

Customer Name	MTD			YTD		
	MTD Sales	MTD GP%	Return %	YTD Sales	YTD GP %	Return %
VanaMax	\$ 22,847.00	24.00%	13.00%	\$ 255,103.00	25.00%	10.00%
M & B Collision	\$ 19,283.00	19.00%	12.00%	\$ 192,762.00	18.60%	9.80%
MFD Car Doctor	\$ 8,003.00	20.20%	11.70%	\$ 87,321.00	19.50%	17.00%
H & T Ford	\$ 14,548.00	10.70%	5.60%	\$ 188,829.00	11.40%	9.10%
BP Customs	\$ 6,716.00	14.00%	4.70%	\$ 82,625.00	18.30%	5.90%
M & M Auto Sales	\$ 7,166.00	7.80%	6.90%	\$ 105,208.00	7.00%	8.80%
B & L All Makes Repair	\$ 6,680.00	12.00%	5.00%	\$ 108,734.00	12.70%	10.60%
Import Specialists	\$ 8,441.00	20.00%	3.30%	\$ 22,147.00	20.30%	5.00%
M & D Used Cars	\$ 4,968.00	5.80%	3.60%	\$ 94,439.00	7.60%	7.40%
Accidents Happen	\$ 3,355.00	11.00%	5.60%	\$ 7,755.00	11.80%	8.20%
AAAAAuto Collision	\$ 2,215.00	16.20%	10.00%	\$ 13,447.00	17.10%	10.00%
JD Auto Leader	\$ 1,155.00	20.00%	1.00%	\$ 1,155.00	20.00%	1.00%

189.30%

15.78%

Prior Year Sales	Prior Year GP%	Prior Year Return %	Credit Terms	Account Status	MTD Sales Net of Returns	MTD Profit After Ret	YTD Sales Net of Returns
\$ 294,222.00	24.80%	8.60%	COD	N/A	\$ 19,876.89	\$ 4,770.45	\$ 229,592.70
\$ 200,480.00	17.90%	11.00%	COD	N/A	\$ 16,969.04	\$ 3,224.12	\$ 173,871.32
\$ 118,972.00	19.90%	8.20%	Net30	Current	\$ 7,066.65	\$ 1,427.46	\$ 72,476.43
\$ 130,820.00	11.90%	8.50%	Net30	Current	\$ 13,733.31	\$ 1,469.46	\$ 171,645.56
\$ 90,641.00	18.90%	6.40%	COD	N/A	\$ 6,400.35	\$ 896.05	\$ 77,750.13
\$ 129,715.00	13.90%	8.60%	COD	N/A	\$ 6,671.55	\$ 520.38	\$ 95,949.70
\$ 120,174.00	10.50%	16.00%	COD	N/A	\$ 6,346.00	\$ 761.52	\$ 97,208.20
\$ 18,772.00	18.00%	4.70%	Net30	Current	\$ 8,162.45	\$ 1,632.49	\$ 21,039.65
\$ 75,785.00	11.30%	8.90%	Net30	Overdue	\$ 4,789.15	\$ 277.77	\$ 87,450.51
\$ 51,225.00	10.90%	6.00%	Net30	Current	\$ 3,167.12	\$ 348.38	\$ 7,119.09
\$ 22,800.00	16.80%	13.00%	Net30	Current	\$ 1,993.50	\$ 322.95	\$ 12,102.30
\$ 36,380.00	21.21%	2.80%	Net15	Overdue	\$ 1,143.45	\$ 228.69	\$ 1,143.45

\$ 1,289,986.00 196.01% 102.70%

\$ 64,499.30 16.33% 8.56%

YTD Profit After Ret	Prior Year Sales Net of Returns	Prior Year Profit After Rtn	MTD RANKING	YTD Ranking	Prior Year Ranking			
\$ 57,398.18	\$ 268,918.91	\$ 66,691.89		1	1	1	3	1
\$ 32,340.07	\$ 178,427.20	\$ 31,938.47		2	2	2	6	2
\$ 14,132.90	\$ 109,216.30	\$ 21,734.04		5	5	3	13	
\$ 19,567.59	\$ 119,700.30	\$ 14,244.34		4	3	6	13	3
\$ 14,228.27	\$ 84,839.98	\$ 16,034.76		6	4	5	15	
\$ 6,716.48	\$ 118,559.51	\$ 16,479.77		8	7	4	19	
\$ 12,345.44	\$ 100,946.16	\$ 10,599.35		7	6	7	20	
\$ 4,271.05	\$ 17,889.72	\$ 3,220.15		3	9	12	24	
\$ 6,646.24	\$ 69,040.14	\$ 7,801.54		11	8	8	27	
\$ 840.05	\$ 48,151.50	\$ 5,248.51		9	11	10	30	
\$ 2,069.49	\$ 19,836.00	\$ 3,332.45		10	10	11	31	
\$ 228.69	\$ 35,361.36	\$ 7,500.14		12	12	9	33	