

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	202		334		18,903.75	
Active Parts	14	6.93	12	3.59	3,103.85	16.41
NS Parts	188	93.06	322	96.40	15,799.90	83.58
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	0.49	1	0.29		
Parts With Negative On-Hand						
Core/Exchange	8	3.96	8	2.39	1,925.00	
Memos On File	25					
Parts Added	202	100.00	334	100.00	18,903.75	100.00
Active Parts	14	6.93	12	3.59	3,103.85	16.41
NS Parts	188	93.06	322	96.40	15,799.90	83.58
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	7	3.46				
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales	195	96.53	334	100.00	18,903.75	100.00
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts	202	100.00	334	100.00	18,903.75	100.00
Outstanding Orders	1	0.49	1		137.00	
Stockorders	1	100.00	1	100.00	137.00	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	7	3.46	7		881.55		7
Regular	7	100.00	7	100.00	881.55	100.00	7
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	200	99.00	341		19,785.30		400
Plus	200	100.00	341	100.00	19,785.30		400
Minus							
Factory Returns							
Net Appreciation	8	3.96	8	2.39	763.85		8
Positive	7	87.50	7	87.50	791.85		7
Negative	1	12.50	1	12.50	-28.00		1
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	5,656		15,794		399,637.30	
Active Parts	5,624	99.43	15,699	99.39	391,477.05	97.95
NS Parts	1	0.01	1	0.00	155.00	0.03
MO Parts						
AP Parts	3	0.05	4	0.02	239.40	0.05
DP Parts	28	0.49	90	0.56	7,765.85	1.94
SP Parts						
DEL Parts						
Parts With No Cost	2	0.03				
Parts With Negative On-Hand	13	0.22	22		-2,263.35	
Core/Exchange	130	2.29	220	1.39	50,530.00	
Memos On File	1,794					
Parts Added	29	0.51	6	0.03	215.00	0.05
Active Parts	29	100.00	6	100.00	215.00	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	2,040	36.06	13,273	84.03	294,217.89	73.62
4 to 6 Months	721	12.74	1,337	8.46	62,402.05	15.61
7 to 12 Months	658	11.63	823	5.21	37,126.15	9.28
Over 12 Months	2,208	39.03	353	2.23	5,411.21	1.35
New Parts No Sales	29	0.51	8	0.05	480.00	0.12
Inventory Movement - Receipts						
0 to 3 Months	1,930	34.12	12,470	78.95	299,380.79	74.91
4 to 6 Months	729	12.88	1,380	8.73	55,406.45	13.86
7 to 12 Months	672	11.88	835	5.28	34,828.70	8.71
Over 12 Months	2,299	40.64	1,106	7.00	9,924.36	2.48
New Parts No Receipts	26	0.45	3	0.01	97.00	0.02
Outstanding Orders	119	2.10	236		35,772.85	
Stockorders	114	95.79	219	92.79	25,862.20	72.29
Supplemental Orders						
Customer Orders	11	9.24	17	7.20	9,910.65	27.70
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	884	15.62	5,179		193,378.05		2,288
Regular	871	98.52	5,165	99.72	192,020.05	99.29	2,274
No History	13	1.47	14	0.27	1,358.00	0.70	14
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.01	1		182.00		1
Return Sales	243	4.29	1,069		54,946.95		333
Regular	243	100.00	1,069	100.00	54,946.95	100.00	333
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	669	11.82	3,804		129,259.80		953
Stockorders	514	76.83	2,151	56.54	81,140.96	62.77	690
Supplemental Orders	5	0.74	6	0.15	865.45	0.66	5
Customer Orders	141	21.07	279	7.33	29,003.59	22.43	152
Emergency Purchases	68	10.16	228	5.99	9,291.80	7.18	80
Other Receipts	25	3.73	1,140	29.96	8,958.00	6.93	26
Overages							
Net Adjustments	1,028	18.17	8,267		63,687.60		2,046
Plus	725	70.52	6,594	79.76	96,086.58		1,457
Minus	303	29.47	1,673	20.23	-32,398.98		589
Factory Returns							
Net Appreciation	16	0.28	74	0.46	-437.40		43
Positive	2	12.50	3	4.05	44.00		11
Negative	14	87.50	71	95.94	-481.40		32
Parts Updated With Cost							
Parts With Comments	51						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 107

