

Source: 100 RR BENTLEY

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	6,938		2,334		106,089.39	
Active Parts	314	4.52	1,843	78.96	65,972.32	62.18
NS Parts	6,498	93.65	69	2.95	16,000.26	15.08
MO Parts	5	0.07				
AP Parts	121	1.74	422	18.08	24,116.81	22.73
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	0.04	3		-2,094.04	
Core/Exchange	3	0.04	4	0.17	7,659.74	
Memos On File	3,320					
Parts Added	56	0.80	11	0.47	3,129.11	2.94
Active Parts						
NS Parts	56	100.00	11	100.00	3,129.11	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	2					
Inventory Movement - Sales						
0 to 3 Months	531	7.65	1,609	68.93	53,592.85	50.51
4 to 6 Months	314	4.52	244	10.45	26,700.24	25.16
7 to 12 Months	348	5.01	252	10.79	9,694.08	9.13
Over 12 Months	5,378	77.51	202	8.65	11,027.53	10.39
New Parts No Sales	367	5.28	27	1.15	5,074.69	4.78
Inventory Movement - Receipts						
0 to 3 Months	478	6.88	1,277	54.71	69,765.18	65.76
4 to 6 Months	305	4.39	414	17.73	12,710.35	11.98
7 to 12 Months	371	5.34	246	10.53	8,008.41	7.54
Over 12 Months	5,407	77.93	397	17.00	15,605.45	14.70
New Parts No Receipts	377	5.43				
Outstanding Orders	32	0.46	84		16,385.31	
Stockorders	20	62.50	42	50.00	9,237.27	56.37
Supplemental Orders						
Customer Orders	6	18.75	6	7.14	3,923.17	23.94
Backorders	6	18.75	36	42.85	3,224.87	19.68
Stockorder Backorders	6	18.75	36	42.85	3,224.87	19.68
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 100 RR BENTLEY

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	220	3.17	782		47,283.29		569
Regular	220	100.00	782	100.00	47,283.29	100.00	569
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	12	0.17	12		18,974.07		12
Return Sales	35	0.50	50		1,508.74		36
Regular	35	100.00	50	100.00	1,508.74	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	147	2.11	712		47,472.64		200
Stockorders	117	79.59	597	83.84	39,061.88	82.28	158
Supplemental Orders							
Customer Orders	36	24.48	115	16.15	8,410.76	17.71	42
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	2	0.02	11		69.98		2
Plus	1	50.00	10	90.90	71.30		1
Minus	1	50.00	1	9.09	-1.32		1
Factory Returns	14	0.20	30		-4,415.94		18
Net Appreciation	3	0.04	9	0.38	79.38		63
Positive	2	66.66	8	88.88	84.20		60
Negative	1	33.33	1	11.11	-4.82		3
Parts Updated With Cost							
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		0.12		2
Lost Sales							
Return Sales			1		0.11		1

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	6,938		2,334		106,089.39	
Active Parts	314	4.52	1,843	78.96	65,972.32	62.18
NS Parts	6,498	93.65	69	2.95	16,000.26	15.08
MO Parts	5	0.07				
AP Parts	121	1.74	422	18.08	24,116.81	22.73
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	0.04	3		-2,094.04	
Core/Exchange	3	0.04	4	0.17	7,659.74	
Memos On File	3,320					
Parts Added	56	0.80	11	0.47	3,129.11	2.94
Active Parts						
NS Parts	56	100.00	11	100.00	3,129.11	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	2					
Inventory Movement - Sales						
0 to 3 Months	531	7.65	1,609	68.93	53,592.85	50.51
4 to 6 Months	314	4.52	244	10.45	26,700.24	25.16
7 to 12 Months	348	5.01	252	10.79	9,694.08	9.13
Over 12 Months	5,378	77.51	202	8.65	11,027.53	10.39
New Parts No Sales	367	5.28	27	1.15	5,074.69	4.78
Inventory Movement - Receipts						
0 to 3 Months	478	6.88	1,277	54.71	69,765.18	65.76
4 to 6 Months	305	4.39	414	17.73	12,710.35	11.98
7 to 12 Months	371	5.34	246	10.53	8,008.41	7.54
Over 12 Months	5,407	77.93	397	17.00	15,605.45	14.70
New Parts No Receipts	377	5.43				
Outstanding Orders	32	0.46	84		16,385.31	
Stockorders	20	62.50	42	50.00	9,237.27	56.37
Supplemental Orders						
Customer Orders	6	18.75	6	7.14	3,923.17	23.94
Backorders	6	18.75	36	42.85	3,224.87	19.68
Stockorder Backorders	6	18.75	36	42.85	3,224.87	19.68
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	220	3.17	782		47,283.29		569
Regular	220	100.00	782	100.00	47,283.29	100.00	569
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	12	0.17	12		18,974.07		12
Return Sales	35	0.50	50		1,508.74		36
Regular	35	100.00	50	100.00	1,508.74	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	147	2.11	712		47,472.64		200
Stockorders	117	79.59	597	83.84	39,061.88	82.28	158
Supplemental Orders							
Customer Orders	36	24.48	115	16.15	8,410.76	17.71	42
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	2	0.02	11		69.98		2
Plus	1	50.00	10	90.90	71.30		1
Minus	1	50.00	1	9.09	-1.32		1
Factory Returns	14	0.20	30		-4,415.94		18
Net Appreciation	3	0.04	9	0.38	79.38		63
Positive	2	66.66	8	88.88	84.20		60
Negative	1	33.33	1	11.11	-4.82		3
Parts Updated With Cost							
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		0.12		2
Lost Sales							
Return Sales			1		0.11		1

