



ACADEMY

2017 silverado 8qt full synthetic oil

Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads	Totals (Sum Rows)
Manager 1/7/21 11:46 AM 320 W. Rensselaer Palmdale CA	\$114.99 Inc. Tire Rotation	\$40	\$60	\$69.95	\$129.99	\$190 Includes Resurface Rotors	\$604.93
Christian 1/7/21 4:28 PM 43729 15th St Lancaster CA	\$102.35 Inc. Tire Rotation	\$48	\$40	\$99.95	\$100	\$190 Includes Resurface Rotors	\$580.30
Jared 1/7/21 4:47 PM 661-945-9408 44229 20th St Lancaster CA	\$109.48 Inc. Tire Rotation	\$40	\$67.96	\$99.99	\$59.99	\$229.99 Includes Resurface Rotors	\$607.41
David 1/8/21 3:39 PM 735 W. Ave K Lancaster CA	\$80 Inc. Tire Rotation	\$49	\$60	\$99	99	\$200 Includes Resurface Rotors	\$587
Jeff 1/8/21 3:49 PM Tom's Tire & Auto Repair 43104 10th St W Lancaster	\$75 Inc. Tire Rotation	\$39.99	\$32	\$69.99	\$120	\$169.99 Includes Resurface Rotors	\$506.97
Chris 1/8/21 3:55 PM Wayne & Dave Automotive 43937 Division Lancaster	\$148 Inc. Tire Rotation	\$80	\$55	\$70	\$200	\$300 Includes Resurface Rotors	\$853
Competitor Averages	\$104.97	\$49.50	\$52.50	\$84.81	\$118.16	\$213.33	\$623.27
My Dealership	\$74.95	99.95	69.95	129.95	134.95	399.95	\$909.70



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ON \$64.95 oil change
 ON 74.95 oil change \$51.80 per hour labor

Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
Antelope Valley Chevrolet		C <u>50.28 LOP</u> W <u>\$152.68</u> M <u>\$155</u> R <u>\$155</u> I <u>\$155</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input checked="" type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
		C _____ W _____ M _____ R _____	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other

Variable Rate Code(s):
 C=Lowest, Most Competitive (ie., L.O.F., etc.) W=Warranty
 M=Maintenance Rate (Normal Factory Maintenance) R=Highest, Repair Rate I = Internal

