

All Manf, All OEM Cd, All SGrp, All Parts	Parts	%	Acum%	Value	%	Acum%
Never Sold	342	16.1	16.1	44738	30.1	30.1
2020 February or Older	577	27.1	43.2	35582	24.0	54.1
2020 March	30	1.4	44.6	1505	1.0	55.1
2020 April	47	2.2	46.8	2217	1.5	56.6
2020 May	55	2.6	49.4	4777	3.2	59.8
2020 June	95	4.5	53.9	6615	4.5	64.3
2020 July	77	3.6	57.5	6967	4.7	69.0
2020 August	83	3.9	61.4	5229	3.5	72.5
2020 September	105	4.9	66.4	6364	4.3	76.8
2020 October	105	4.9	71.3	2840	1.9	78.7
2020 November	146	6.9	78.2	12473	8.4	87.1
2020 December	168	7.9	86.1	7170	4.8	91.9
2021 January	247	11.6	97.7	11552	7.8	99.7
2021 February	49	2.3	100.0	416	.3	100.0
Totals	2126	100.0		148447	100.0	
Cores With On Hand	88			18385		

=====
 All Manf, All OEM Cd, All SGrp

From	12/01/20	12/01/20	12/01/20	12/01/20
To	12/31/20	12/31/20	12/31/20	12/31/20
	Sales	Cost	Gross	GP %

Counter Retail Sales	5435.58	3847.88	1587.70	29.2
Counter Internal Sales	2653.52	2047.08	606.44	22.9
Counter Wholesale Sales	30259.98	25763.12	4496.86	14.9
Total Counter Sales	38349.08	31658.08	6691.00	17.4

RO Customer Pay Sales	41823.92	30121.91	11702.01	28.0
RO Internal Pay Sales	12486.47	8488.41	3998.06	32.0
RO Warranty Sales	17585.66	12487.43	5098.23	29.0
RO Service Contract Sales	10407.62	7119.13	3288.49	31.6
Total RO Sales	82303.67	58216.88	24086.79	29.3

Total Sales	120652.75	89874.96	30777.79	25.5
Total Returns	-8552.52	-7405.82	-1146.70	-13.4
Total Net Sales	112100.23	82469.14	29631.09	26.4

=====
 All Manf, All Stocking Groups, All Parts, All Sales Types

	From 12/01/20	12/01/20	12/01/20	12/01/20
	To 12/31/20	12/31/20	12/31/20	12/31/20
	Sales	Cost	Gross	GP %

Sales Filled From Shelf	44895.20	32698.88	12196.32	27.2
Sales Filled By NG	14244.99	11031.32	3213.67	22.6
Sales Filled By EP	18261.38	13798.83	4462.55	24.4
Sales Filled By SO	43251.18	32345.93	10905.25	25.2
Total Sales	120652.75	89874.96	30777.79	25.5
Returns To Inventory	-8552.52	-7405.82	-1146.70	-13.4
Returns Not To Inventory				
Total Returns	-8552.52	-7405.82	-1146.70	-13.4
Net Sales	112100.23	82469.14	29631.09	26.4
Filled From Shelf-Counter	30.1%	30.4%	28.9%	
Filled From Shelf-Service	57.8%	58.6%	56.0%	
Filled Same Day--Counter	34.0%	34.1%	33.7%	
Filled Same Day--Service	78.2%	80.3%	73.1%	

=====
All Manf, All Stocking Groups
=====

Changes to Status:	Phase-In	Phase-Out
February 2021	16	73
October 2020 To January 2021	55	200
July 2020 To October 2020	78	117
April 2020 To July 2020	68	134
January 2020 To April 2020	71	134
October 2019 To January 2020	47	147
October 2019 and Older	208	2688

Inactive Parts to Phase-In	
Parts to Phase-Out	
Parts Excluded From Phase-In	
Non-Stocked Parts with On Hand	1386
Superceded Parts with On Hand	51
Active Parts with No Sales	

PD3041R
JCOOP8026

UNITED CHEVROLET
Inventory Adjustments

2/03/21 9:46:40

From 1/01/21 to 2/03/21 All Manf, All Stocking Groups	#	Pieces	Value
Manual Increases	17	30	1372.28
Manual Decreases	25	-41	-3201.50
Net Manual Adjustments	42	-11	-1829.22
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	1338	2244	3551.46
LIFO Decreases	14	23	-142.31
Net LIFO Adjustments	1352	2267	3409.15

PD3071R
JCOOP8026

UNITED CHEVROLET
Stock Order Analysis

2/03/21 9:46:56

From	2/01/21 to	2/03/21	All Manf,	All OEM Cd,	All SGrp		
			#	Pieces		Cost	Value
Stock Orders Placed			19	46		783.21	1100.32
Stock Orders Received			53	127		1758.33	2359.83
Special Orders Placed			10	10		506.87	506.87
Special Orders Received			31	38		2603.62	2630.22
Parts Canceled							
Factory Returns							
Core Returns							
Parts On Order				222		3614.12	4596.18
Parts On Backorder				108		1013.29	1371.44
Parts Referred				1		583.48	583.48
