

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	734	56.1%	2323	13126.73	16.7%	102482.91
AUTOMATIC PHASEOUT (AP) PARTS	138	10.5%	251	4039.60	5.1%	44658.93
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	-540.26
MANUAL ORDER (MO) PARTS	4	0.3%	9	150.84	0.1%	1056.10
NON-STOCK (NS) PARTS	201	15.3%	229	26965.21	34.4%	194505.98
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	76.84
SOLD NOT STOCKED	230	17.8%	286	33992.86	43.7%	271221.07
<b>TOTAL COST OF SALES</b>	<b>1307</b>	<b>100.0%</b>	<b>3098</b>	<b>78275.24</b>	<b>100.0%</b>	<b>613461.57</b>
LOST SALES (MEMO)	0		0	0.00		0.00
CREDIT/RETURNS (MEMO)	0		0	0.00		45.44
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	591	4.6%	9744	45826.25	16.1%
AUTOMATIC PHASEOUT (AP) PARTS	5980	47.0%	21613	198971.98	70.1%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	2	0.0%	80	1340.80	0.4%
NON-STOCK (NS) PARTS	6102	47.9%	1260	34278.73	12.0%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	38	0.5%	80	3369.87	1.4%
<b>TOTAL INVESTMENT</b>	<b>12713</b>	<b>100.0%</b>	<b>32777</b>	<b>283787.63</b>	<b>100.0%</b>
DIRTY CORE INVENTORY	3		3	102.00	
NEW CORE INVENTORY	90		135	6876.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	538	4.2%	4.2%	44244.96	15.5	15.5%
1-3 MONTHS	1220	9.5%	13.7%	34824.67	12.2	27.7%
4-6 MONTHS	897	7.0%	20.7%	15868.75	5.5	33.2%
7-9 MONTHS	1012	7.9%	28.6%	10934.20	3.8	37.0%
10-12 MONTHS	1132	8.9%	37.5%	12018.45	4.2	41.2%
13-24 MONTHS	3200	25.1%	62.6%	26025.36	9.1	50.3%
25 MONTHS OR MORE	4714	37.4%	100.0%	139871.24	49.7	100.0%

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	7	8.9%	27	153.69	1.4%	
SUPPLEMENTAL ORDER - BACKORDER	47	60.2%	53	5261.03	49.4%	
SUPPLEMENTAL ORDER - CROSS SHIP	15	19.2%	15	4367.22	41.0%	
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - BACKORDER	6	7.6%	6	680.37	6.3%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	3	3.8%	3	181.10	1.7%	
OTHER ORDERS	0	0.3%	0	0.00	0.2%	
<b>TOTAL OUTSTANDING ORDERS</b>	<b>78</b>	<b>100.0%</b>	<b>104</b>	<b>10643.41</b>	<b>100.0%</b>	
<b>PROCESSED ORDERS</b>	<b>PARTS</b>	<b>PARTS%</b>	<b>PIECES</b>	<b>MTD</b>	<b>MTD%</b>	<b>YTD</b>
STOCK ORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	352	91.1%	-12	-100.34	63.9%	-11348.65
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-885.19
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-1507.03
CUSTOMER ORDER	29	7.5%	-2	-56.50	36.0%	-57.75
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-7.28
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	5	1.2%	0	0.00	0.0%	-112.37
OTHER ORDERS	0	0.2%	0	0.00	0.1%	0.00
<b>TOTAL PROCESSED ORDERS</b>	<b>386</b>	<b>100.0%</b>	<b>-14</b>	<b>-156.84</b>	<b>100.0%</b>	<b>-13918.27</b>
FORCED ORDERS	0		0	0.00		0.00
<b>RECEIPTS</b>	<b>PARTS</b>	<b>PARTS%</b>	<b>PIECES</b>	<b>MTD</b>	<b>MTD%</b>	<b>YTD</b>
STOCK ORDER	62	8.6%	1850	8798.56	10.7%	8798.56
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	306	42.6%	1613	24177.94	29.4%	229459.14
SUPPLEMENTAL ORDER - BACKORDER	39	5.4%	65	2546.00	3.0%	20540.71
SUPPLEMENTAL ORDER - CROSS SHIP	53	7.3%	77	8852.44	10.7%	52385.93
CUSTOMER ORDER	19	2.6%	32	1171.92	1.4%	2479.48
CUSTOMER ORDER - BACKORDER	1	0.1%	1	98.92	0.1%	245.61
CUSTOMER ORDER - CROSS SHIP	1	0.1%	1	20.47	0.0%	27.25
EMERGENCY PURCHASES	5	0.6%	5	2530.55	3.0%	6344.06
OTHER ORDERS	231	32.7%	287	34000.83	41.7%	271333.38
<b>TOTAL RECEIPTS</b>	<b>717</b>	<b>100.0%</b>	<b>3931</b>	<b>82197.63</b>	<b>100.0%</b>	<b>591614.12</b>
PURCHASES DISCOUNT	22		296	-62.68		1625.00