Source: 200 UT ROLLS-ROYCE

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,167		1,293		55,022.68	
Active Parts	89	4.10	460	35.57	24,211.95	44.00
NS Parts	1,928	88.97	110	8.50	13,059.11	23.73
MO Parts	6	0.27				
AP Parts	144	6.64	723	55.91	17,751.62	32.26
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	6	0.27	6		-21,602.04	
Core/Exchange	1	0.04	3	0.23	54.00	
Memos On File	37					
Parts Added	39	1.79	22	1.70	6,836.85	12.42
Active Parts						
NS Parts	39	100.00	22	100.00	6,836.85	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	234	10.79	458	35.42	10,211.28	18.55
4 to 6 Months	83	3.83	113	8.73	13,451.61	24.44
7 to 12 Months	114	5.26	46	3.55	10,615.99	19.29
Over 12 Months	1,578	72.81	624	48.25	12,978.48	23.58
New Parts No Sales	158	7.29	52	4.02	7,765.32	14.11
Inventory Movement - Receipts						
0 to 3 Months	192	8.86	407	31.47	28,881.78	52.49
4 to 6 Months	90	4.15	127	9.82	12,230.38	22.22
7 to 12 Months	103	4.75	67	5.18	5,615.29	10.20
Over 12 Months	1,604	74.01	692	53.51	8,295.23	15.07
New Parts No Receipts	178	8.21				
Outstanding Orders	13	0.59	193		25,001.81	
Stockorders	5	38.46	185	95.85	3,073.33	12.29
Supplemental Orders						
Customer Orders	7	53.84	7	3.62	21,616.68	86.46
Backorders	1	7.69	1	0.51	311.80	1.24
Stockorder Backorders	1	7.69	1	0.51	311.80	1.24
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 200 UT ROLLS-ROYCE

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	122	5.62	376		56,749.40		224
Regular	122	100.00	376	100.00	56,749.40	100.00	224
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	16	0.73	52		5,452.39		17
Regular	16	100.00	52	100.00	5,452.39	100.00	17
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	82	3.78	323		34,696.98		95
Stockorders	76	92.68	252	78.01	31,657.83	91.24	86
Supplemental Orders	1	1.21	1	0.30	30.36	0.08	1
Customer Orders	7	8.53	70	21.67	3,008.79	8.67	8
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	2,167		1,293		55,022.68	
Active Parts	89	4.10	460	35.57	24,211.95	44.00
NS Parts	1,928	88.97	110	8.50	13,059.11	23.73
MO Parts	6	0.27				
AP Parts	144	6.64	723	55.91	17,751.62	32.26
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	6	0.27	6		-21,602.04	
Core/Exchange	1	0.04	3	0.23	54.00	
Memos On File	37					
Parts Added	39	1.79	22	1.70	6,836.85	12.42
Active Parts						
NS Parts	39	100.00	22	100.00	6,836.85	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	234	10.79	458	35.42	10,211.28	18.55
4 to 6 Months	83	3.83	113	8.73	13,451.61	24.44
7 to 12 Months	114	5.26	46	3.55	10,615.99	19.29
Over 12 Months	1,578	72.81	624	48.25	12,978.48	23.58
New Parts No Sales	158	7.29	52	4.02	7,765.32	14.11
Inventory Movement - Receipts						
0 to 3 Months	192	8.86	407	31.47	28,881.78	52.49
4 to 6 Months	90	4.15	127	9.82	12,230.38	22.22
7 to 12 Months	103	4.75	67	5.18	5,615.29	10.20
Over 12 Months	1,604	74.01	692	53.51	8,295.23	15.07
New Parts No Receipts	178	8.21				
Outstanding Orders	13	0.59	193		25,001.81	
Stockorders	5	38.46	185	95.85	3,073.33	12.29
Supplemental Orders						
Customer Orders	7	53.84	7	3.62	21,616.68	86.46
Backorders	1	7.69	1	0.51	311.80	1.24
Stockorder Backorders	1	7.69	1	0.51	311.80	1.24
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	122	5.62	376		56,749.40		224
Regular	122	100.00	376	100.00	56,749.40	100.00	224
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	16	0.73	52		5,452.39		17
Regular	16	100.00	52	100.00	5,452.39	100.00	17
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	82	3.78	323		34,696.98		95
Stockorders	76	92.68	252	78.01	31,657.83	91.24	86
Supplemental Orders	1	1.21	1	0.30	30.36	0.08	1
Customer Orders	7	8.53	70	21.67	3,008.79	8.67	8
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 400 GZ NON-MANUFACTURE

