

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,584		9,573		184,714.64	
Active Parts	997	13.14	6,527	68.18	117,286.22	63.49
NS Parts	6,001	79.12	853	8.91	35,692.98	19.32
MO Parts	80	1.05	222	2.31	1,486.40	0.80
AP Parts	501	6.60	1,962	20.49	30,219.09	16.35
DP Parts	4	0.05	9	0.09	29.95	0.01
SP Parts						
DEL Parts	1	0.01				
Parts With No Cost	7	0.09				
Parts With Negative On-Hand						
Core/Exchange	1	0.01	1	0.01	500.00	
Memos On File	664					
Parts Added	265	3.49	20	0.20	2,170.83	1.17
Active Parts						
NS Parts	265	100.00	20	100.00	2,170.83	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	255					
Inventory Movement - Sales						
0 to 3 Months	2,663	35.11	7,388	77.17	139,416.19	75.47
4 to 6 Months	954	12.57	943	9.85	11,774.60	6.37
7 to 12 Months	1,049	13.83	894	9.33	19,606.42	10.61
Over 12 Months	1,756	23.15	161	1.68	1,280.15	0.69
New Parts No Sales	1,162	15.32	187	1.95	12,637.28	6.84
Inventory Movement - Receipts						
0 to 3 Months	2,574	33.93	6,191	64.67	138,233.89	74.83
4 to 6 Months	866	11.41	507	5.29	13,557.57	7.33
7 to 12 Months	1,081	14.25	699	7.30	20,581.18	11.14
Over 12 Months	2,046	26.97	2,176	22.73	12,342.00	6.68
New Parts No Receipts	1,017	13.40				
Outstanding Orders	86	1.13	1,315		40,114.63	
Stockorders	72	83.72	1,276	97.03	38,969.21	97.14
Supplemental Orders	2	2.32	2	0.15	154.94	0.38
Customer Orders						
Backorders	13	15.11	37	2.81	990.48	2.46
Stockorder Backorders	13	15.11	37	2.81	990.48	2.46
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

MANCHESTER SUBARU
 MONTHLY SUMMARY REPORT

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	933	12.30	5,062		187,286.02		3,842
Regular	933	100.00	5,062	100.00	187,286.02	100.00	3,842
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	3	0.03	9		28.30		3
Return Sales	166	2.18	645		26,063.42		266
Regular	166	100.00	645	100.00	26,063.42	100.00	266
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	800	10.54	4,812		163,630.84		1,387
Stockorders	600	75.00	3,170	65.87	121,265.72	74.10	1,117
Supplemental Orders	5	0.62	7	0.14	513.42	0.31	5
Customer Orders							
Emergency Purchases	132	16.50	181	3.76	9,376.26	5.73	158
Other Receipts	74	9.25	1,454	30.21	32,475.44	19.84	107
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	34	0.44	73		-3,651.60		34
Net Appreciation	9	0.11	79	0.82	144.22		43
Positive	6	66.66	69	87.34	179.62		32
Negative	3	33.33	10	12.65	-35.40		11
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		99.96		1
Lost Sales							
Return Sales							

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7		1,928		8,178.84	
Active Parts	5	71.42	1,928	100.00	8,178.84	100.00
NS Parts						
MO Parts						
AP Parts	2	28.57				
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	5	71.42	1,928	100.00	8,178.84	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months	2	28.57				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	5	71.42	1,928	100.00	8,178.84	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months	2	28.57				
New Parts No Receipts						
Outstanding Orders	2	28.57	21		20,743.80	
Stockorders	2	100.00	21	100.00	20,743.80	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	5	71.42	2,858		9,172.70		450
Regular	5	100.00	2,858	100.00	9,172.70	100.00	450
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	28.57	278		908.40		22
Regular	2	100.00	278	100.00	908.40	100.00	22
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	42.85	2,856		10,390.24		32
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases	2	66.66	139	4.86	400.92	3.85	25
Other Receipts	3	100.00	2,717	95.13	9,989.32	96.14	7
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	111		140		2,304.72	
Active Parts	64	57.65	70	50.00	1,147.26	49.77
NS Parts	17	15.31	15	10.71	544.83	23.63
MO Parts						
AP Parts	24	21.62	42	30.00	246.02	10.67
DP Parts	6	5.40	13	9.28	366.61	15.90
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	6					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	28	25.22	70	50.00	1,088.74	47.23
4 to 6 Months	19	17.11	16	11.42	560.84	24.33
7 to 12 Months	27	24.32	32	22.85	306.72	13.30
Over 12 Months	32	28.82	17	12.14	153.30	6.65
New Parts No Sales	5	4.50	5	3.57	195.12	8.46
Inventory Movement - Receipts						
0 to 3 Months	17	15.31	46	32.85	931.36	40.41
4 to 6 Months	15	13.51	19	13.57	468.38	20.32
7 to 12 Months	25	22.52	21	15.00	373.14	16.19
Over 12 Months	54	48.64	54	38.57	531.84	23.07
New Parts No Receipts						
Outstanding Orders	3	2.70	3		696.98	
Stockorders	1	33.33	1	33.33	221.49	31.77
Supplemental Orders						
Customer Orders	1	33.33	1	33.33	254.21	36.47
Backorders	1	33.33	1	33.33	221.28	31.74
Stockorder Backorders	1	33.33	1	33.33	221.28	31.74
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 999