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	745		2,596		43,995.30	
Active Parts	731	98.12	2,531	97.49	43,119.15	98.00
NS Parts	1	0.13				
MO Parts						
AP Parts	1	0.13				
DP Parts	12	1.61	65	2.50	876.15	1.99
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	0.40	767		-4,865.15	
Core/Exchange	3	0.40	3	0.11	60.00	
Memos On File	993					
Parts Added	9	1.20				
Active Parts	9	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	304	40.80	2,378	91.60	38,673.60	87.90
4 to 6 Months	88	11.81	117	4.50	3,380.80	7.68
7 to 12 Months	74	9.93	68	2.61	1,556.70	3.53
Over 12 Months	272	36.51	33	1.27	384.20	0.87
New Parts No Sales	7	0.93				
Inventory Movement - Receipts						
0 to 3 Months	280	37.58	2,135	82.24	36,877.60	83.82
4 to 6 Months	101	13.55	162	6.24	4,304.45	9.78
7 to 12 Months	65	8.72	215	8.28	1,728.15	3.92
Over 12 Months	290	38.92	84	3.23	1,085.10	2.46
New Parts No Receipts	9	1.20				
Outstanding Orders	21	2.81	129		2,473.55	
Stockorders	20	95.23	128	99.22	2,453.45	99.18
Supplemental Orders						
Customer Orders	1	4.76	1	0.77	20.10	0.81
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 107

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	178	23.89	3,252		36,754.81		1,324
Regular	172	96.62	3,246	99.81	36,363.96	98.93	1,318
No History	6	3.37	6	0.18	390.85	1.06	6
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.13	1		18.65		1
Return Sales	51	6.84	171		3,655.65		94
Regular	51	100.00	171	100.00	3,655.65	100.00	94
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	132	17.71	1,424		21,630.00		182
Stockorders	101	76.51	614	43.11	12,549.15	58.01	131
Supplemental Orders	22	16.66	102	7.16	3,191.55	14.75	22
Customer Orders	18	13.63	21	1.47	1,189.55	5.49	18
Emergency Purchases	9	6.81	11	0.77	508.55	2.35	10
Other Receipts	1	0.75	676	47.47	4,191.20	19.37	1
Overages							
Net Adjustments	181	24.29	1,119		8,157.50		363
Plus	120	66.29	883	78.90	11,470.95		239
Minus	61	33.70	236	21.09	-3,313.45		124
Factory Returns							
Net Appreciation							1
Positive							1
Negative							
Parts Updated With Cost							
Parts With Comments	6						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 108

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,562		1,515		86,769.29	
Active Parts	578	22.56	117	7.72	13,882.90	15.99
NS Parts	1,643	64.12	819	54.05	52,917.15	60.98
MO Parts						
AP Parts	298	11.63	560	36.96	18,239.94	21.02
DP Parts	12	0.46	19	1.25	1,729.30	1.99
SP Parts						
DEL Parts	31	1.20				
Parts With No Cost	2	0.07	1	0.06		
Parts With Negative On-Hand	41	1.60	63		-15,217.99	
Core/Exchange	21	0.81	23	1.51	4,650.00	
Memos On File	9,566					
Parts Added	1,071	41.80	203	13.39	19,028.70	21.93
Active Parts	52	4.85	50	24.63	5,962.95	31.33
NS Parts	1,019	95.14	153	75.36	13,065.75	68.66
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	75					
Inventory Movement - Sales						
0 to 3 Months	888	34.66	377	24.88	29,427.15	33.91
4 to 6 Months	221	8.62	294	19.40	17,076.76	19.68
7 to 12 Months	159	6.20	219	14.45	7,046.66	8.12
Over 12 Months	446	17.40	228	15.04	1,943.30	2.23
New Parts No Sales	848	33.09	397	26.20	31,275.42	36.04
Inventory Movement - Receipts						
0 to 3 Months	1,030	40.20	624	41.18	54,471.65	62.77
4 to 6 Months	290	11.31	347	22.90	18,019.73	20.76
7 to 12 Months	214	8.35	276	18.21	10,033.21	11.56
Over 12 Months	431	16.82	238	15.70	1,292.00	1.48
New Parts No Receipts	597	23.30	30	1.98	2,952.70	3.40
Outstanding Orders	83	3.23	91		27,524.65	
Stockorders	28	33.73	32	35.16	9,559.50	34.73
Supplemental Orders						
Customer Orders	55	66.26	59	64.83	17,965.15	65.26
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 108

