

02/15/2021  
11:40:05

MONTHLY ANALYSIS  
STORE 01 BRANCH 01 LIBERTY CHRYSLER CEN MM/YY 12/20

SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	3039	70.8%	7363	170008.91	50.9%	2144926.09
AUTOMATIC PHASEOUT (AP) PARTS	169	3.9%	203	18612.03	5.5%	267010.10
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	22.99
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%	0.00
NON-STOCK (NS) PARTS	707	16.4%	895	116354.10	34.9%	1432071.99
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	1	0.0%	2	9.90	0.0%	3231.60
SOLD NOT STOCKED	374	8.9%	474	28383.84	8.7%	437294.25
TOTAL COST OF SALES	4290	100.0%	8937	333368.78	100.0%	4284557.02
LOST SALES (MEMO)	11		14	887.90		15353.65
CREDIT/RETURNS (MEMO)	148		169	15516.62		132167.58
UNUSUAL SALES (MEMO)	29		35	4325.30		61758.64

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	4030	43.9%	20043	470903.65	69.5%
AUTOMATIC PHASEOUT (AP) PARTS	1660	18.1%	3112	125436.64	18.5%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%
NON-STOCK (NS) PARTS	3469	37.8%	1098	78959.78	11.6%
NO PHASEOUT (NP) PARTS	1	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	2	0.2%	24	2141.30	0.4%
TOTAL INVESTMENT	9162	100.0%	24277	677441.37	100.0%
DIRTY CORE INVENTORY	22		23	2525.00	
NEW CORE INVENTORY	135		174	30610.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	2098	22.8%	22.8%	247187.65	36.4	36.4%
1-3 MONTHS	3631	39.6%	62.4%	232279.09	34.2	70.6%
4-6 MONTHS	2217	24.1%	86.5%	80010.73	11.8	82.4%
7-9 MONTHS	462	5.0%	91.5%	34139.77	5.0	87.4%
10-12 MONTHS	330	3.6%	95.1%	28744.16	4.2	91.6%
13-24 MONTHS	304	3.3%	98.4%	28115.80	4.1	95.7%
25 MONTHS OR MORE	122	1.6%	100.0%	26964.17	4.3	100.0%

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	93	20.6%	207	10291.90	12.8%	
STOCK ORDER - BACKORDER	119	26.4%	142	19779.60	24.6%	
STOCK ORDER - CROSS SHIP	29	6.4%	83	4524.50	5.6%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	42	9.3%	59	6116.45	7.6%	
CUSTOMER ORDER - BACKORDER	129	28.6%	152	29346.80	36.6%	
CUSTOMER ORDER - CROSS SHIP	38	8.4%	43	10023.50	12.5%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.3%	0	0.00	0.3%	
TOTAL OUTSTANDING ORDERS	450	100.0%	686	80082.75	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	981	51.7%	2124	103070.57	106.2%	1324288.73
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-2103.50
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-268.80
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	915	48.2%	-9	-455.40	0.0%	460.90
CUSTOMER ORDER - BACKORDER	0	0.0%	-2	-5640.00	0.0%	-11050.25
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-1963.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	1896	100.0%	2113	96975.17	100.0%	1309364.08
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	868	30.1%	4114	96671.51	6.0%	1072369.94
STOCK ORDER - BACKORDER	163	5.6%	402	20661.80	1.3%	221591.75
STOCK ORDER - CROSS SHIP	70	2.4%	603	10780.75	0.6%	140041.37
SUPPLEMENTAL ORDER	1	0.0%	1	87.65	0.0%	239.65
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	1263	43.8%	2382	1398713.86	88.0%	3407849.54
CUSTOMER ORDER - BACKORDER	60	2.0%	99	11476.20	0.7%	139918.66
CUSTOMER ORDER - CROSS SHIP	62	2.1%	360	20043.05	1.2%	276338.59
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	393	14.0%	508	29487.48	2.2%	488315.22
TOTAL RECEIPTS	2880	100.0%	8469	1587922.30	100.0%	5746664.72
PURCHASES DISCOUNT	14		45	-1214842.28		-1214190.72

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	702	28	977.95	3660.44
DELETED PARTS	601	4	74.59	1287.93
MINUS ADJUSTMENTS	218	-487	-25487.98	-347244.38
PLUS ADJUSTMENTS	222	833	28727.67	87403.71
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	1007	-67	-2882.52	4472.56
COST PRICE ADJUSTMENTS	0	-506	-1347.43	-944.14
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	2750	-195	62.28	-251363.88
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	236	6158	682.37	14200.22
APPRECIATION - MANUAL UPDATE	0	0	0.00	-1315.33
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TOTAL APPRECIATION	236	6158	682.37	12884.89
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
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TOTAL FIRST PRICING	0	0	0.00	0.00
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TOTAL APPRECIATION/FIRST PRICING	236	6158	682.37	12884.89
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	9082	24249	653346.78	674612.96
CLOSING INVENTORY	9164	24277	677441.37	677441.37
PERCENT OF CHANGE	0.9%	0.1%	3.7%	0.4%
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
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OUT OF STOCK	3813	0	0.00	
NO COST	16	101	0.00	
NO FACTORY RECORD	178	1047	15004.15	
NO SERVICE	4	4	67.20	
MINUS ON HAND	5	-5	-1138.25	
PHASED IN	2	1	12.95	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	673	419	11725.89	
BUSINESS RATIOS				
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LEVEL OF SERVICE	99.6%			
STOCK ORDER PERFORMANCE	30.9%			
GROSS TURNOVER RATE	6.5			
TRUE TURNOVER RATE	2.2			