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,072		2,128		49,321.69	
Active Parts	72	1.01	669	31.43	12,787.95	25.92
NS Parts	6,704	94.79	25	1.17	1,194.77	2.42
MO Parts	2	0.02				
AP Parts	294	4.15	1,434	67.38	35,338.97	71.64
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	51					
Parts Added	22	0.31	20	0.93	867.02	1.75
Active Parts	4	18.18	4	20.00	450.22	51.92
NS Parts	18	81.81	16	80.00	416.80	48.07
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	160					
Inventory Movement - Sales						
0 to 3 Months	116	1.64	767	36.04	10,370.86	21.02
4 to 6 Months	66	0.93	43	2.02	6,160.33	12.49
7 to 12 Months	241	3.40	44	2.06	173.56	0.35
Over 12 Months	6,559	92.74	1,265	59.44	31,734.18	64.34
New Parts No Sales	90	1.27	9	0.42	882.76	1.78
Inventory Movement - Receipts						
0 to 3 Months	97	1.37	272	12.78	6,050.43	12.26
4 to 6 Months	56	0.79	188	8.83	3,297.40	6.68
7 to 12 Months	228	3.22	245	11.51	538.47	1.09
Over 12 Months	6,619	93.59	1,422	66.82	34,145.24	69.22
New Parts No Receipts	72	1.01	1	0.04	5,290.15	10.72
Outstanding Orders	4	0.05	15		501.00	
Stockorders	4	100.00	15	100.00	501.00	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 400 GZ NON-MANUFACTURE

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	57	0.80	435		5,014.99		225
Regular	57	100.00	435	100.00	5,014.99	100.00	225
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	18	0.25	60		1,344.69		38
Regular	18	100.00	60	100.00	1,344.69	100.00	38
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	41	0.57	168		3,891.32		42
Stockorders	8	19.51	103	61.30	1,615.42	41.51	8
Supplemental Orders							
Customer Orders	33	80.48	65	38.69	2,275.90	58.48	34
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.01	2		-21.50		1
Plus							
Minus	1	100.00	2	100.00	-21.50		1
Factory Returns	2	0.02	2		-127.21		2
Net Appreciation							8
Positive							5
Negative							3
Parts Updated With Cost							
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 410 GZ BATTERIES

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	27		4		510.03	
Active Parts	6	22.22	4	100.00	510.03	100.00
NS Parts	21	77.77				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	4	14.81	4	100.00	69.00	
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	6	22.22	2	50.00	203.13	39.82
4 to 6 Months	3	11.11	2	50.00	306.90	60.17
7 to 12 Months						
Over 12 Months	17	62.96				
New Parts No Sales	1	3.70				
Inventory Movement - Receipts						
0 to 3 Months	6	22.22	2	50.00	203.13	39.82
4 to 6 Months	3	11.11	2	50.00	306.90	60.17
7 to 12 Months	1	3.70				
Over 12 Months	17	62.96				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 410 GZ BATTERIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	2	7.40	2		203.13		2
Regular	2	100.00	2	100.00	203.13	100.00	2
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	7.40	3		308.26		3
Stockorders	2	100.00	3	100.00	308.26	100.00	3
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,099		2,132		49,831.72	
Active Parts	78	1.09	673	31.56	13,297.98	26.68
NS Parts	6,725	94.73	25	1.17	1,194.77	2.39
MO Parts	2	0.02				
AP Parts	294	4.14	1,434	67.26	35,338.97	70.91
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	4	0.05	4	0.18	69.00	
Memos On File	52					
Parts Added	22	0.30	20	0.93	867.02	1.73
Active Parts	4	18.18	4	20.00	450.22	51.92
NS Parts	18	81.81	16	80.00	416.80	48.07
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	160					
Inventory Movement - Sales						
0 to 3 Months	122	1.71	769	36.06	10,573.99	21.21
4 to 6 Months	69	0.97	45	2.11	6,467.23	12.97
7 to 12 Months	241	3.39	44	2.06	173.56	0.34
Over 12 Months	6,576	92.63	1,265	59.33	31,734.18	63.68
New Parts No Sales	91	1.28	9	0.42	882.76	1.77
Inventory Movement - Receipts						
0 to 3 Months	103	1.45	274	12.85	6,253.56	12.54
4 to 6 Months	59	0.83	190	8.91	3,604.30	7.23
7 to 12 Months	229	3.22	245	11.49	538.47	1.08
Over 12 Months	6,636	93.47	1,422	66.69	34,145.24	68.52
New Parts No Receipts	72	1.01	1	0.04	5,290.15	10.61
Outstanding Orders	4	0.05	15		501.00	
Stockorders	4	100.00	15	100.00	501.00	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	59	0.83	437		5,218.12		227
Regular	59	100.00	437	100.00	5,218.12	100.00	227
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	18	0.25	60		1,344.69		38
Regular	18	100.00	60	100.00	1,344.69	100.00	38
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	43	0.60	171		4,199.58		45
Stockorders	10	23.25	106	61.98	1,923.68	45.80	11
Supplemental Orders							
Customer Orders	33	76.74	65	38.01	2,275.90	54.19	34
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.01	2		-21.50		1
Plus							
Minus	1	100.00	2	100.00	-21.50		1
Factory Returns	2	0.02	2		-127.21		2
Net Appreciation							8
Positive							5
Negative							3
Parts Updated With Cost							
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 450 GN GENERAL FORMAT (NUMERIC)

