

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	29	148	177	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	21	95	116	Finance or Lease Reserve	0	5403.01	5403.01
Service Contracts	14	62	76	Service Contracts	1352.59	7664.7	9017.29
Pre-Paid Maintenance	1	1	2	Pre-paid Maintenance	0	0	0
GAP	9	54	63	GAP	450.86	2554.9	3005.76
Theft Deterrent	0	0	0	Theft Deterrent	0	0	0
Paint Sealant & Appearance	1	1	2	Paint Sealant & Appearance	0	0	0
Tire/Wheel	1	10	11	Tire/Wheel	0	0	0
Lease Care	0	0	0	Lease Care	0	0	0
Other_____	0	0	0	Other_____	0	0	0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	21197.2	73671.97	94869.17
Service Contracts	16296	61514	77810
Pre-Paid maintenance	486	169.86	655.86
GAP	4284	25210	29494
Theft Deterrent	0	0	0
Paint Sealant & Appearance	486	169.86	655.86
Tire/Wheel	347	3444	3791
Lease Care	0	0	0
Other_____	0	0	0