

Inventory Analysis Calculator

Month **12**

Days Supply L

#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units
1	Toyota	Camry	All	55	439	36.6
2	Toyota	Yaris	All	0	7	0.6
3	Toyota	Corolla	All	72	511	42.6
4	Toyota	Avalon	All	3	27	2.3
5	Toyota	Prius	All	8	34	2.8
6	Toyota	Prius Prime	All	1	2	0.2
7	Toyota	86	All	0	1	0.1
8	Toyota	Supra	All	2	3	0.3
9	Toyota	Sienna	All	4	17	1.4
10	Toyota	C-HR	All	5	89	7.4
11	Toyota	Rav4	All	40	580	48.3
12	Toyota	4Runner	All	7	73	6.1
13	Toyota	Highlander	All	16	162	13.5
14	Toyota	Sequoia	All	1	6	0.5
15	Toyota	Landcruiser	All	2	2	0.2
16	Toyota	Tacoma - 2WD	All	5	218	18.2
17	Toyota	Tacoma - 4WD	All	1	62	5.2
18	Toyota	Tundra - 2WD	All	2	34	2.8
19	Toyota	Tundra - 4WD	All	8	79	6.6
20	Toyota	Venza	All	3	9	0.8

Jnits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
1.5	45.1	\$ 1,556,396	\$ 11,812,377	\$ 88,653	\$ 11,723,724
0.0	0.0	\$ -	\$ 122,679	\$ (16,526)	\$ 139,205
1.7	50.7	\$ 1,535,601	\$ 10,476,961	\$ (348,047)	\$ 10,825,008
1.3	40.0	\$ 123,919	\$ 1,089,230	\$ 22,461	\$ 1,066,769
2.8	84.7	\$ 236,395	\$ 1,017,401	\$ 103,455	\$ 913,946
6.0	180.0	\$ 35,623	\$ 68,648	\$ 1,695	\$ 66,953
0.0	0.0	\$ -	\$ 26,385	\$ (1,212)	\$ 27,597
8.0	240.0	\$ 105,093	\$ 170,606	\$ 13,773	\$ 156,833
2.8	84.7	\$ 156,025	\$ 686,893	\$ 10,048	\$ 676,845
0.7	20.2	\$ 128,764	\$ 2,111,952	\$ (109,617)	\$ 2,221,569
0.8	24.8	\$ 1,233,255	\$ 17,813,691	\$ 15,552	\$ 17,798,139
1.2	34.5	\$ 288,683	\$ 3,231,094	\$ (1,801)	\$ 3,232,895
1.2	35.6	\$ 677,569	\$ 6,728,822	\$ 100,340	\$ 6,628,482
2.0	60.0	\$ 66,350	\$ 402,262	\$ 16,537	\$ 385,725
12.0	360.0	\$ 158,522	\$ 160,245	\$ (1,037)	\$ 161,282
0.3	8.3	\$ 173,721	\$ 7,004,644	\$ (193,265)	\$ 7,197,909
0.2	5.8	\$ 44,765	\$ 2,315,016	\$ (13,717)	\$ 2,328,733
0.7	21.2	\$ 81,212	\$ 1,484,896	\$ 29,452	\$ 1,455,444
1.2	36.5	\$ 373,334	\$ 3,846,653	\$ 88,412	\$ 3,758,241
4.0	120.0	\$ 119,802	\$ 352,553	\$ 3,836	\$ 348,717

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 976,977	1.6	47.8	\$ 26,706	\$ 28,298	\$ 1,593
\$ 11,600	0.0	0.0	\$ 19,886	#DIV/0!	#DIV/0!
\$ 902,084	1.7	51.1	\$ 21,184	\$ 21,328	\$ 144
\$ 88,897	1.4	41.8	\$ 39,510	\$ 41,306	\$ 1,796
\$ 76,162	3.1	93.1	\$ 26,881	\$ 29,549	\$ 2,669
\$ 5,579	6.4	191.5	\$ 33,477	\$ 35,623	\$ 2,147
\$ 2,300	0.0	0.0	\$ 27,597	#DIV/0!	#DIV/0!
\$ 13,069	8.0	241.2	\$ 52,278	\$ 52,547	\$ 269
\$ 56,404	2.8	83.0	\$ 39,814	\$ 39,006	\$ (808)
\$ 185,131	0.7	20.9	\$ 24,961	\$ 25,753	\$ 791
\$ 1,483,178	0.8	24.9	\$ 30,686	\$ 30,831	\$ 145
\$ 269,408	1.1	32.1	\$ 44,286	\$ 41,240	\$ (3,046)
\$ 552,374	1.2	36.8	\$ 40,917	\$ 42,348	\$ 1,432
\$ 32,144	2.1	61.9	\$ 64,288	\$ 66,350	\$ 2,063
\$ 13,440	11.8	353.8	\$ 80,641	\$ 79,261	\$ (1,380)
\$ 599,826	0.3	8.7	\$ 33,018	\$ 34,744	\$ 1,726
\$ 194,061	0.2	6.9	\$ 37,560	\$ 44,765	\$ 7,205
\$ 121,287	0.7	20.1	\$ 42,807	\$ 40,606	\$ (2,201)
\$ 313,187	1.2	35.8	\$ 47,573	\$ 46,667	\$ (906)
\$ 29,060	4.1	123.7	\$ 38,746	\$ 39,934	\$ 1,188