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	122		237		2.37	
Active Parts	67	54.91	44	18.56	0.44	18.56
NS Parts	25	20.49				
MO Parts						
AP Parts	30	24.59	193	81.43	1.93	81.43
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added	1	0.81				
Active Parts						
NS Parts	1	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	6	4.91	11	4.64	0.11	4.64
4 to 6 Months	11	9.01	3	1.26	0.03	1.26
7 to 12 Months	69	56.55	12	5.06	0.12	5.06
Over 12 Months	36	29.50	211	89.02	2.11	89.02
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	99	81.14	237	100.00	2.37	100.00
New Parts No Receipts	23	18.85				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 450 GN GENERAL FORMAT (NUMERIC)

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	0.81	1		0.01		3
Regular	1	100.00	1	100.00	0.01	100.00	3
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.81	1		0.01		1
Plus	1	100.00	1	100.00	0.01		1
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 450

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	122		237		2.37	
Active Parts	67	54.91	44	18.56	0.44	18.56
NS Parts	25	20.49				
MO Parts						
AP Parts	30	24.59	193	81.43	1.93	81.43
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added	1	0.81				
Active Parts						
NS Parts	1	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	6	4.91	11	4.64	0.11	4.64
4 to 6 Months	11	9.01	3	1.26	0.03	1.26
7 to 12 Months	69	56.55	12	5.06	0.12	5.06
Over 12 Months	36	29.50	211	89.02	2.11	89.02
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	99	81.14	237	100.00	2.37	100.00
New Parts No Receipts	23	18.85				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 450

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	0.81	1		0.01		3
Regular	1	100.00	1	100.00	0.01	100.00	3
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	0.81	1		0.01		1
Plus	1	100.00	1	100.00	0.01		1
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 500 GZ TIRES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	256		62		24,011.29	
Active Parts	22	8.59	50	80.64	18,682.03	77.80
NS Parts	227	88.67	7	11.29	2,803.18	11.67
MO Parts						
AP Parts	7	2.73	5	8.06	2,526.08	10.52
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	25					
Parts Added	7	2.73				
Active Parts						
NS Parts	7	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	43	16.79	49	79.03	18,321.15	76.30
4 to 6 Months	18	7.03	8	12.90	3,236.96	13.48
7 to 12 Months	19	7.42	2	3.22	1,338.00	5.57
Over 12 Months	154	60.15	2	3.22	685.10	2.85
New Parts No Sales	22	8.59	1	1.61	430.08	1.79
Inventory Movement - Receipts						
0 to 3 Months	42	16.40	51	82.25	19,197.75	79.95
4 to 6 Months	14	5.46	6	9.67	2,195.46	9.14
7 to 12 Months	24	9.37	5	8.06	2,618.08	10.90
Over 12 Months	154	60.15				
New Parts No Receipts	22	8.59				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 500 GZ TIRES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	20	7.81	58		21,101.96		38
Regular	20	100.00	58	100.00	21,101.96	100.00	38
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	0.78	4		1,674.54		2
Regular	2	100.00	4	100.00	1,674.54	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	17	6.64	55		20,081.01		25
Stockorders	4	23.52	22	40.00	7,003.18	34.87	10
Supplemental Orders							
Customer Orders	13	76.47	33	60.00	13,077.83	65.12	15
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	0.39			-2.34		13
Positive							10
Negative	1	100.00			-2.34		3
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 500

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	256		62		24,011.29	
Active Parts	22	8.59	50	80.64	18,682.03	77.80
NS Parts	227	88.67	7	11.29	2,803.18	11.67
MO Parts						
AP Parts	7	2.73	5	8.06	2,526.08	10.52
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	25					
Parts Added	7	2.73				
Active Parts						
NS Parts	7	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	43	16.79	49	79.03	18,321.15	76.30
4 to 6 Months	18	7.03	8	12.90	3,236.96	13.48
7 to 12 Months	19	7.42	2	3.22	1,338.00	5.57
Over 12 Months	154	60.15	2	3.22	685.10	2.85
New Parts No Sales	22	8.59	1	1.61	430.08	1.79
Inventory Movement - Receipts						
0 to 3 Months	42	16.40	51	82.25	19,197.75	79.95
4 to 6 Months	14	5.46	6	9.67	2,195.46	9.14
7 to 12 Months	24	9.37	5	8.06	2,618.08	10.90
Over 12 Months	154	60.15				
New Parts No Receipts	22	8.59				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

lamborghini parts

Sort Source: 500

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	20	7.81	58		21,101.96		38
Regular	20	100.00	58	100.00	21,101.96	100.00	38
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	0.78	4		1,674.54		2
Regular	2	100.00	4	100.00	1,674.54	100.00	2
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	17	6.64	55		20,081.01		25
Stockorders	4	23.52	22	40.00	7,003.18	34.87	10
Supplemental Orders							
Customer Orders	13	76.47	33	60.00	13,077.83	65.12	15
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	0.39			-2.34		13
Positive							10
Negative	1	100.00			-2.34		3
Parts Updated With Cost							
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 600 LC LAMBORGHINI