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	142	0	0.00	0.00
DELETED PARTS	2046	0	0.00	0.00
MINUS ADJUSTMENTS	49	-195	-4282.30	-20913.04
PLUS ADJUSTMENTS	373	1092	45209.62	48651.91
PHYSICAL INVENTORY ADJUSTMENTS	2305	-14362	-80390.50	-80390.50
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	493	-848	-39066.42	1294.91
COST PRICE ADJUSTMENTS	2	-175	-375.52	1086.78
INVENTORY REALLOCATION	0	0	0.00	0.00
<b>TOTAL ADDS/DELETES/ADJUSTS</b>	<b>5410</b>	<b>-14488</b>	<b>-78905.12</b>	<b>-50269.94</b>

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	0	0	0.00	1163.13
APPRECIATION - MANUAL UPDATE	1	0	0.00	-310.42
<b>TOTAL APPRECIATION</b>	<b>1</b>	<b>0</b>	<b>0.00</b>	<b>852.71</b>
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	7.28
FIRST PRICING - MANUAL UPDATE	2	3	318.85	393.61
<b>TOTAL FIRST PRICING</b>	<b>2</b>	<b>3</b>	<b>318.85</b>	<b>400.89</b>
<b>TOTAL APPRECIATION/FIRST PRICING</b>	<b>3</b>	<b>3</b>	<b>318.85</b>	<b>1253.60</b>

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	14622	46289	358706.19	353677.31
CLOSING INVENTORY	12713	32777	283787.63	283787.63
PERCENT OF CHANGE	-13.0%	-29.1%	-20.8%	-19.7%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	5873	0	0.00
NO COST	326	443	0.00
NO FACTORY RECORD	5681	11609	69529.80
NO SERVICE	27	76	1158.64
MINUS ON HAND	13	-19	-1356.14
PHASED IN	28	143	1788.75
CONVERTED TO AUTOMATIC PHASEOUT (AP)	185	149	3064.03

BUSINESS RATIOS	
LEVEL OF SERVICE	98.9%
STOCK ORDER PERFORMANCE	0.0%
GROSS TURNOVER RATE	1.9
TRUE TURNOVER RATE	0.0

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PHASE IN REPORT  
STORE 01 BRANCH 01 BURNWORTH ZOLLARS FO MM/YY 12/20