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	8	7.20	11		690.37		13
Regular	8	100.00	11	100.00	690.37	100.00	13
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	2.70	7		212.69		3
Regular	3	100.00	7	100.00	212.69	100.00	3
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4	3.60	4		551.40		4
Stockorders	4	100.00	4	100.00	551.40	100.00	4
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	10	9.00	11		-692.97		10
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

MANCHESTER SUBARU
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,702		11,641		195,198.20	
Active Parts	1,066	13.84	8,525	73.23	126,612.32	64.86
NS Parts	6,018	78.13	868	7.45	36,237.81	18.56
MO Parts	80	1.03	222	1.90	1,486.40	0.76
AP Parts	527	6.84	2,004	17.21	30,465.11	15.60
DP Parts	10	0.12	22	0.18	396.56	0.20
SP Parts						
DEL Parts	1	0.01				
Parts With No Cost	7	0.09				
Parts With Negative On-Hand						
Core/Exchange	1	0.01	1	0.00	500.00	
Memos On File	671					
Parts Added	265	3.44	20	0.17	2,170.83	1.11
Active Parts						
NS Parts	265	100.00	20	100.00	2,170.83	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	259					
Inventory Movement - Sales						
0 to 3 Months	2,696	35.00	9,386	80.62	148,683.77	76.17
4 to 6 Months	973	12.63	959	8.23	12,335.44	6.31
7 to 12 Months	1,076	13.97	926	7.95	19,913.14	10.20
Over 12 Months	1,790	23.24	178	1.52	1,433.45	0.73
New Parts No Sales	1,167	15.15	192	1.64	12,832.40	6.57
Inventory Movement - Receipts						
0 to 3 Months	2,596	33.70	8,165	70.14	147,344.09	75.48
4 to 6 Months	881	11.43	526	4.51	14,025.95	7.18
7 to 12 Months	1,106	14.35	720	6.18	20,954.32	10.73
Over 12 Months	2,102	27.29	2,230	19.15	12,873.84	6.59
New Parts No Receipts	1,017	13.20				
Outstanding Orders	91	1.18	1,339		61,555.41	
Stockorders	75	82.41	1,298	96.93	59,934.50	97.36
Supplemental Orders	2	2.19	2	0.14	154.94	0.25
Customer Orders	1	1.09	1	0.07	254.21	0.41
Backorders	14	15.38	38	2.83	1,211.76	1.96
Stockorder Backorders	14	15.38	38	2.83	1,211.76	1.96
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

MANCHESTER SUBARU
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	946	12.28	7,931		197,149.09		4,305
Regular	946	100.00	7,931	100.00	197,149.09	100.00	4,305
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	3	0.03	9		28.30		3
Return Sales	171	2.22	930		27,184.51		291
Regular	171	100.00	930	100.00	27,184.51	100.00	291
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	807	10.47	7,672		174,572.48		1,423
Stockorders	604	74.84	3,174	41.37	121,817.12	69.78	1,121
Supplemental Orders	5	0.61	7	0.09	513.42	0.29	5
Customer Orders							
Emergency Purchases	134	16.60	320	4.17	9,777.18	5.60	183
Other Receipts	77	9.54	4,171	54.36	42,464.76	24.32	114
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	44	0.57	84		-4,344.57		44
Net Appreciation	9	0.11	79	0.67	144.22		43
Positive	6	66.66	69	87.34	179.62		32
Negative	3	33.33	10	12.65	-35.40		11
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			2		99.96		1
Lost Sales							
Return Sales							