

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|------------|---------|
| Inventory Balance | 11,814 | | 28,264 | | 680,820.05 | |
| Active Parts | 2,865 | 24.25 | 23,708 | 83.88 | 427,261.11 | 62.75 |
| NS Parts | 8,296 | 70.22 | 3,336 | 11.80 | 208,757.33 | 30.66 |
| MO Parts | | | | | | |
| AP Parts | 636 | 5.38 | 1,179 | 4.17 | 40,723.78 | 5.98 |
| DP Parts | 17 | 0.14 | 41 | 0.14 | 4,077.83 | 0.59 |
| SP Parts | | | | | | |
| DEL Parts | | | | | | |
| Parts With No Cost | | | | | | |
| Parts With Negative On-Hand | 9 | 0.07 | 16 | | -917.58 | |
| Core/Exchange | 156 | 1.32 | 338 | 1.19 | 26,008.30 | |
| Memos On File | 4,424 | | | | | |
| Parts Added | 634 | 5.36 | 171 | 0.60 | 8,585.46 | 1.26 |
| Active Parts | 1 | 0.15 | | | | |
| NS Parts | 633 | 99.84 | 171 | 100.00 | 8,585.46 | 100.00 |
| MO Parts | | | | | | |
| AP Parts | | | | | | |
| DP Parts | | | | | | |
| SP Parts | | | | | | |
| Parts & Memos Deleted | 1,891 | | | | | |
| Inventory Movement - Sales | | | | | | |
| 0 to 3 Months | 4,189 | 35.45 | 22,314 | 78.94 | 425,107.89 | 62.44 |
| 4 to 6 Months | 2,031 | 17.19 | 2,330 | 8.24 | 89,175.91 | 13.09 |
| 7 to 12 Months | 2,102 | 17.79 | 2,422 | 8.56 | 85,765.06 | 12.59 |
| Over 12 Months | 46 | 0.38 | 172 | 0.60 | 4,205.17 | 0.61 |
| New Parts No Sales | 3,446 | 29.16 | 1,026 | 3.63 | 76,566.02 | 11.24 |
| Inventory Movement - Receipts | | | | | | |
| 0 to 3 Months | 3,857 | 32.64 | 17,045 | 60.30 | 442,055.84 | 64.92 |
| 4 to 6 Months | 2,027 | 17.15 | 4,134 | 14.62 | 123,276.22 | 18.10 |
| 7 to 12 Months | 2,009 | 17.00 | 2,464 | 8.71 | 77,917.19 | 11.44 |
| Over 12 Months | 799 | 6.76 | 4,534 | 16.04 | 35,890.10 | 5.27 |
| New Parts No Receipts | 3,122 | 26.42 | 87 | 0.30 | 1,680.70 | 0.24 |
| Outstanding Orders | 136 | 1.15 | 480 | | 35,483.00 | |
| Stockorders | 115 | 84.55 | 450 | 93.75 | 30,366.00 | 85.57 |
| Supplemental Orders | | | | | | |
| Customer Orders | 22 | 16.17 | 24 | 5.00 | 4,354.00 | 12.27 |
| Backorders | 5 | 3.67 | 6 | 1.25 | 763.00 | 2.15 |
| Stockorder Backorders | | | | | | |
| Supplemntl Backorders | | | | | | |
| Customer Backorders | 5 | 3.67 | 6 | 1.25 | 763.00 | 2.15 |
| Outstanding Forced Orders | | | | | | |

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
| Gross Sales | 1,801 | 15.24 | 10,819 | | 364,011.41 | | 5,905 |
| Regular | 1,801 | 100.00 | 10,819 | 100.00 | 364,011.41 | 100.00 | 5,905 |
| No History | | | | | | | |
| Drop Ship | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | 17 | 0.14 | 21 | | 627.77 | | 18 |
| Return Sales | 304 | 2.57 | 1,331 | | 52,305.09 | | 481 |
| Regular | 304 | 100.00 | 1,331 | 100.00 | 52,305.09 | 100.00 | 481 |
| No History | | | | | | | |
| Defective | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 1,389 | 11.75 | 8,094 | | 343,941.43 | | 1,951 |
| Stockorders | 751 | 54.06 | 4,982 | 61.55 | 164,614.14 | 47.86 | 1,079 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 676 | 48.66 | 1,266 | 15.64 | 112,667.13 | 32.75 | 746 |
| Emergency Purchases | 101 | 7.27 | 1,846 | 22.80 | 66,660.16 | 19.38 | 126 |
| Other Receipts | | | | | | | |
| Overages | | | | | | | |
| Net Adjustments | | | | | | | |
| Plus | | | | | | | |
| Minus | | | | | | | |
| Factory Returns | 169 | 1.43 | 321 | | -30,094.60 | | 170 |
| Net Appreciation | 26 | 0.22 | 65 | 0.22 | 2,558.94 | | 90 |
| Positive | 16 | 61.53 | 46 | 70.76 | 2,719.60 | | 49 |
| Negative | 10 | 38.46 | 19 | 29.23 | -160.66 | | 41 |
| Parts Updated With Cost | 2 | 0.01 | | | | | 2 |
| Parts With Comments | 1,524 | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | | | 93 | | 13,005.00 | | 52 |
| Lost Sales | | | | | | | |
| Return Sales | | | 10 | | 4,672.25 | | 10 |