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QOH	PART# / DESCRIPTION	DETAIL	SRC	BIN	HI	RC	AGE	ROP/BSL	LST	ENTRY	OCT	NOV	DEC	YTD	PYR	COST
0	48880544	FR ROTORS		1	SPORD		2	0/0		0 06/24/2019	0	2	2	0	4	40.60
0	48881012	RR ROTOR		1	SPORD		2	0/0		0 07/31/2019	0	0	2	0	4	27.51
15	6413349	BRAKE LINE		1	TEST		2	0/1		0 07/14/2016	5	0	4	0	9	1.84
0	DE9Z-5A972-G	LINK	B I	LRC	1 3		Y03	0	0/1	0 11/02/2020	0	7	1	3	8	134.58
3	KX6Z-6730-B	PLUG - OIL DRA	B I	PEP	1 4		Y03	2	0/0	0 02/09/2018	1	0	2	0	3	5.36
2	HC3Z-17626-AE	PANEL	+B I	CCF	1 TEST		Y03	2	0/0	0 11/20/2018	0	0	2	0	4	104.03
0	LJ6Z-19G490-A	CAMERA - PARKI	B I	CAE	1 TEST		Y03	0	0/1	0 08/10/2020	0	0	2	3	4	39.71
0	-N800594-S100	BOLT	BN I	LPO	1 11		Y08	2	0/1	0 06/01/2018	0	0	8	0	12	1.75
0	-W520414-S441	NUT	B I	LPO	1 TEST		Y08	2	0/1	0 08/31/2020	0	0	4	0	8	1.25
4	-W710999-S439	SCREW AND WASH	B I	LPO	1 11		Y08	1	1/2	0 05/16/2014	0	0	4	9	6	0.68
0	-W714470-S439	BOLT	B I	LPO	1 11		Y08	1	0/1	0 05/16/2014	0	0	2	8	4	3.34
0	-W714869-S431	STUD	B I	LPO	1 11		Y08	2	1/2	0 03/24/2017	0	0	16	0	24	1.25
15	-W715179-S439	BOLT	B I	LPO	1 11		Y08	2	0/1	0 03/29/2019	4	0	4	0	12	2.25
16	-W715419-S439	BOLT	B I	LPO	1 11		Y08	0	28/29	0 05/01/2018	0	2	46	84	48	2.25
2	DS7Z-54264A26-P	LATCH	B I	CDL	1 10		Y03	0	0/1	0 10/07/2020	1	1	3	2	5	92.22
0	BB5Z-7803144-AA	MOULDING - WIN	B I	CTS	1 TEST		Y03	2	0/0	0 07/28/2020	0	0	1	0	3	74.54
0	FL3Z-9925622-AA	DECAL - NAME P	-B I	CCE	1 TEST		Y03	2	0/0	0 09/08/2020	0	0	2	0	3	36.00
0	YN-33-A	REFRIGERANT -	A	C4MCC	5 SPORD		N07	2	3/4	0 09/04/2019	0	0	35	0	70	4.30
1	G2MZ-1104-R	HUB ASY - WHEE	A	IC7LBR	5 1		Y03	2	0/0	0 04/02/2018	1	0	2	0	4	148.20
6	WW-1107	BLADE ASY - WI	A	C9MWB	5 15		Y03	2	0/0	0 09/11/2018	0	0	2	0	6	11.36
2	JL3Z-2140-A	CYLINDER ASY -	-A	IC7LBH	5 1		Y03	0	0/1	0 11/03/2020	0	3	1	3	4	45.78
35	XY-75W85-QL	OIL - REAR AXL	A	C3E00	5 FLOOR		N03	0	0/0	0 02/27/2018	1	0	1	1	11	19.75
1	8F9Z-9F472-H	SENSOR - HEGO	A	C7LFE	5 7		Y03	0	0/0	0 05/11/2016	0	0	2	1	6	70.83
0	BC3Z-9F479-B	SENSOR ASY	A	IC7LED	5 7		Y03	2	0/0	0 05/18/2018	1	0	1	0	7	72.44
0	8L3Z-15K601-B	REMOTE CONTROL	A	FMAPE	5 9		N03	2	0/0	0 02/10/2009	0	0	1	0	4	39.00

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PHASE OUT REPORT  
STORE 01 BRANCH 01 BURNWORTH ZOLLARS FO MM/YY 12/20

