

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	405	621	1026	Finance or Lease Reserve	27222	5266	32488
Finance or Lease Contracts	312	332	644	Service Contracts	30658	6061	36719
Service Contracts	260	351	611	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	0	0	0	GAP	21732	18029	39761
GAP	267	287	554	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	0	0	0	Tire/Wheel	0	0	0
Tire/Wheel	3	5	8	Lease Care	0	0	0
Lease Care	0	0	0	Other_____	0	0	0
Other_____			0				

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	164848	238068	402916
Service Contracts	340381	741232	1081613
Pre-Paid maintenance	0	0	0
GAP	67892	86307	154199
Theft Deterrent	0	0	0
Paint Sealant & Appearance	0	0	0
Tire/Wheel	6232	3493	9725
Lease Care	0	0	0
Other_____	0	0	0