UNITED CHEVROLET
Sales Analysis

All Manf, All OEM Cd, All SGrp

	From To	12/01/20 12/31/20 Sales	12/01/20 12/31/20 Cost	12/01/20 12/31/20 Gross	12/01/20 12/31/20 GP %
Counter Retail Sales		5435.58	3847.88	1587.70	29.2
Counter Internal Sales		2653.52	2047.08	606.44	22.9
Counter Wholesale Sales		30259.98	25763.12	4496.86	14.9
Total Counter Sales		38349.08	31658.08	6691.00	17.4
RO Customer Pay Sales		41823.92	30121.91	11702.01	28.0
RO Internal Pay Sales		12486.47	8488.41	3998.06	32.0
RO Warranty Sales		17585.66	12487.43	5098.23	29.0
RO Service Contract Sales		10407.62	7119.13	3288.49	31.6
Total RO Sales		82303.67	58216.88	24086.79	29.3
Total Sales		120652.75	89874.96	30777.79	25.5
Total Returns		-8552.52	-7405.82	-1146.70	-13.4
Total Net Sales		112100.23	82469.14	29631.09	26.4