



# Repair Order Analysis *and Summary*

11/27/2017

**Coggin Ford Jax**  

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**Dealership**

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**Student**

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**Class and ID Number**







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		<b>Totals</b>	<b>Totals</b>	1,294.53	23.40			
<b>Number of RO's in Sample</b>				<b>Competative Labor</b>				
				<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Technican Number</b>	<b>Pay Per FRH</b>	





491.20	49.98	1.30			17.25	2,000.26	16.20		

	Maintenance Labor					Repair Labor				
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Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH
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	0.00	
	0.00	
	0.00	
	0.00	
	0.00	
	0.00	
	0.00	
452.60	961.05	17
	<b>Total</b>	<b>One Item</b>
<b>Labor</b>	<b>Cost of</b>	<b>Repair</b>
<b>Cost</b>	<b>Labor</b>	<b>Order</b>





<b>ROs 1-50</b>	<b>Totals</b>		<b>1,294.53</b>	<b>23.40</b>	<b>49.98</b>	<b>1.30</b>	<b>2,000.26</b>	<b>16.20</b>	<b>961.05</b>
Date of Study:	<b>C Labor</b>		<b>M Labor</b>		<b>R Labor</b>		<b>Total Cost of Labor</b>		
Study Compiled by	<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>	<b>Labor Sales</b>	<b>Flat Rate Hours</b>			



17

One Item  
Repair  
Order



## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages
Competitive	\$ 1,295	23.40	55.32
Maintenance	\$ 50	1.30	38.45
Repair	\$ 2,000	16.20	123.47
Totals	\$ 3,345	40.90	81.78
		Target Labor Rate	
Total Ro's in Sample	25	Difference	81.78

### Cost of Labor

Total Cost of Labor	961.05	Total Sales	=	28.73%
Total Cost of Labor	961.05	Total FRHs	=	23.50

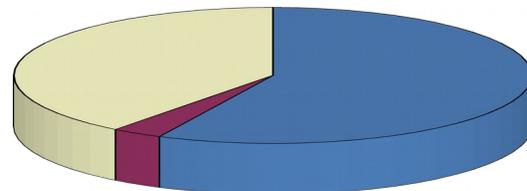
### Repair Order Measurements

Total Labor Sales	3,344.77	Total ROs	=	133.79
Total FRHs	40.90	Total ROs	=	1.64
Menu Sales		Total ROs	=	
Competitive FRHs	23.40	Total FRHs	=	57.21%
Maintenance FRHs	1.30	Total FRHs	=	3.18%
Repair FRH	16.20	Total FRHs	=	39.61%
One item ROs	17	Total ROs	=	68.00%

### Model Year Analysis

2018	2017	2016	2015	2014
0	1	3	2	7
0.00%	4.00%	12.00%	8.00%	28.00%

### Labor Mix



■ Percent Competitive    
 ■ Percent Maintenance    
 ■ Percent Repair



**Report**

**Analysis**

FRH Average

FRH Average

FRH Average

Customer ELR

Per FRH

16.38

Percent Cost of Sales

Cost per FRH

Avg Labor per RO

Avg FRH's per RO

Percent Menu Sales

Percent Competitive

Percent Maintenance

Percent Repair

Percent One Item RO

2013	Older	Total
5	7	25
20.00%	28.00%	

Repair