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	788	30.75	1,050		145,902.22		1,420
Regular	787	99.87	1,049	99.90	145,630.22	99.81	1,419
No History	1	0.12	1	0.09	272.00	0.18	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.03	1		35.45		1
Return Sales	142	5.54	245		35,080.68		168
Regular	142	100.00	245	100.00	35,080.68	100.00	168
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	606	23.65	959		121,011.39		736
Stockorders	80	13.20	142	14.80	21,960.85	18.14	117
Supplemental Orders							
Customer Orders	507	83.66	720	75.07	85,854.70	70.94	551
Emergency Purchases	28	4.62	32	3.33	4,399.10	3.63	30
Other Receipts	37	6.10	65	6.77	8,796.74	7.26	38
Overages							
Net Adjustments	234	9.13	471		-4,466.63		433
Plus	91	38.88	194	41.18	13,223.30		177
Minus	143	61.11	277	58.81	-17,689.93		256
Factory Returns							
Net Appreciation	5	0.19	3	0.19	351.72		9
Positive	3	60.00	2	66.66	370.42		4
Negative	2	40.00	1	33.33	-18.70		5
Parts Updated With Cost	3	0.11					3
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			127		14,630.59		105
Lost Sales							
Return Sales			25		1,736.51		22

Sort Source: 117

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	13					
Active Parts	13	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	9	69.23	116		-5,815.95	
Core/Exchange						
Memos On File	20					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	12	92.30				
4 to 6 Months						
7 to 12 Months						
Over 12 Months	1	7.69				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	7	53.84				
4 to 6 Months	2	15.38				
7 to 12 Months						
Over 12 Months	4	30.76				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 117

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	11	84.61	257		12,297.70		217
Regular	11	100.00	257	100.00	12,297.70	100.00	217
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	8	61.53	45		2,085.40		16
Regular	8	100.00	45	100.00	2,085.40	100.00	16
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	6	46.15	126		6,104.40		6
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	6	100.00	126	100.00	6,104.40	100.00	6
Overages							
Net Adjustments	11	84.61	232		-11,749.30		27
Plus	2	18.18	7	3.01	25.95		8
Minus	9	81.81	225	96.98	-11,775.25		19
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 123

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	88		23		2,950.57	
Active Parts	88	100.00	23	100.00	2,950.57	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	4	4.54	10		-1,490.22	
Core/Exchange						
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	17	19.31	10	43.47	1,505.68	51.03
4 to 6 Months	7	7.95	7	30.43	695.01	23.55
7 to 12 Months	5	5.68	6	26.08	749.88	25.41
Over 12 Months	59	67.04				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	15	17.04	8	34.78	1,219.20	41.32
4 to 6 Months	9	10.22	9	39.13	981.49	33.26
7 to 12 Months	4	4.54	6	26.08	749.88	25.41
Over 12 Months	60	68.18				
New Parts No Receipts						
Outstanding Orders	1	1.13	6		1,345.02	
Stockorders	1	100.00	6	100.00	1,345.02	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 123

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	8	9.09	24		4,010.34		11
Regular	8	100.00	24	100.00	4,010.34	100.00	11
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	2.27	3		495.45		2
Regular	2	100.00	3	100.00	495.45	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	4.54	5		851.23		4
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	4	100.00	5	100.00	851.23	100.00	4
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	2	2.27	4	17.39	35.08		5
Positive	2	100.00	4	100.00	35.08		5
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	209		60		7,876.30	
Active Parts	207	99.04	58	96.66	7,469.30	94.83
NS Parts						
MO Parts						
AP Parts	1	0.47	1	1.66	46.00	0.58
DP Parts	1	0.47	1	1.66	361.00	4.58
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	92					
Parts Added	1	0.47				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	46	22.00	40	66.66	3,556.60	45.15
4 to 6 Months	13	6.22	9	15.00	1,481.60	18.81
7 to 12 Months	20	9.56	7	11.66	1,424.85	18.09
Over 12 Months	129	61.72	4	6.66	1,413.25	17.94
New Parts No Sales	1	0.47				
Inventory Movement - Receipts						
0 to 3 Months	51	24.40	36	60.00	3,746.20	47.56
4 to 6 Months	17	8.13	16	26.66	2,017.00	25.60
7 to 12 Months	20	9.56	5	8.33	1,595.85	20.26
Over 12 Months	120	57.41	3	5.00	517.25	6.56
New Parts No Receipts	1	0.47				
Outstanding Orders	2	0.95	2		955.00	
Stockorders	1	50.00	1	50.00	115.00	12.04
Supplemental Orders						
Customer Orders	1	50.00	1	50.00	840.00	87.95
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	17	8.13	25		2,018.30		35
Regular	17	100.00	25	100.00	2,018.30	100.00	35
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	4	1.91	4		325.60		4
Regular	4	100.00	4	100.00	325.60	100.00	4
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	10	4.78	17		1,374.40		12
Stockorders	4	40.00	9	52.94	826.10	60.10	5
Supplemental Orders							
Customer Orders	7	70.00	8	47.05	548.30	39.89	7
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	17	8.13	24		-396.50		36
Plus	11	64.70	17	70.83	1,561.15		22
Minus	6	35.29	7	29.16	-1,957.65		14
Factory Returns							
Net Appreciation	3	1.43	15	25.00	54.00		5
Positive	3	100.00	15	100.00	54.00		5
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 170

