



FROZEN CAPITAL: PRE-OWNED INVENTORY

Page Colm Line

YTD Pre-Owned Sales (<i>without F&I</i>)	+	6,805,503	6	YTD	37
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	609,412		YTD	
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	6,196,091			
Statement Month	÷	11			
Average Month Pre-Owned Cost of Sales	=	563,281			
Factor	×	1.0			Guide = 1.0
Your Guide	=	563,281 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		44	1	Asset	39
Your Guide	-	563,281 A			
Frozen Capital		<u>563,237</u>			



FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

Page Colm Line

YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	5,335,518	1.5	YTD	
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	2,998,540		YTD	
YTD Inventory Adjustments (+/- as on statement)	±	25,719		YTD	
YTD Parts & Accessories Cost of Sales	=	2,311,259			
Statement Month	÷	11			
Average Month Parts & Accessories Cost of Sales	=	210,114			
Factor	×	1.5			Guide = 1.5
Your Guide	=	315,172			A

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.
A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		234,296	1	Asset	
Your Guide	-	315,172			A
Frozen Capital		<u>80,876</u>			



FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

Page Colm Line

YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note				
Service Customer Pay	+	1,686,585		YTD
Parts Repair Orders (ROs)	+	1,752,525		YTD
Parts Wholesale	+	565,266		YTD
Parts Counter Retail	+	29,997		YTD
	+	0		YTD
	+	0		YTD
	+	0		YTD
	+	0		YTD
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>	=	4,034,373		
Statement Month	÷	11		
Average Month Parts & Accessories Sales	=	366,761		
Factor	×	50.0%		Guide = 50%
Your Guide	=	183,381	A	

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		322,120		1	Asset	6
Your Guide	-	183,381	A			
Frozen Capital		138,739				

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs automatically fill in each line below.
If you have a **red** (negative) number, place a zero on the line.

Warranty Claims Receivable	+	\$15,695
Pre-Owned Vehicle Inventory	+	\$0
Parts & Accessories Inventory	+	\$0
Service, Parts, Body Shop A/R	+	\$138,739
Total Frozen Capital	=	<u>\$154,435</u>

