

CURRENT PROCESSING
 12/31/20 - 01/01/21

MONTH-TO-DATE
 12/31/20 - 01/01/21

YEAR-TO-DATE
 12/31/20 - 01/01/21

DESCRIPTION	CODE	TRANS	PARTS	PIECES	VALUE	PARTS	PIECES	VALUE	PARTS	PIECES	VALUE
OPENING BALANCE			13155	24520+	631,995.88+	13155	24520+	631,995.88+	13155	24520+	631,995.88+
DELETION - TRANSACTION	01				**			**			**
DELETION - WATCH			26		**	26		**	26		**
DELETION - SUPERSEDED					**			**			**
ADDITION TO SYSTEM	02				**			**			**
CHANGE HISTORY	03				**			**			**
FILE CHANGE	04				**			**			**
MANUAL PRICE CHANGE	05				**			**			**
FILE CHANGE	06				**			**			**
COUNTER SALE	07				**			**			**
REPAIR ORDER SALE	08				**			**			**
BACKORDER + RECEIPT	10				**			**			**
BACKORDER ADJUSTMENT	11				**			**			**
STOCK ORDER ADJUSTMENT	12				**			**			**
GENERAL RECEIPT	13	1		1+	28.61+		1+	28.61+		1+	28.61+
EMERGENCY PURCHASE	14				**			**			**
ON HAND ADJUSTMENT	15	7		75+	349.60+		75+	349.60+		75+	349.60+
LOST SALE	16				**			**			**
HISTORY DELETE	17				**			**			**
MAKE-A-NOTE	18				**			**			**
INVENTORY CARDS	20				**			**			**
PART NUMBER CHANGES	25				**			**			**
MFG PRICE TAPE CHANGES					**			**			**
CLOSING BALANCE			13129	24596+	632,374.09+	13129	24596+	632,374.09+	13129	24596+	632,374.09+
VALUE OF CORES			24	24+	9,570.00+	24	24+	9,570.00+	24	24+	9,570.00+
VALUE OF SPECIAL ORDERS			5227	736+	52,988.47+	5227	736+	52,988.47+	5227	736+	52,988.47+
VALUE OF SPO CORES			17	1+	1,000.00+	17	1+	1,000.00+	17	1+	1,000.00+
TOTAL VALUE			18397	25357+	695,932.56+	18397	25357+	695,932.56+	18397	25357+	695,932.56+
STOCK ORDER					**			**			**
MFG PROM ORDER					**			**			**
OUTSTANDING ORDERS			74	602+	8,204.62+	74	602+	8,204.62+	74	602+	8,204.62+
PARTS ON BACKORDER			15	49+	3,137.81+	15	49+	3,137.81+	15	49+	3,137.81+
STOCK ORDER DISCOUNT					**			**			**
LEVEL OF SERVICE LINES					**			**			**
LEVEL OF SERVICE DOLLARS					**			**			**
PROJECTED GROSS TURNS					**			**			**
PROJECTED TRUE TURNS					**			**			**
SALES FOR YEAR MODEL 2021+					**			**			**
SALES FOR YEAR MODEL 2020					**			**			**
SALES FOR YEAR MODEL 2019					**			**			**
SALES FOR YEAR MODEL 2018					**			**			**
SALES FOR YEAR MODEL 2017					**			**			**
SALES FOR YEAR MODEL 2016-					**			**			**