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	4,952		4,542		339,779.91	
Active Parts	4,927	99.49	4,514	99.38	331,919.86	97.68
NS Parts	5	0.10	3	0.06	518.00	0.15
MO Parts						
AP Parts	2	0.04	2	0.04	219.15	0.06
DP Parts	18	0.36	23	0.50	7,122.90	2.09
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	9	0.18	9		-2,913.45	
Core/Exchange	116	2.34	190	4.18	19,375.00	
Memos On File	1,876					
Parts Added	17	0.34	1	0.02	562.00	0.16
Active Parts	17	100.00	1	100.00	562.00	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	2,198	44.38	3,303	72.72	243,571.06	71.68
4 to 6 Months	638	12.88	684	15.05	56,671.10	16.67
7 to 12 Months	492	9.93	385	8.47	25,951.85	7.63
Over 12 Months	1,605	32.41	150	3.30	13,262.10	3.90
New Parts No Sales	19	0.38	20	0.44	323.80	0.09
Inventory Movement - Receipts						
0 to 3 Months	2,107	42.54	3,205	70.56	251,266.41	73.94
4 to 6 Months	692	13.97	775	17.06	50,898.25	14.97
7 to 12 Months	534	10.78	388	8.54	25,779.45	7.58
Over 12 Months	1,602	32.35	173	3.80	11,273.80	3.31
New Parts No Receipts	17	0.34	1	0.02	562.00	0.16
Outstanding Orders	116	2.34	159		20,252.10	
Stockorders	106	91.37	142	89.30	15,665.20	77.35
Supplemental Orders						
Customer Orders	16	13.79	17	10.69	4,586.90	22.64
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 170

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,125	22.71	2,450		254,332.04		2,431
Regular	1,116	99.20	2,439	99.55	252,823.34	99.40	2,420
No History	11	0.97	11	0.44	1,508.70	0.59	11
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	266	5.37	438		39,442.01		319
Regular	266	100.00	438	100.00	39,442.01	100.00	319
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	816	16.47	1,819		168,364.05		1,210
Stockorders	612	75.00	1,306	71.79	94,114.40	55.89	773
Supplemental Orders							
Customer Orders	290	35.53	452	24.84	63,067.00	37.45	385
Emergency Purchases	31	3.79	41	2.25	6,269.10	3.72	32
Other Receipts	19	2.32	20	1.09	4,913.55	2.91	20
Overages							
Net Adjustments	717	14.47	1,281		41,494.65		1,434
Plus	515	71.82	914	71.35	63,222.85		1,041
Minus	202	28.17	367	28.64	-21,728.20		393
Factory Returns	1	0.02					
Net Appreciation	3	0.06	7	0.15	-50.00		5
Positive	1	33.33	1	14.28	10.00		3
Negative	2	66.66	6	85.71	-60.00		2
Parts Updated With Cost			1		475.00		1
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 200

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	27		52		6,325.00	
Active Parts	27	100.00	52	100.00	6,325.00	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	2	7.40	5		-805.00	
Core/Exchange	13	48.14	51	98.07	1,020.00	
Memos On File	60					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	14	51.85	48	92.30	5,735.00	90.67
4 to 6 Months	1	3.70	2	3.84	398.00	6.29
7 to 12 Months	2	7.40	2	3.84	192.00	3.03
Over 12 Months	10	37.03				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	13	48.14	47	90.38	5,635.00	89.09
4 to 6 Months	1	3.70	2	3.84	398.00	6.29
7 to 12 Months	13	48.14	3	5.76	292.00	4.61
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders	5	18.51	65		9,175.00	
Supplemental Orders	4	80.00	49	75.38	6,375.00	69.48
Customer Orders	1	20.00	16	24.61	2,800.00	30.51
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	9	33.33	83		11,233.00		82
Regular	9	100.00	83	100.00	11,233.00	100.00	82
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	7	25.92	14		1,972.00		14
Regular	7	100.00	14	100.00	1,972.00	100.00	14
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	10	37.03	80		12,181.00		13
Stockorders	10	100.00	80	100.00	12,181.00	100.00	13
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	12	44.44	74		-8,964.00		26
Plus	6	50.00	10	13.51	1,045.00		15
Minus	6	50.00	64	86.48	-10,009.00		11
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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31DEC2020 Month End DEC 2020