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	3,047		1,743		207,965.15	
Active Parts	96	3.15	427	24.49	29,163.98	14.02
NS Parts	2,620	85.98	46	2.63	4,076.88	1.96
MO Parts	4	0.13				
AP Parts	327	10.73	1,270	72.86	174,724.29	84.01
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	0.09	3		-451.87	
Core/Exchange						
Memos On File	74					
Parts Added	31	1.01	33	1.89	459.28	0.22
Active Parts						
NS Parts	31	100.00	33	100.00	459.28	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	219	7.18	415	23.80	21,288.26	10.23
4 to 6 Months	106	3.47	91	5.22	5,594.33	2.69
7 to 12 Months	111	3.64	76	4.36	3,490.16	1.67
Over 12 Months	2,377	78.01	1,145	65.69	168,968.19	81.24
New Parts No Sales	234	7.67	16	0.91	8,624.21	4.14
Inventory Movement - Receipts						
0 to 3 Months	167	5.48	310	17.78	27,070.48	13.01
4 to 6 Months	83	2.72	161	9.23	6,023.94	2.89
7 to 12 Months	94	3.08	36	2.06	6,703.59	3.22
Over 12 Months	2,434	79.88	1,236	70.91	168,167.14	80.86
New Parts No Receipts	269	8.82				
Outstanding Orders	11	0.36	46		5,960.24	
Stockorders	4	36.36	32	69.56	1,225.52	20.56
Supplemental Orders						
Customer Orders	6	54.54	13	28.26	999.47	16.76
Backorders	1	9.09	1	2.17	3,735.25	62.66
Stockorder Backorders	1	9.09	1	2.17	3,735.25	62.66
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 600 LC LAMBORGHINI

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	107	3.51	260		36,307.78		251
Regular	107	100.00	260	100.00	36,307.78	100.00	251
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	4	0.13	4		2,650.89		4
Return Sales	20	0.65	36		7,584.04		36
Regular	20	100.00	36	100.00	7,584.04	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	63	2.06	206		27,910.47		69
Stockorders	60	95.23	191	92.71	27,241.41	97.60	66
Supplemental Orders							
Customer Orders	3	4.76	15	7.28	669.06	2.39	3
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	2	0.06	3		-.80		2
Plus	1	50.00	1	33.33	520.80		1
Minus	1	50.00	2	66.66	-521.60		1
Factory Returns	1	0.03	1		-443.10		1
Net Appreciation							3
Positive							2
Negative							1
Parts Updated With Cost	1	0.03					1
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 600

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	3,047		1,743		207,965.15	
Active Parts	96	3.15	427	24.49	29,163.98	14.02
NS Parts	2,620	85.98	46	2.63	4,076.88	1.96
MO Parts	4	0.13				
AP Parts	327	10.73	1,270	72.86	174,724.29	84.01
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	3	0.09	3		-451.87	
Core/Exchange						
Memos On File	74					
Parts Added	31	1.01	33	1.89	459.28	0.22
Active Parts						
NS Parts	31	100.00	33	100.00	459.28	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	219	7.18	415	23.80	21,288.26	10.23
4 to 6 Months	106	3.47	91	5.22	5,594.33	2.69
7 to 12 Months	111	3.64	76	4.36	3,490.16	1.67
Over 12 Months	2,377	78.01	1,145	65.69	168,968.19	81.24
New Parts No Sales	234	7.67	16	0.91	8,624.21	4.14
Inventory Movement - Receipts						
0 to 3 Months	167	5.48	310	17.78	27,070.48	13.01
4 to 6 Months	83	2.72	161	9.23	6,023.94	2.89
7 to 12 Months	94	3.08	36	2.06	6,703.59	3.22
Over 12 Months	2,434	79.88	1,236	70.91	168,167.14	80.86
New Parts No Receipts	269	8.82				
Outstanding Orders	11	0.36	46		5,960.24	
Stockorders	4	36.36	32	69.56	1,225.52	20.56
Supplemental Orders						
Customer Orders	6	54.54	13	28.26	999.47	16.76
Backorders	1	9.09	1	2.17	3,735.25	62.66
Stockorder Backorders	1	9.09	1	2.17	3,735.25	62.66
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 600