	TOTAL VENDOR	%% *	PARTS	%% *	ACCESSORIES	%% *	SPECIAL ORDERS	%%
CLOSING BALANCE	13129	632,374.09+	13127	557,855.28+	2	74,518.81+	5227	52,988.47+
CURRENT TO 3 MONTHS	2561	513,545.56+	2559	439,026.75+	2	74,518.81+	3280	47,011.13+
3 TO 6 MONTHS	571	77,252.54+	571	77,252.54+			1896	5,199.21+
6 TO 9 MONTHS	234	29,927.08+	234	29,927.08+			51	778.13+
9 TO 12 MONTHS	119	11,648.91+	119	11,648.91+				
12 MONTHS + OVER								
ANALYSIS OF 12+ BY YR								
YEAR MODEL 2021+								
YEAR MODEL 2020								
YEAR MODEL 2019								
YEAR MODEL 2018								
YEAR MODEL 2017								
YEAR MODEL 2016								
YEAR MODEL 2015								
YEAR MODEL 2014-								
UNCLASSIFIED								
SALE OF 12+ PARTS								
RETURABLE PARTS:								
< \$0.00							4727	1,506.72-
>= \$0.00 CURRENT	2782	313,911.22+	2782	313,911.22+			470	53,717.06+
6 TO 9 MONTHS	213	20,591.71+	213	20,591.71+			8	778.13+
9 TO 12 MONTHS	107	9,165.78+	107	9,165.78+				
12 TO 18 MONTHS								
18 MONTHS + OVER								
NON-RETURABLE \$	383	288,705.38+	381	214,186.57+	2	74,518.81+	22	
NON-RET 12 MONTHS								

	PARTS	O/H	O/H VALUE	%%	
NO MATCH PARTS	386	12746+	288,962.37+	45%	BEGIN WATCH THIS CYCLE
NOT PRICED PARTS	2				STOP WATCH THIS CYCLE 26
REMOVALS + DISCONTINUED	3	8+	103.29+		ADD PERMANENT THIS CYCLE
MFG PROMOTION PARTS					TOTAL WATCH NUMBERS 9233
SALE OF MFG PROM PARTS					NUMBERS WITH NOTES 6
NO BIN LOCATION PARTS	91	13+	1,356.17+		REPL-BY USE NEW NO. PARTS 411
FIXED GUIDE PARTS	13		1,973.63+		HISTORY DELETE NUMBERS
MINIMUM GUIDE PARTS	269		28,873.12+	05%	PARTS WITH ACTIVITY 4
MIN AND MAX PARTS	11		1,124.11+		
MAXIMUM GUIDE PARTS	187		32,559.31+	05%	
RETURN PRIORITY PARTS	313		124,964.03+	20%	
NON-STOCK PARTS	281		119,957.05+	19%	
MANUAL WEEKS SUPPLY PARTS					
MANUAL ORDER REVIEW PARTS	158		65,050.37+	10%	
SALE OF MAN. ORDER PARTS					
SMALL VALUE BUY PARTS					
ZERO-GUIDE PARTS	935		267,873.39+	42%	
ZERO-GUIDE NO-STOCK PARTS	52				
SALE OF ZERO-GUIDE PARTS					
MINUS BALANCE PARTS					

VENDOR TOY

TOTAL NUMBER OF ACTIVE STOCKING PARTS: 3,485

	ADDED FROM WATCH			* ADDED FROM INVENTORY CARD *			ADDED FROM SPO TRANSFER *			OTHER			
	PARTS	%	VALUE	PARTS	%	VALUE	PARTS	%	VALUE	PARTS	%	VALUE	
NO LAST SALE DATE				*			*			*			
CURRENT TO 3 MONTHS	1161	33	105,654.31	*	1135	32	379,964.12	*		*	265	7	27,927.13
3 TO 6 MONTHS	330	9	34,134.38	*	222	6	41,723.25	*		*	19		1,394.91
6 TO 9 MONTHS	124	3	10,423.36	*	96	2	15,690.19	*		*	14		3,813.53
9 TO 12 MONTHS	57	1	5,746.72	*	51	1	5,005.67	*		*	11		896.52
12 MONTHS + OVER				*				*		*			

WHSE DESCRIPTION	VALUE	%	CURR SALES	MTD SALES	YTD SALES
01 WAREHOUSE	632,374.09+	100%			
** TOTALS	632,374.09+	100%			

SRC	DESCRIPTION	NET VALUE	EXCH VALUE	%	CURR SALES	MTD SALES	YTD SALES
01	INVENTORY	276,056.36+	9,570.00+	44%			
03	GENERAL NO MATRIX	60,901.13+		09%			
07	OBSOLETE	4,885.38+		01%			
08	TIRES	19,012.00+		03%			
50	AFTERMARKET	262,909.11+		41%			
60	AIR FILTERS	8,610.11+		01%			
**	TOTALS	632,374.09+	9,570.00+	100%			

