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MONTHLY ANALYSIS
STORE 01 BRANCH 01 EMPIRE HYUNDAI MM/YY 11/20
SUMMARY

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COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	1609	69.5%	3983	34840.16	40.1%	447638.11
AUTOMATIC PHASEOUT (AP) PARTS	25	1.0%	49	3484.14	4.0%	41457.93
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	276	11.9%	768	314.88	0.3%	2979.06
NON-STOCK (NS) PARTS	200	8.6%	296	30419.11	35.0%	412026.69
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	205	9.0%	305	17703.57	20.6%	174584.15
TOTAL COST OF SALES	2315	100.0%	5401	86761.86	100.0%	1078685.94
LOST SALES (MEMO)	3		3	437.46		39909.58
CREDIT/RETURNS (MEMO)	19		21	2258.89		38390.80
UNUSUAL SALES (MEMO)	0		0	0.00		953.35
INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
NORMAL STOCK PARTS	1406	19.6%	6084	64011.80	43.8%	
AUTOMATIC PHASEOUT (AP) PARTS	1087	15.2%	1971	37316.76	25.5%	
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	
MANUAL ORDER (MO) PARTS	1	0.0%	342	140.22	0.0%	
NON-STOCK (NS) PARTS	4655	65.1%	536	44407.45	30.4%	
NO PHASEOUT (NP) PARTS	1	0.0%	0	0.00	0.0%	
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	
REPLACED BY HOLD (RBH) PARTS	0	0.1%	0	0.00	0.3%	
TOTAL INVESTMENT	7150	100.0%	8933	145876.23	100.0%	
DIRTY CORE INVENTORY	23		29	16140.00		
NEW CORE INVENTORY	1		1	50.00		
ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	648	9.0%	9.0%	31056.99	21.2%	21.2%
1-3 MONTHS	1560	21.8%	30.8%	31684.57	21.7%	42.9%
4-6 MONTHS	1039	14.5%	45.3%	16853.59	11.5%	54.4%
7-9 MONTHS	876	12.2%	57.5%	21180.97	14.5%	68.9%
10-12 MONTHS	1011	14.1%	71.6%	17414.72	11.9%	80.8%
13-24 MONTHS	1563	21.8%	93.4%	11508.58	7.8%	88.6%
25 MONTHS OR MORE	453	6.6%	100.0%	16176.81	11.4%	100.0%

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OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	49	16.2%	89	2147.07	6.0%	
STOCK ORDER - BACKORDER	26	8.6%	34	1940.30	5.5%	
STOCK ORDER - CROSS SHIP	67	22.2%	163	3140.27	8.9%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	1	0.3%	50	12.50	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	36	11.9%	56	4912.10	13.9%	
CUSTOMER ORDER - BACKORDER	21	6.9%	38	8398.34	23.8%	
CUSTOMER ORDER - CROSS SHIP	101	33.5%	136	14683.55	41.6%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.4%	0	0.00	0.3%	
TOTAL OUTSTANDING ORDERS	301	100.0%	566	35234.13	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	279	63.9%	853	13649.06	41.7%	166341.10
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	157	36.0%	297	19054.81	58.2%	342452.08
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-14.45
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-304.08
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	0.00
TOTAL PROCESSED ORDERS	436	100.0%	1150	32703.87	100.0%	508474.65
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	379	42.1%	3877	39632.35	43.1%	477004.07
STOCK ORDER - BACKORDER	1	0.1%	2	15.06	0.0%	739.35
STOCK ORDER - CROSS SHIP	1	0.1%	2	32.38	0.0%	1744.13
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	145	16.1%	315	17476.49	19.0%	303114.26
CUSTOMER ORDER - BACKORDER	3	0.3%	3	122.77	0.1%	3560.22
CUSTOMER ORDER - CROSS SHIP	6	0.6%	6	1036.15	1.1%	21542.51
EMERGENCY PURCHASES	110	12.2%	203	12678.24	13.7%	108086.29
OTHER ORDERS	254	28.5%	375	20942.26	23.0%	215404.38
TOTAL RECEIPTS	899	100.0%	4783	91935.70	100.0%	1131195.21
PURCHASES DISCOUNT	20		899	-322.48		10500.65

