PARTS, SERVICE AND BODY SHOP ACCOUNTS RECEIVABLE

Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales.		See Note		Page	Colm	Line
Service Customer Pay	+	65,198		5	Month	1
Parts Repair Orders (ROs)	+	100,211		5	Month	19
Parts Wholesale	+	16,289		5	Month	33
Parts Counter Retail	+	19,283		5	Month	32
	+	0			Month	
	+	0			Month	
	+	0			Month	
	+	0			Month	
Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales	=	200,981	A			

				Page	Colm	Line
Parts, Service and Body Shop Accounts Receivable		60,884		1	Asset	6
Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales	÷	200,981	A			
Months' Supply of Parts, Service, and Body Shop Accounts Receivable	=	0.30				
Number of Days in the Month	×	30				
Days' Supply of Parts, Service, and Body Shop Accounts Receivable	=	9		Guide = 15 Days		

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.

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WARRANTY CLAIMS RECEIVABLE DAYS' SUPPLY

				Page	Colm	Line
Current Month Parts, Service, and Body Shop Warranty Sales. See Note						
Service Warranty Sales	+	49,327		5	Month	2
Parts Warranty Sales	+	6,848		5	Month	29
Body Shop Parts Warranty Sales	+	0			Month	
Body Shop Service Warranty Sales	+	0			Month	
	+	0			Month	
	+	0			Month	
	+	0			Month	
	+	0			Month	
Total Current Month Parts, Service, and Body Shop Warranty Sales	=	56,175	A			

Warranty Claims Receivable		5263		1	Asset	9
Total Current Month Parts, Service, and Body Shop Warranty Sales	÷	56,175	A			
Months' Supply of Warranty Claims Receivable	=	0.09				
Number of Days in the Month	×	30				
Days' Supply of Warranty Claims Receivable	=	2.81068091				

Note: You need to go to the gross profit analysis section of your income statement where the detail of HOW you made your money resides.

Your OEM may have an maintenance plan that runs through warranty, for example Toyota Care. The extra lines allow you to customize for your operation.

Guide

7.5 Days or 25% of Month

15 Days or 50% of Month

30 Days or 100% of Month

This calcualtion is in your workbook and it is below. This calculation is optional. We will discuss Vehicle Receivables during our live session but the calculation can be very misleading dependant what your operation "parks" in the account. Examples include fleet deals, dealer transfers and wholesale units at the auction not yet paid for.

VEHICLE RECEIVABLE DAYS' SUPPLY

				Page	Colm	Line
YTD New Vehicle Sales Dollars		11,444,780		2	YTD	1
YTD Pre-Owned Vehicle Sales Dollars	+	4,487,147		3	YTD	1
YTD New and Pre-Owned Vehicle Sales Dollars	=	15,931,927	A			
Vehicle Receivable		31,613		1	Asset	5
YTD New and Pre-Owned Vehicle Sales Dollars	÷	15,931,927	A			
Months' Supply of Vehicle Receivable	=	0.00				
Number of Days in the Month	×	30				
Days' Supply of Vehicle Receivable	=	0			Guide = 3	

VEHICLE RECEIVABLES SHOULD NOT AGE !

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