EASTCHESTER CJD
MONTHLY SUMMARY REPORT

Sort Source: 300

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File		10				
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 300

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 301

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	20		30		1,153.20	
Active Parts	13	65.00	22	73.33	356.60	30.92
NS Parts						
MO Parts						
AP Parts	6	30.00	7	23.33	650.60	56.41
DP Parts	1	5.00	1	3.33	146.00	12.66
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	11					
Parts Added	1	5.00				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	1	5.00				
4 to 6 Months	1	5.00	10	33.33	215.00	18.64
7 to 12 Months						
Over 12 Months	17	85.00	20	66.66	938.20	81.35
New Parts No Sales	1	5.00				
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months	3	15.00	1	3.33	187.00	16.21
Over 12 Months	16	80.00	29	96.66	966.20	83.78
New Parts No Receipts	1	5.00				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 301

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	6	30.00	18		-1,667.40		6
Plus	2	33.33	14	77.77	184.60		2
Minus	4	66.66	4	22.22	-1,852.00		4
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	14,474		24,946		907,390.62	
Active Parts	12,222	84.44	23,028	92.31	800,604.28	88.23
NS Parts	1,838	12.69	1,145	4.58	69,390.05	7.64
MO Parts						
AP Parts	311	2.14	574	2.30	19,395.09	2.13
DP Parts	72	0.49	199	0.79	18,001.20	1.98
SP Parts						
DEL Parts	31	0.21				
Parts With No Cost	5	0.03	2	0.00		
Parts With Negative On-Hand	81	0.55	992		-33,371.11	
Core/Exchange	291	2.01	495	1.98	77,560.00	
Memos On File	14,448					
Parts Added	1,330	9.18	544	2.18	38,709.45	4.26
Active Parts	123	9.24	69	12.68	9,843.80	25.42
NS Parts	1,207	90.75	475	87.31	28,865.65	74.57
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	75					
Inventory Movement - Sales						
0 to 3 Months	5,527	38.18	19,429	77.88	616,686.98	67.96
4 to 6 Months	1,690	11.67	2,460	9.86	142,320.32	15.68
7 to 12 Months	1,410	9.74	1,510	6.05	74,048.09	8.16
Over 12 Months	4,747	32.79	788	3.15	23,352.26	2.57
New Parts No Sales	1,100	7.59	759	3.04	50,982.97	5.61
Inventory Movement - Receipts						
0 to 3 Months	5,433	37.53	18,525	74.26	652,596.85	71.92
4 to 6 Months	1,841	12.71	2,691	10.78	132,025.37	14.55
7 to 12 Months	1,525	10.53	1,729	6.93	75,194.24	8.28
Over 12 Months	4,822	33.31	1,633	6.54	25,058.71	2.76
New Parts No Receipts	853	5.89	368	1.47	22,515.45	2.48
Outstanding Orders	348	2.40	689		97,635.17	
Stockorders	275	79.02	578	83.88	61,512.37	63.00
Supplemental Orders	1	0.28	16	2.32	2,800.00	2.86
Customer Orders	84	24.13	95	13.78	33,322.80	34.12
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	3,027	20.91	12,327		660,808.01		7,815
Regular	2,998	99.04	12,295	99.74	657,278.46	99.46	7,783
No History	31	1.02	32	0.25	3,529.55	0.53	32
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	3	0.02	3		236.10		3
Return Sales	723	4.99	1,989		138,003.74		950
Regular	723	100.00	1,989	100.00	138,003.74	100.00	950
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,253	15.56	8,234		460,776.27		3,116
Stockorders	1,321	58.63	4,302	52.24	222,772.46	48.34	1,729
Supplemental Orders	27	1.19	108	1.31	4,057.00	0.88	27
Customer Orders	963	42.74	1,480	17.97	179,663.14	38.99	1,113
Emergency Purchases	136	6.03	312	3.78	20,468.55	4.44	152
Other Receipts	92	4.08	2,032	24.67	33,815.12	7.33	95
Overages							
Net Adjustments	2,406	16.62	11,827		105,881.22		4,771
Plus	1,672	69.49	8,974	75.87	206,605.68		3,361
Minus	734	30.50	2,853	24.12	-100,724.46		1,410
Factory Returns	1	0.00					
Net Appreciation	37	0.25	111	0.44	717.25		76
Positive	18	48.64	32	28.82	1,305.35		36
Negative	19	51.35	79	71.17	-588.10		40
Parts Updated With Cost	3	0.02	1		475.00		4
Parts With Comments	63						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			127		14,630.59		105
Lost Sales							
Return Sales			25		1,736.51		22