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	107	3.51	260		36,307.78		251
Regular	107	100.00	260	100.00	36,307.78	100.00	251
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	4	0.13	4		2,650.89		4
Return Sales	20	0.65	36		7,584.04		36
Regular	20	100.00	36	100.00	7,584.04	100.00	36
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	63	2.06	206		27,910.47		69
Stockorders	60	95.23	191	92.71	27,241.41	97.60	66
Supplemental Orders							
Customer Orders	3	4.76	15	7.28	669.06	2.39	3
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	2	0.06	3		-.80		2
Plus	1	50.00	1	33.33	520.80		1
Minus	1	50.00	2	66.66	-521.60		1
Factory Returns	1	0.03	1		-443.10		1
Net Appreciation							3
Positive							2
Negative							1
Parts Updated With Cost	1	0.03					1
Parts With Comments	3						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 700 GN BUGATTI

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	485		937		44,593.37	
Active Parts	59	12.16	531	56.67	30,422.10	68.22
NS Parts	381	78.55	2	0.21	1,219.72	2.73
MO Parts	2	0.41				
AP Parts	43	8.86	404	43.11	12,951.55	29.04
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	30					
Parts Added	13	2.68	1	0.10	295.63	0.66
Active Parts						
NS Parts	13	100.00	1	100.00	295.63	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	50	10.30	463	49.41	28,319.94	63.50
4 to 6 Months	19	3.91	4	0.42	1,557.56	3.49
7 to 12 Months	26	5.36	106	11.31	9,063.60	20.32
Over 12 Months	332	68.45	362	38.63	5,349.14	11.99
New Parts No Sales	58	11.95	2	0.21	303.13	0.67
Inventory Movement - Receipts						
0 to 3 Months	62	12.78	523	55.81	31,470.29	70.57
4 to 6 Months	20	4.12	8	0.85	6,817.50	15.28
7 to 12 Months	10	2.06	3	0.32	1,638.31	3.67
Over 12 Months	338	69.69	403	43.00	4,667.27	10.46
New Parts No Receipts	55	11.34				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 700 GN BUGATTI

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	10	2.06	38		3,926.53		11
Regular	10	100.00	38	100.00	3,926.53	100.00	11
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	0.20	2		1,551.96		1
Regular	1	100.00	2	100.00	1,551.96	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	0.20	1		295.63		1
Stockorders							
Supplemental Orders							
Customer Orders	1	100.00	1	100.00	295.63	100.00	1
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							12
Positive							12
Negative							
Parts Updated With Cost	1	0.20					1
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 700

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	485		937		44,593.37	
Active Parts	59	12.16	531	56.67	30,422.10	68.22
NS Parts	381	78.55	2	0.21	1,219.72	2.73
MO Parts	2	0.41				
AP Parts	43	8.86	404	43.11	12,951.55	29.04
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	30					
Parts Added	13	2.68	1	0.10	295.63	0.66
Active Parts						
NS Parts	13	100.00	1	100.00	295.63	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	50	10.30	463	49.41	28,319.94	63.50
4 to 6 Months	19	3.91	4	0.42	1,557.56	3.49
7 to 12 Months	26	5.36	106	11.31	9,063.60	20.32
Over 12 Months	332	68.45	362	38.63	5,349.14	11.99
New Parts No Sales	58	11.95	2	0.21	303.13	0.67
Inventory Movement - Receipts						
0 to 3 Months	62	12.78	523	55.81	31,470.29	70.57
4 to 6 Months	20	4.12	8	0.85	6,817.50	15.28
7 to 12 Months	10	2.06	3	0.32	1,638.31	3.67
Over 12 Months	338	69.69	403	43.00	4,667.27	10.46
New Parts No Receipts	55	11.34				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 700

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	10	2.06	38		3,926.53		11
Regular	10	100.00	38	100.00	3,926.53	100.00	11
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	0.20	2		1,551.96		1
Regular	1	100.00	2	100.00	1,551.96	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	0.20	1		295.63		1
Stockorders							
Supplemental Orders							
Customer Orders	1	100.00	1	100.00	295.63	100.00	1
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							12
Positive							12
Negative							
Parts Updated With Cost	1	0.20					1
Parts With Comments	1						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 800 MR MCLAREN US (MR)

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	1,159		1,285		101,966.42	
Active Parts	112	9.66	476	37.04	44,061.53	43.21
NS Parts	866	74.71	26	2.02	6,938.06	6.80
MO Parts						
AP Parts	181	15.61	783	60.93	50,966.83	49.98
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	7	0.60	7		-18,721.11	
Core/Exchange						
Memos On File	157					
Parts Added	70	6.03	4	0.31	1,230.27	1.20
Active Parts						
NS Parts	70	100.00	4	100.00	1,230.27	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	189	16.30	461	35.87	24,116.20	23.65
4 to 6 Months	105	9.05	99	7.70	20,284.05	19.89
7 to 12 Months	125	10.78	89	6.92	3,068.69	3.00
Over 12 Months	452	38.99	596	46.38	47,196.56	46.28
New Parts No Sales	288	24.84	40	3.11	7,300.92	7.16
Inventory Movement - Receipts						
0 to 3 Months	183	15.78	375	29.18	29,700.03	29.12
4 to 6 Months	94	8.11	73	5.68	16,605.71	16.28
7 to 12 Months	139	11.99	88	6.84	9,881.42	9.69
Over 12 Months	460	39.68	747	58.13	45,624.35	44.74
New Parts No Receipts	283	24.41	2	0.15	154.91	0.15
Outstanding Orders	20	1.72	51		23,597.37	
Stockorders	16	80.00	46	90.19	6,718.95	28.47
Supplemental Orders						
Customer Orders	4	20.00	4	7.84	16,408.33	69.53
Backorders	1	5.00	1	1.96	470.09	1.99
Stockorder Backorders	1	5.00	1	1.96	470.09	1.99
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 800 MR MCLAREN US (MR)

