



## Financial Management Objective Homework

**Student** Andy Pannier **Name:**  **Academy**  
**Class # 329**

*I plan to accomplish the following objective our next class on:* Get our used car dept out of the red **by**

**Provide the relevant composite data**

Department	Month	Page	Column
Us	6,7,8,9	b	6

<b>Action plan for achieving objective</b>
<b>What is the area of focus?</b>
Used vehicle department
<b>What is the proposed plan? How will you achieve it?</b>
Used car manager is no longer responsible for purchasing cars from auction and our purchases from Enterprise will go down
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
Number of units purchased from Enterprise, used vehicle expense and gross.
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>
Used car manager and GSM
<b>Is there a cost, or estimated cost for implementation?</b>
Risk of bad purchases, increased service expense, potential F&I dip
<b>Projected date of completion?</b>
<b>Jan 1 2018</b>

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>