	CLOSING VALUE	SALES	ORDERS	RECEIPTS	OUTSIDE RECEIPTS	LOST SALES	LEVEL OF SERVICE	MFG PRICE CHANGES	ON-HAND CORRECTIONS	URNS GROSS	TRUE
JAN 2019	840,293	454,878	197,386	407,000	4,886	201,968	.69		192,010	6.37	2.77
FEB 2019	785,028	479,197	171,682	308,175	5,164	144,956	.76	32-	112,400	7.96	2.85
MAR 2019	822,346	539,534	174,566	433,288	4,961	153,333	.77	523-	137,273	7.98	2.58
APR 2019	837,328	576,848	191,904	400,711	6,215	169,997	.76	276-	206,926	8.11	2.70
MAY 2019	795,872	493,179	170,615	324,676	7,614	132,065	.78	333	117,118	7.30	2.52
JUN 2019	735,129	470,088	140,144	342,032	5,655	133,635	.77	165-	72,922	8.34	2.49
JUL 2019	759,124	468,916	161,601	348,636	7,216	160,971	.73	6,324	187,512	6.83	2.35
AUG 2019	799,990	531,235	164,946	524,229	7,455	194,551	.72	3	137,211	7.82	2.43
SEP 2019	775,540	481,385	151,417	314,204	5,012	172,529	.73	614	148,139	7.55	2.38
OCT 2019	600,597	509,744	138,672	241,990	5,644	188,841	.72	12-	89,176	9.99	2.72
NOV 2019	683,402	440,720	116,697	362,270	4,366	195,736	.69	84	146,945	7.85	2.08
DEC 2019	663,756	473,413	152,362	286,073	4,282	156,793	.74	1,652-	160,583	8.40	2.70

TOT 2019	9,098,405	5,919,137	1,931,992	4,293,284	68,470	2,005,375	.00	4,698	1,708,215	.00	.00
AVG 2019	758,200	493,261	160,999	357,774	5,706	167,115	.00	392	142,351	.00	.00

JAN 2020	656,789	513,505	182,035	276,371	4,475	183,773	.73		222,905	9.21	3.26
FEB 2020	662,506	433,282	159,469	275,697	3,913	160,352	.72	6	159,600	8.53	3.14
MAR 2020	668,130	423,142	178,510	214,423	13,753	142,406	.72	252	215,250	7.22	3.05
APR 2020	601,580	359,871	109,829	172,561	5,729	111,727	.75	684	113,336	7.28	2.22
MAY 2020	427,570	466,133	143,495	290,200	2,181	138,262	.77	99-	371-	13.72	4.22
JUN 2020	601,449	529,440	154,950	378,822	4,414	185,035	.73	245	318,181	10.04	2.94
JUL 2020	613,653	490,674	118,589	290,536	2,200	188,169	.72	4	208,125	9.41	2.28
AUG 2020	584,387	504,103	140,959	277,132	5,048	224,916	.68	145-	192,539	10.16	2.84
SEP 2020	612,947	506,265	138,299	296,569	3,510	196,751	.72	62	229,076	10.05	2.75
OCT 2020	609,606	518,343	109,033	288,832	5,632	177,400	.74	12-	202,662	10.01	2.11
NOV 2020	636,501	449,040	104,007	317,842	4,068	134,049	.76	188	148,305	8.58	1.99
DEC 2020	631,995	493,193	131,912	290,118	2,179	191,166	.72	592	195,771	9.19	2.46

TOT 2020	7,307,113	5,686,991	1,671,087	3,369,103	57,102	2,034,006	.00	1,777	2,205,379	.00	.00
AVG 2020	608,926	473,916	139,257	280,759	4,759	169,501	.00	148	183,782	.00	.00

JAN 2021	632,374			29			.00		350	.00	.00

TOT 2021	632,374			29			.00		350	.00	.00
AVG 2021	632,374			29			.00		350	.00	.00

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