| | Year To Date Production | | |
|---|---|---|---|
| **Units** | **New Vehicle** | **Used Vehicle** | **Totals** |
| Units Delivered | 1337 | 692 | 2029 |
| Finance or Lease Contracts | 1255 | 639 | 1894 |
| Service Contracts | 832 | 438 | 1270 |
| Pre-Paid Maintenance | 388 | 208 | 596 |
| GAP | 374 | 311 | 685 |
| Theft Deterrent | 288 | 58 | 346 |
| Paint Sealant & Appearance | 122 | 53 | 175 |
| Tire/Wheel | 115 | 53 | 168 |
| Lease Care | 23 | | 23 |
| Other_____ | | | 0 |

| | Year To Date Charge backs | | |
|---|---|---|---|
| **Chargebacks** | **New Vehicle** | **Used Vehicle** | **Totals** |
| Finance or Lease Reserve | 50592 | 24937 | 75529 |
| Service Contracts | 133838 | 33421 | 167259 |
| Pre-paid Maintenance | 2887 | 26589 | 29476 |
| GAP | 36859 | 6701 | 43560 |
| Theft Deterrent | 1455 | 7204 | 8659 |
| Paint Sealant & Appearance | 3165 | 1322 | 4487 |
| Tire/Wheel | 2847 | 858 | 3705 |
| Lease Care | 939 | | 939 |
| Other_____ | | | 0 |

| | Year To Date Income | | |
|---|---|---|---|
| **Incomes** | **New Vehicle** | **Used Vehicle** | **Totals** |
| Finance or Lease Reserve | 919868 | 454968 | 1374836 |
| Service Contracts | 1313728 | 729788 | 2043516 |
| Pre-Paid maintenance | 58796 | 28704 | 87500 |
| GAP | 196350 | 165763 | 362113 |
| Theft Deterrent | 59904 | 12876 | 72780 |
| Paint Sealant & Appearance | 74876 | 25652 | 100528 |
| Tire/Wheel | 45655 | 24875 | 70530 |
| Lease Care | 4566 | | 4566 |
| Other_____ | | | 0 |