

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	590	267	857	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	493	171	664	Finance or Lease Reserve	7461	4474	11935
Service Contracts	325	155	480	Service Contracts			0
Pre-Paid Maintenance	15		15	Pre-paid Maintenance			0
GAP	23	20	43	GAP			0
Theft Deterrent	n/a	n/a	0	Theft Deterrent			0
Paint Sealant & Appearance	150	149	299	Paint Sealant & Appearance			0
Tire/Wheel	n/a	n/a	0	Tire/Wheel			0
Lease Care	76	n/a	76	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	156916	182580	339496
Service Contracts	346838	103324	450162
Pre-Paid maintenance	1125		1125
GAP	16223	14211	30434
Theft Deterrent	n/a	n/a	0
Paint Sealant & Appearance	235083	57278	292361
Tire/Wheel	n/a	n/a	0
Lease Care	56612	n/a	56612
Other_____			0