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	76	6.55	224		41,183.13		170
Regular	76	100.00	224	100.00	41,183.13	100.00	170
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	11	0.94	26		2,149.39		16
Regular	11	100.00	26	100.00	2,149.39	100.00	16
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	73	6.29	232		28,168.20		86
Stockorders	66	90.41	214	92.24	23,072.75	81.91	77
Supplemental Orders							
Customer Orders	8	10.95	18	7.75	5,095.45	18.08	9
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	2	0.17	4		-2,166.28		4
Net Appreciation	1	0.08	2	0.15	-8.23		9
Positive							6
Negative	1	100.00	2	100.00	-8.23		3
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 800

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	1,159		1,285		101,966.42	
Active Parts	112	9.66	476	37.04	44,061.53	43.21
NS Parts	866	74.71	26	2.02	6,938.06	6.80
MO Parts						
AP Parts	181	15.61	783	60.93	50,966.83	49.98
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	7	0.60	7		-18,721.11	
Core/Exchange						
Memos On File	157					
Parts Added	70	6.03	4	0.31	1,230.27	1.20
Active Parts						
NS Parts	70	100.00	4	100.00	1,230.27	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	3					
Inventory Movement - Sales						
0 to 3 Months	189	16.30	461	35.87	24,116.20	23.65
4 to 6 Months	105	9.05	99	7.70	20,284.05	19.89
7 to 12 Months	125	10.78	89	6.92	3,068.69	3.00
Over 12 Months	452	38.99	596	46.38	47,196.56	46.28
New Parts No Sales	288	24.84	40	3.11	7,300.92	7.16
Inventory Movement - Receipts						
0 to 3 Months	183	15.78	375	29.18	29,700.03	29.12
4 to 6 Months	94	8.11	73	5.68	16,605.71	16.28
7 to 12 Months	139	11.99	88	6.84	9,881.42	9.69
Over 12 Months	460	39.68	747	58.13	45,624.35	44.74
New Parts No Receipts	283	24.41	2	0.15	154.91	0.15
Outstanding Orders	20	1.72	51		23,597.37	
Stockorders	16	80.00	46	90.19	6,718.95	28.47
Supplemental Orders						
Customer Orders	4	20.00	4	7.84	16,408.33	69.53
Backorders	1	5.00	1	1.96	470.09	1.99
Stockorder Backorders	1	5.00	1	1.96	470.09	1.99
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 800

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	76	6.55	224		41,183.13		170
Regular	76	100.00	224	100.00	41,183.13	100.00	170
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	11	0.94	26		2,149.39		16
Regular	11	100.00	26	100.00	2,149.39	100.00	16
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	73	6.29	232		28,168.20		86
Stockorders	66	90.41	214	92.24	23,072.75	81.91	77
Supplemental Orders							
Customer Orders	8	10.95	18	7.75	5,095.45	18.08	9
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	2	0.17	4		-2,166.28		4
Net Appreciation	1	0.08	2	0.15	-8.23		9
Positive							6
Negative	1	100.00	2	100.00	-8.23		3
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 999 GN G.O.G

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	40		1,204		8,417.08	
Active Parts	35	87.50	1,118	92.85	7,915.59	94.04
NS Parts	2	5.00				
MO Parts						
AP Parts	3	7.50	86	7.14	501.49	5.95
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	6					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	22	55.00	809	67.19	5,644.61	67.06
4 to 6 Months	3	7.50	256	21.26	1,825.56	21.68
7 to 12 Months	7	17.50	27	2.24	119.16	1.41
Over 12 Months	8	20.00	112	9.30	827.75	9.83
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	14	35.00	661	54.90	4,610.59	54.77
4 to 6 Months	5	12.50	355	29.48	2,446.26	29.06
7 to 12 Months	5	12.50	9	0.74	118.68	1.40
Over 12 Months	16	40.00	179	14.86	1,241.55	14.75
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 999 GN G.O.G