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	JAN	FEB	MAR	YTD	PYR	COST
8	921	BULB	1 TEST			9	0/0	01/26/2000					5	1.13
2	7T4Z-1177-D	SEAL	B I LPO 1 1		Y03	0	0/0	05/19/2016		2		2	2	13.07
2	YL8Z-3B457-AA	RING - RETAINI	B I PLD 1 3		Y03	8	0/0	10/08/2009					3	6.41
1	9L2Z-7A010-A	PLUG	B I PTP 1 4		Y03	15	0/0	12/18/2018					0	10.55
1	HC3Z-7G101-A	SUPPORT	B I PTP 1 5		Y03	8	0/0	04/28/2017					3	5.94
2	BC2Z-9F836-B	PEDAL	B I LFF 1 7		Y03	7	0/0	01/10/2019					0	177.48
15	AA5Z-00815-B	O RING	B I LSO 1 1		Y08	8	0/0	08/09/2018					4	11.40
2	2C5Z-13N021-AA	BULB - HALOGEN	B I LEB 1 9		Y03	8	0/0	12/29/2003					3	16.65
6	6L2Z-13466-AB	BULB	B I LEB 1 17		Y08	8	0/0	11/14/2012					4	2.41
0	DS7Z-16612-B	HOOD ASY	B CMF 1 TEST		Y03	6	0/0	12/13/2018					2	293.79
1	BB5Z-17626-CB	PANEL	-B CCF 1 9		Y03	13	0/0	12/13/2018					1	164.90
4	-W500214-S300	SCREW	-B I LPO 1 11		Y08	8	0/0	05/23/2017					12	1.25
2	-W503295-S439	BOLT	B I LPO 1 11		Y08	25	0/0	01/07/2019					0	1.25
2	-W520101-S437	NUT	+B I LPO 1 11		Y08	8	0/0	05/21/2020					4	0.75
6	-W703214-S442	BOLT - HEX.HEA	B I LPO 1 11		Y08	19	0/0	01/03/2019					0	2.75
3	-W714953-S441	NUT - SPRING	B I LPO 1 11		Y08	25	0/0	01/07/2019					0	1.75
8	-W715564-S900	BOLT	B I LPO 1 11		Y08	7	0/0	12/20/2018					2	2.50
8	-W715565-S900	BOLT	B I LPO 1 11		Y08	6	0/0	12/20/2018					4	1.50
1	TA-26	ADHESIVE	A C4MCC 5 TEST		N03	3	0/0	10/30/2009					3	3.82
8	SP-547	SPARK PLUG	A C5MPS 5 8		Y03	9	0/0	06/04/2020					0	9.58
1	9L8Z-1177-C	SEAL	A C9LBO 5 1		Y03	5	0/0	04/05/2016					3	5.09
1	BR-1611-B	KIT - BRAKE LI	A C7LBP 5 1		Y03	1	0/0	07/02/2019	1			1	4	47.78
1	FL-2024	FILTER ASY - O	A C8MFO 5 11		Y03	8	0/0	06/09/2020					0	17.79
1	FL3Z-2200-A	PAD - BRAKE	A C7LBP 5 1		Y03	5	0/0	06/30/2020					2	46.92
0	7T4Z-3A713-A	TUBE ASY	A C7LSO 5 3		Y03	6	0/0	03/06/2019					4	76.16
3	AV6Z-5K484-B	LINK	A C7LSO 5 3		Y03	6	0/0	05/20/2016					3	36.70
2	EJ7Z-8501-H	PUMP ASY - WAT	A C7PEC 5 4		Y03	2	0/0	06/25/2020					1	33.44
1	KV6Z-9601-A	ELEMENT ASY -	A C8MFA 5 11		Y03	6	0/0	06/22/2020					1	12.07
2	PMPC-19500-7411A	TOUCH-UP PAINT	A C4MCC 5 TEST		N03	8	0/0	06/15/2020					0	10.97
1	BL3Z-1627001-A	REGULATOR AND	A C7LEM 5 10		Y03	9	0/0	06/05/2020					0	114.99

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PHASE OUT REPORT  
REPORT TOTALS FOR BRANCH BURNWORTH ZOLLARS FO

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	PARTS	PIECES	VALUE
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MAKE FO FORD	30	95	1389.88
=====	=====	=====	=====
GRAND TOTAL	30	95	1389.88