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MONTHLY ANALYSIS
STORE 04 BRANCH 01 SUBURBAN CHEVY, LLC MM/YY 12/20
SUMMARY

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COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	3796	73.4%	9561	158981.26	45.9%	1734126.64
AUTOMATIC PHASEOUT (AP) PARTS	331	6.4%	603	30456.18	8.8%	290386.21
DEALER PHASEOUT (DP) PARTS	11	0.2%	28	553.39	0.1%	4300.43
MANUAL ORDER (MO) PARTS	6	0.1%	21	378.05	0.1%	1457.92
NON-STOCK (NS) PARTS	393	7.6%	1125	86847.67	25.1%	1016250.30
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	628	12.3%	846	68743.64	20.0%	741574.96
TOTAL COST OF SALES	5165	100.0%	12184	345960.19	100.0%	3788096.46
LOST SALES (MEMO)	37		38	4890.71		18838.04
CREDIT/RETURNS (MEMO)	104		218	8728.01		74148.23
UNUSUAL SALES (MEMO)	0		0	0.00		1791.79

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	4631	28.2%	15475	286802.76	74.1%
AUTOMATIC PHASEOUT (AP) PARTS	1718	10.4%	1723	71450.85	18.4%
DEALER PHASEOUT (DP) PARTS	16	0.0%	17	486.94	0.1%
MANUAL ORDER (MO) PARTS	6	0.0%	58	1666.02	0.4%
NON-STOCK (NS) PARTS	9994	61.0%	423	26214.79	6.7%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.4%	0	0.00	0.3%
TOTAL INVESTMENT	16365	100.0%	17696	386621.36	100.0%
DIRTY CORE INVENTORY	59		72	16423.00	
NEW CORE INVENTORY	155		217	14303.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	2480	15.1%	15.1%	141780.57	36.6	36.6%
1-3 MONTHS	5080	31.0%	46.1%	105591.26	27.3	63.9%
4-6 MONTHS	3531	21.8%	67.9%	42740.86	11.0	74.9%
7-9 MONTHS	1936	11.8%	79.7%	19771.30	5.1	80.0%
10-12 MONTHS	2503	15.2%	94.9%	33522.98	8.6	88.6%
13-24 MONTHS	765	4.6%	99.5%	43180.61	11.1	99.7%
25 MONTHS OR MORE	20	0.5%	100.0%	33.78	0.3	100.0%

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OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	55	40.7%	203	3660.33	29.1%	
STOCK ORDER - BACKORDER	15	11.1%	27	1637.87	13.0%	
STOCK ORDER - CROSS SHIP	8	5.9%	17	226.38	1.8%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	39	28.8%	42	4179.06	33.2%	
CUSTOMER ORDER - BACKORDER	11	8.1%	11	1785.33	14.2%	
CUSTOMER ORDER - CROSS SHIP	7	5.1%	7	1077.33	8.5%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.3%	0	0.00	0.2%	
TOTAL OUTSTANDING ORDERS	135	100.0%	307	12566.30	100.0%	

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	833	59.4%	3017	61035.61	45.2%	800593.22
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-182.07
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-837.30
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	569	40.5%	740	73921.23	54.8%	980543.56
CUSTOMER ORDER - BACKORDER	0	0.0%	-4	-51.56	0.0%	-2138.17
CUSTOMER ORDER - CROSS SHIP	0	0.0%	-1	-32.79	0.0%	1280.07
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	284.51
OTHER ORDERS	0	0.1%	0	0.00	0.0%	0.00
TOTAL PROCESSED ORDERS	1402	100.0%	3752	134872.49	100.0%	1779543.82
FORCED ORDERS	0		0	0.00		0.00

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	931	36.5%	8201	122813.59	38.9%	1486505.97
STOCK ORDER - BACKORDER	26	1.0%	83	7622.15	2.4%	36647.94
STOCK ORDER - CROSS SHIP	73	2.8%	162	6349.56	2.0%	92018.21
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	412	16.1%	517	43923.09	13.9%	689798.76
CUSTOMER ORDER - BACKORDER	40	1.5%	41	5659.83	1.7%	40210.73
CUSTOMER ORDER - CROSS SHIP	128	5.0%	206	26858.50	8.5%	240903.59
EMERGENCY PURCHASES	10	0.3%	10	692.74	0.2%	49579.36
OTHER ORDERS	927	36.8%	1268	101447.15	32.4%	1055918.89
TOTAL RECEIPTS	2547	100.0%	10488	315366.61	100.0%	3691583.45
PURCHASES DISCOUNT	30		68	-1996.69		-49484.14

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	1646	1	450.00	5130.49
DELETED PARTS	1973	-53	-485.23	-10672.92
MINUS ADJUSTMENTS	77	-1152	-14173.11	-264131.84
PLUS ADJUSTMENTS	61	1550	12057.60	197186.06
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	6088.93
RETURNED PARTS	0	0	0.00	0.00
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	1244	557	2183.37	-2140.88
COST PRICE ADJUSTMENTS	18	-1192	-320.61	41655.40
INVENTORY REALLOCATION	0	0	0.00	0.00
TOTAL ADDS/DELETES/ADJUSTS	5019	-289	-287.98	-26884.76

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	76	175	403.38	19715.97
APPRECIATION - MANUAL UPDATE	10	94	-905.86	-56675.27
TOTAL APPRECIATION	86	269	-422.48	-36959.30
FIRST PRICING - FACTORY MASTER UPDATE	1	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	484.53
TOTAL FIRST PRICING	1	0	0.00	484.53
TOTAL APPRECIATION/FIRST PRICING	87	269	-422.48	-36474.77

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	16658	18489	419456.59	595136.97
CLOSING INVENTORY	16365	17696	386621.36	386621.36
PERCENT OF CHANGE	-1.7%	-4.2%	-7.7%	-34.9%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	12907	0	0.00
NO COST	111	0	0.00
NO FACTORY RECORD	280	251	11881.38
NO SERVICE	24	5	549.07
MINUS ON HAND	11	-740	-2979.25
PHASED IN	148	331	20299.61
CONVERTED TO AUTOMATIC PHASEOUT (AP)	1011	303	13081.04

BUSINESS RATIOS	
LEVEL OF SERVICE	98.2%
STOCK ORDER PERFORMANCE	21.1%
GROSS TURNOVER RATE	7.6
TRUE TURNOVER RATE	3.3