

## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 8,916	÷ 157.25	= 56.70	FRH Average
Maintenance	\$ 1,078	÷ 12.00	= 89.80	FRH Average
Repair	\$ 10,385	÷ 81.00	= 128.21	FRH Average
Totals	\$ 20,378	÷ 250.25	= 81.43	Customer ELR
		Target Labor Rate	129.00	Per FRH
Total Ro's in Sample	100	Difference	-47.57	Per FRH

### Cost of Labor

Total Cost of Labor	6189.35	÷ Total Sales	= 30.37%	Percent Cost of Sales
Total Cost of Labor	6189.35	÷ Total FRHs	= 24.73	Cost per FRH

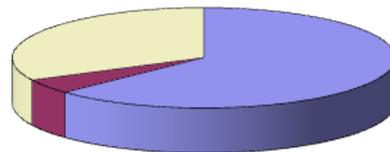
### Repair Order Measurements

Total Labor Sales	20,378.37	÷ Total ROs	= 203.78	Avg Labor per RO
Total FRHs	250.25	÷ Total ROs	= 2.50	Avg FRH's per RO
Menu Sales		÷ Total ROs	=	Percent Menu Sales
Competitive FRHs	157.25	÷ Total FRHs	= 62.84%	Percent Competitive
Maintenance FRHs	12.00	÷ Total FRHs	= 4.80%	Percent Maintenance
Repair FRH	81.00	÷ Total FRHs	= 32.37%	Percent Repair
One item ROs	0	÷ Total ROs	= 0.00%	Percent One Item RO

### Model Year Analysis

2022	2021	2020	2019	2018	2017	Older	Total
0	0	5	16	14	13	52	100
0.00%	0.00%	5.00%	16.00%	14.00%	13.00%	52.00%	

**Labor Mix**



■ Percent Competitive   
 ■ Percent Maintenance   
 ■ Percent Repair