0.00	0.00	0.00	0.00	33.60	1
6123040	15	malibu	30,191	0.00	0.00	0.00	0.00	0.00	0.00	112.00	0
6123041	20	silverado	15,732	0.00	0.00	0.00	0.00	0.00	0.00	23.40	0
6123044	16	enclave	45,342	0.00	0.00	0.00	0.00	0.00	0.00	81.20	0
6123045	11	acadia	93,170	0.00	0.00	0.00	0.00	0.00	0.00	40.80	0
6123048	3	silverado	245,471	0.00	0.00	0.00	0.00	0.00	0.00	72.00	0
6123050	12	cruze	130,991	0.00	0.00	0.00	0.00	0.00	0.00	19.60	0
6123053	12	silverado	141,134	0.00	0.00	0.00	0.00	0.00	0.00	52.70	0
6123056	6	colorado	205,825	0.00	0.00	0.00	0.00	0.00	0.00	137.20	0
6123058	13	ats	120,184	0.00	0.00	0.00	0.00	0.00	0.00	26.00	1
6123059	20	traverse	22,941	0.00	0.00	0.00	0.00	0.00	0.00	12.25	1
6123061	20	terrain	15,285	0.00	0.00	0.00	0.00	0.00	0.00	28.00	0
6123062	20	palisade	13,416	0.00	0.00	0.00	0.00	0.00	0.00	22.40	0
6123065	7	silverado	312,811	0.00	0.00	0.00	0.00	0.00	0.00	25.60	1
6123067	17	sierra	41,960	0.00	0.00	0.00	0.00	0.00	0.00	67.20	0
6123069	15	captiva	93,258	0.00	0.00	0.00	0.00	0.00	0.00	56.00	0
6123070	16	traverse	88,845	0.00	0.00	0.00	0.00	0.00	0.00	268.40	0
6123080	17	equinox	54,488	0.00	0.00	0.00	0.00	0.00	0.00	34.00	0
6123081	14	traverse	116,957	0.00	0.00	0.00	0.00	0.00	0.00	19.60	0
6123084	19	silverado	15,200	0.00	0.00	0.00	0.00	0.00	0.00	41.60	0
6123085	12	silverado	86,451	0.00	0.00	0.00	0.00	0.00	0.00	7.00	1
6123086	15	sierra	156,740	0.00	0.00	0.00	0.00	0.00	0.00	100.80	0
6123090	19	tahoe	47,742	0.00	0.00	0.00	0.00	0.00	0.00	17.50	1
6123094	3	silverado	142,378	0.00	0.00	0.00	0.00	0.00	0.00	38.90	0
6123099	14	sierra	73,848	0.00	0.00	0.00	0.00	0.00	0.00	9.00	1
6123102	15	sierra	129,220	0.00	0.00	0.00	0.00	0.00	0.00	114.80	0
6123105	12	silverado	139,933	0.00	0.00	0.00	0.00	0.00	0.00	98.00	0
6123109	16	tahoe	38,426	0.00	0.00	0.00	0.00	0.00	0.00	53.20	0
6123112	12	sonic	12	0.00	0.00	0.00	0.00	0.00	0.00	56.10	0
6123007	16	wrangler	52867	0.00	0.00	0.00	0.00	0.00	0.00	6.80	1
6123004	12	srx	66838	0.00	0.00	0.00	0.00	0.00	0.00	11.20	1
6123101	12	terrain	119508	0.00	0.00	0.00	0.00	0.00	0.00	28.00	0
0	0	0	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
ROs 1-50 Totals				0.00	0.00	0.00	0.00	0.00	0.00	2,881.10	19
Date of Study: Study Compiled by				C Labor		M Labor		R Labor		Total Cost of	One Item Repair
				Labor	Flat Rate	Labor	Flat Rate	Labor	Flat Rate		

	Sales	Hours	Sales	Hours	Sales	Hours	Labor	Order
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Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages
Competitive		\$	-	÷	0.00	=
Maintenance		\$	-	÷	0.00	=
Repair		\$	-	÷	0.00	=
Totals		\$	-	÷	0.00	=
				Target Labor Rate		
Total Ro's in Sample	0			Difference		

Cost of Labor

Total Cost of Labor	2881.10	÷	Total Sales	=	
Total Cost of Labor	2881.10	÷	Total FRHs	=	

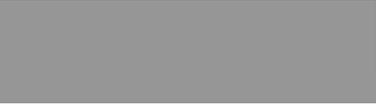
Repair Order Measurements

Total Labor Sales	0.00	÷	Total ROs	=	
Total FRHs	0.00	÷	Total ROs	=	
Menu Sales		÷	Total ROs	=	
Competitive FRHs	0.00	÷	Total FRHs	=	
Maintenance FRHs	0.00	÷	Total FRHs	=	
Repair FRH	0.00	÷	Total FRHs	=	
One item ROs	19	÷	Total ROs	=	

Model Year Analysis

2022	2021	2020	2019	2018
0	0	0	0	0
0.00%	0.00%	0.00%	0.00%	0.00%

Labor Mix



■ Percent Competitive ■ Percent Maintenance ■ Percent Rej



Report

Analysis

FRH Average
FRH Average
FRH Average
Customer ELR

Per FRH
Per FRH

Percent Cost of Sales
Cost per FRH

Avg Labor per RO
Avg FRH's per RO
Percent Menu Sales
Percent Competitive
Percent Maintenance
Percent Repair
Percent One Item RO

2017	Older	Total
0	49	49
0.00%	100.00%	

pair