



Financial Management Objective Homework

Student Class # Michael Shane Pettiet **Name:** 329 **Academy**

I plan to accomplish the following objective our next class on: Lowering New and Used Car Policy **by**

Provide the relevant composite data

Department	Month	Page	Column
USED SALES EXPENSE	AUG	22	10
NEW SALES EXPENSE	AUG	14	10

Action plan for achieving objective
What is the area of focus? We have continually had issues with our new and used car policy being high.
What is the proposed plan? How will you achieve it? Once a car deal is finished in the finance office it will be taken back to the General Sales Manager for him to make sure that all costs have been set up in the deal
How will you track your progress? What measurements, KPI's? How often will you track? This will be tracked daily by looking at our company MIS.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Finance Manager/Sales Manager/General Sales Manager/Office
Is there a cost, or estimated cost for implementation?No
Projected date of completion? October 31st.

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.