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	15	37.50	764		4,822.65		104
Regular	15	100.00	764	100.00	4,822.65	100.00	104
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	8	20.00	57		453.04		10
Regular	8	100.00	57	100.00	453.04	100.00	10
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8	20.00	753		5,146.52		13
Stockorders	6	75.00	731	97.07	4,926.62	95.72	11
Supplemental Orders							
Customer Orders	2	25.00	22	2.92	219.90	4.27	2
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	2.50	10		-87.70		1
Plus							
Minus	1	100.00	10	100.00	-87.70		1
Factory Returns							
Net Appreciation	2	5.00	63	5.23	-2.98		5
Positive							3
Negative	2	100.00	63	100.00	-2.98		2
Parts Updated With Cost							
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	40		1,204		8,417.08	
Active Parts	35	87.50	1,118	92.85	7,915.59	94.04
NS Parts	2	5.00				
MO Parts						
AP Parts	3	7.50	86	7.14	501.49	5.95
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	6					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	22	55.00	809	67.19	5,644.61	67.06
4 to 6 Months	3	7.50	256	21.26	1,825.56	21.68
7 to 12 Months	7	17.50	27	2.24	119.16	1.41
Over 12 Months	8	20.00	112	9.30	827.75	9.83
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	14	35.00	661	54.90	4,610.59	54.77
4 to 6 Months	5	12.50	355	29.48	2,446.26	29.06
7 to 12 Months	5	12.50	9	0.74	118.68	1.40
Over 12 Months	16	40.00	179	14.86	1,241.55	14.75
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	15	37.50	764		4,822.65		104
Regular	15	100.00	764	100.00	4,822.65	100.00	104
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	8	20.00	57		453.04		10
Regular	8	100.00	57	100.00	453.04	100.00	10
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8	20.00	753		5,146.52		13
Stockorders	6	75.00	731	97.07	4,926.62	95.72	11
Supplemental Orders							
Customer Orders	2	25.00	22	2.92	219.90	4.27	2
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	1	2.50	10		-87.70		1
Plus							
Minus	1	100.00	10	100.00	-87.70		1
Factory Returns							
Net Appreciation	2	5.00	63	5.23	-2.98		5
Positive							3
Negative	2	100.00	63	100.00	-2.98		2
Parts Updated With Cost							
Parts With Comments	7						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	21,313		11,227		597,899.47	
Active Parts	872	4.09	5,622	50.07	233,727.92	39.09
NS Parts	19,272	90.42	285	2.53	45,291.98	7.57
MO Parts	19	0.08				
AP Parts	1,150	5.39	5,320	47.38	318,879.57	53.33
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	19	0.08	19		-42,869.06	
Core/Exchange	8	0.03	11	0.09	7,782.74	
Memos On File	3,702					
Parts Added	239	1.12	91	0.81	12,818.16	2.14
Active Parts	4	1.67	4	4.39	450.22	3.51
NS Parts	235	98.32	87	95.60	12,367.94	96.48
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	178					
Inventory Movement - Sales						
0 to 3 Months	1,416	6.64	5,044	44.92	172,068.39	28.77
4 to 6 Months	728	3.41	863	7.68	79,117.57	13.23
7 to 12 Months	1,060	4.97	654	5.82	37,563.36	6.28
Over 12 Months	16,891	79.25	4,519	40.25	278,769.04	46.62
New Parts No Sales	1,218	5.71	147	1.30	30,381.11	5.08
Inventory Movement - Receipts						
0 to 3 Months	1,241	5.82	3,878	34.54	216,949.66	36.28
4 to 6 Months	670	3.14	1,334	11.88	62,633.90	10.47
7 to 12 Months	975	4.57	699	6.22	35,122.25	5.87
Over 12 Months	17,148	80.45	5,313	47.32	277,748.60	46.45
New Parts No Receipts	1,279	6.00	3	0.02	5,445.06	0.91
Outstanding Orders	80	0.37	389		71,445.73	
Stockorders	49	61.25	320	82.26	20,756.07	29.05
Supplemental Orders						
Customer Orders	23	28.75	30	7.71	42,947.65	60.11
Backorders	9	11.25	39	10.02	7,742.01	10.83
Stockorder Backorders	9	11.25	39	10.02	7,742.01	10.83
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	630	2.95	2,940		216,592.87		1,597
Regular	630	100.00	2,940	100.00	216,592.87	100.00	1,597
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	16	0.07	16		21,624.96		16
Return Sales	111	0.52	287		21,718.79		156
Regular	111	100.00	287	100.00	21,718.79	100.00	156
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	434	2.03	2,453		167,971.03		534
Stockorders	339	78.11	2,113	86.13	134,887.35	80.30	419
Supplemental Orders	1	0.23	1	0.04	30.36	0.01	1
Customer Orders	103	23.73	339	13.81	33,053.32	19.67	114
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	7	0.03	27		-40.01		7
Plus	3	42.85	12	44.44	592.11		3
Minus	4	57.14	15	55.55	-632.12		4
Factory Returns	19	0.08	37		-7,152.53		25
Net Appreciation	7	0.03	74	0.65	65.83		113
Positive	2	28.57	8	10.81	84.20		98
Negative	5	71.42	66	89.18	-18.37		15
Parts Updated With Cost	2	0.00					2
Parts With Comments	31						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		0.12		2
Lost Sales							
Return Sales			1		0.11		1