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
ADDED PARTS	187	0	0.00	0.00
DELETED PARTS	361	0	0.00	0.00
MINUS ADJUSTMENTS	2	-4	-536.37	-18935.79
PLUS ADJUSTMENTS	0	0	0.00	956.96
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	-199.92
RETURNED PARTS	0	0	0.00	-46462.23
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	184	-7	-2926.83	1993.21
COST PRICE ADJUSTMENTS	3	-140	-386.57	-10198.35
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	737	-151	-3849.77	-72846.12
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
APPRECIATION - FACTORY MASTER UPDATE	5	6	-6.60	8554.78
APPRECIATION - MANUAL UPDATE	7	92	-755.26	-5306.41
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TOTAL APPRECIATION	12	98	-761.86	3248.37
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	1387.19
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
-----	-----	-----	-----	-----
TOTAL FIRST PRICING	0	0	0.00	1387.19
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TOTAL APPRECIATION/FIRST PRICING	12	98	-761.86	4635.56
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
-----	-----	-----	-----	-----
OPENING INVENTORY	7316	9562	145636.50	152119.30
CLOSING INVENTORY	7150	8933	145876.23	145876.23
PERCENT OF CHANGE	-2.2%	-6.5%	0.2%	-4.0%
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
-----	-----	-----	-----	
OUT OF STOCK	5358	0	0.00	
NO COST	46	0	0.00	
NO FACTORY RECORD	244	3453	27070.96	
NO SERVICE	3	17	108.32	
MINUS ON HAND	26	-33	-1837.68	
PHASED IN	30	20	96.59	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	296	45	2516.21	
BUSINESS RATIOS				
-----	-----			
LEVEL OF SERVICE	86.7%			
STOCK ORDER PERFORMANCE	15.4%			
GROSS TURNOVER RATE	8.1			
TRUE TURNOVER RATE	3.6			

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST	ENTRY	SEP	OCT	NOV	YTD	PYR	COST
0	F2F13-AC001	ALL WEATHER FLOOR	10 SP-ORD			2	0/0		0 03/31/2020	0	0	1	0	3	84.00
0	81130-F2010	LATCH ASSY-HOOD D S P	10 SP-ORD		1	1	0/0		0 06/01/2020	0	0	1	0	3	49.74
0	86356-F2000	GARNISH ASSY-RAD G E S P	10 SP-ORD		1	1	0/0		0 03/12/2019	0	0	1	0	3	48.23
9	86590-28000	RETAINER ASSY-BUMP D S P	10 028E3		2	0	6/7		0 07/23/2020	15	0	4	2	29	1.65
0	25600-2G500	CONTROL ASSY-COOLA B S P	12 011B		1	1	0/1		0 10/13/2020	0	1	1	0	2	160.54
0	28321-2E000	ACTUATOR-VIS B S P	12 012A		1	1	0/0		0 09/10/2020	1	0	1	0	2	17.41
1	66317-1R300	BRACKET ASSY-FENDE E S P	14 026D		2	2	0/0		0 12/12/2016	0	0	1	0	1	7.26

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PHASE IN REPORT
REPORT TOTALS FOR BRANCH EMPIRE HYUNDAI

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	PARTS	PIECES	VALUE
----- MAKE HY HYUNDAI	7	10	22.11
=====	=====	=====	=====
GRAND TOTAL	7	10	22.11

