



## Financial Management Objective Homework

**Student Class #** Christian Subjeck **Name:** 330 **Academy**

***I plan to accomplish the following objective our next class on:*** 11/13/17 **by**

**Provide the relevant composite data**

Department	Mont h	Page	Colum n
Service	Aug	29	3

<b>Action plan for achieving objective</b>
<b>What is the area of focus?</b>
Total service department gross needs to be increased to approx. \$130,000
<b>What is the proposed plan? How will you achieve it?</b>
Hiring 3 more quick lube technicians. Free up high-level techs to do repair work. Dispatch effectively.
Re-train appointment coordinator to schedule strategically. Advise the advisors to collectively sell/book
100 labor hours per day.
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
CDK advisor report daily.
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>
Service manager, service technicians, service advisors, service coordinator.
<b>Is there a cost, or estimated cost for implementation?</b>
Time
<b>Projected date of completion? Less than 6 months</b>

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>