



IMPACT OF AGED NEW VEHICLE INVENTORY ON NET PROFIT BEFORE TAXES

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New Vehicle Inventory over 90 days old		0	Schedule
Current Floorplan Interest Rate	×	0.00%	Ask Controller
Annual Floor Plan Interest on Aged Inventory	=	0	
12 Months in a Year	÷	12	
Average Month Floor Plan Interest on Aged Inventory	=	<u>0</u>	



IMPACT OF EXCESS NEW VEHICLE INVENTORY ON NET PROFIT BEFORE TAXES

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YTD New Vehicle Sales (<i>without F&I</i>)	=	12,774,589	2	YTD	2
YTD New Vehicle Gross Profit (<i>without F&I</i>)	-	8,519,265	2	YTD	3
YTD New Vehicle Cost of Sales	=	4,255,324			
Statement Month	÷	12			
Average Month New Vehicle Cost of Sales	=	354,610			
NADA Guide for New - Months' Supply	×	1.5		Guide = 1.5	
New Vehicle Inventory Dollars at Guide	=	<u>531,916</u> ^A			

New Vehicle Inventory Dollars - Actual		12,017,378	1	Asset	8
New Vehicle Inventory Dollars at Guide	-	531,916 ^A			
EXCESS New Vehicle Inventory Dollars	=	11,485,463			
Current Floorplan Rate	×	2.85%		Ask Controller	
Annual Floorplan Interest on Excess Inventory	=	327,336			
12 Months in a Year	÷	12			
Monthly Floorplan Interest on Excess Inventory	=	<u>27,278</u>			