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QOH	PART#	DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	NOV	DEC	JAN	YTD	PYR	COST
8	21356	OIL FILTER		3 208B			7	0/0	08/03/2000					3	3.22
1	87292-26001	COVER-ROOF RACK FR	F S P	10 026D		2	8	0/0	06/07/2019					0	4.49
1	35305-2G700	FUEL TUBE ASSY	A S P	11 011G		1	14	0/0	02/24/2018						34.28
0	36100-2G400	STARTER ASSY	A S P	11 040B		1	0	0/0	10/28/2019			1	1		237.23
1	95430-3X501	TX ASSY-KEYLESS EN	A S P	11 032C5		1	14	0/0	02/15/2016						70.98
0	97133-D1000	FILTER-AIR	A S P	11 CNTR2B		1	13	0/0	06/24/2016						16.19
1	22226-2G018	TAPPET	B S P	12 009B6		2	12	0/0	08/07/2018					1	12.50
0	22226-3CCC1	TAPPET	B S P	12 SP-ORD		2	1	0/0	05/14/2019	1				1	14.35
1	25281-2G663	TENSIONER ASSY	B S P	12 010E		1	2	0/0	10/28/2019					1	114.55
1	28240-2G411	PIPE-OIL FEED	B S P	12 011E		1	1	0/0	03/23/2016	0				0	33.32
5	35312-2G730	INJECTOR O-RING KI	B S P	12 013F1		2	7	0/0	01/10/2019					0	8.33
1	54501-D3000	ARM COMPLETE-FR LW	B S P	12 019D		1	12	0/0	01/05/2018					2	249.49
1	54623-2K000	PAD-FRONT SPRING,U	B S P	12 018B2		2	19	0/0	05/24/2019						11.49
1	57724-C1100	JOINT ASSY-INNER B	B S P	12 021B2		1	11	0/0	07/03/2019					1	69.88
1	81230-2V000	LATCH ASSY-TAIL GA	B S P	12 023D		1	12	0/0	10/19/2017					1	104.57
1	81996-4J000	KEY-BLANKING	B S P	12 026F4		2	12	0/0	08/01/2019					1	12.27
1	93490-F2225	CONTACT ASSY-CLOCK	B S P	12 030C		1	12	0/0	08/08/2019					1	153.34
0	93570-D3020-4X	SWITCH ASSY-P/WDO	B S P	12 033A		1	0	0/0	05/25/2019		1			1	96.39
1	96621-D3000	HORN ASSY-HIGH PIT	B S P	12 033F		1	11	0/0	06/30/2017					1	56.46
1	98360-B1000	BLADE ASSY-WIPER,P	B S P	12 HWALL		1	12	0/0	08/11/2017					1	13.27
0	B8012-ADU00	CARGO TRAY	C S A	13 SP-ORD		1	16	0/0	06/07/2019						40.00
1	00275-15001	INTERSTATE BATTERY	C SNP	13 RACK2		3	4	0/0	01/31/2008					4	76.72
1	005KM-22024-43	195/50R16, 84W, EC	C M P	13 AFTB SP1D		3	20	0/0	05/15/2019						94.00
0	26612-23301	GUIDE-OIL LEVEL GA	C S P	13 011E		2	8	0/0	02/21/2020					3	15.74
1	31410-2V501-QQH	CANISTER REPAIR KI	C S P	13 036A		3	7	0/0	01/16/2017					1	109.02
0	37300-2G100-RM	REMAN GENERATOR AS	C S P	13 SP-ORD		1	20	0/0	05/20/2019						160.33
1	39210-2E210	SENSOR ASSY-OXYGEN	C S P	13 014C3		1	12	0/0	05/31/2019					1	110.49
1	58365-2D020	PLATE ASSY-REAR BR	C M P	13 024RF		1	19	0/0	06/03/2019						43.47
1	93810-3KRWC-QQH	SWITCH ASSY-BRAKE	C S P	13 037D		3	7	0/0	11/27/2013					8	3.03
0	95760-B8641	CAMERA ASSY-BACK V	C S P	13 033D		1	20	0/0	05/16/2019						188.34
3	86525-J3000	ANTINOISE PAD-FRT	F S P	14 028D4		2	14	0/0	11/12/2019						0.51
1	86571-2V500	BRACKET-FR BUMPER	F S P	14 026E		2	13	0/0	11/20/2019						5.59
1	86572-2V500	BRACKET-FR BUMPER	F S P	14 028C		2	13	0/0	11/20/2019						5.59
1	87371-D3110	MOULDING-BACK PANE	D S P	14 147A		1	2	0/0	05/02/2016					0	139.04
1	66320-S2000	PANEL ASSY-FENDER,	E SNP	15 401Z		1	12	0/0	12/16/2019					1	202.17
1	86565-D3110	SKID PLATE-FR BUMP	E S P	15 146B		1	10	0/0	11/21/2018					0	38.31
1	86812-C2500	GUARD ASSY-FRONT W	E S P	15 147C		1	23	0/0	11/19/2018						94.39
1	87620-3X310	MIRROR ASSY-OUTSID	F M P	15 029E		1	25	0/0	11/29/2018						237.68
1	79110-J3000	HINGE ASSY-HOOD,LH	F S P	16 022E3		1	25	0/0	11/16/2018						36.57
1	79120-J3000	HINGE ASSY-HOOD,RH	F S P	16 022E3		1	25	0/0	11/16/2018						36.57

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STORE 01 BRANCH 01 EMPIRE HYUNDAI MM/YY 11/20

QOH	PART#	DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST	ENTRY	NOV	DEC	JAN	YTD	PYR	COST
-1	ZROWI-NP16	WIPER BLA		110 BS111			12	0/0		08/17/2017						5.21

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-----	PARTS	PIECES	VALUE
MAKE HY HYUNDAI	40	45	2242.47
MAKE ZR GENERIC RIGHT	1		0.00
=====	=====	=====	=====
GRAND TOTAL	41	45	2242.47