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	25	13	216255		\$4,617.50	37.30	\$676.00	5.8

DATE: 1/6/21

"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
\$688.50	5.10	4.70	\$ 232.05	12/16/20 13:13	12/18/20 7:33	1.76
\$150.00	1.20	1.20	\$ 44.85	12/22/20 11:56	12/23/20 11:52	1.00
\$125.00	1.00	1.40	\$ 25.84	12/22/20 9:24	12/22/20 13:18	0.16
\$887.50	7.10	5.20	\$ 147.58	12/19/20 6:57	12/19/20 8:10	0.05
\$687.50	5.50	8.10	\$ 277.21	12/15/20 15:12	12/16/20 9:02	0.74
\$1,737.50	13.90	13.30	\$ 410.68	12/12/20 10:46	12/14/20 11:17	2.02
		1.50	\$ 37.24	12/28/20 19:05	12/28/20 19:39	0.02
\$512.50	4.10	4.60	\$ 88.35	12/9/20 15:22	12/14/20 7:13	4.66
\$875.00	7.00	7.00	\$ 237.69	12/21/20 7:14	12/21/20 8:50	0.07
\$500.00	4.00	5.20	\$ 162.85	12/21/20 11:00	12/23/20 7:16	1.84
\$125.00	1.00	2.90	\$ 57.40	12/30/20 10:34	10/27/20 10:44	(63.99)
\$125.00	1.00	0.90	\$ 36.34	12/28/20 9:26	12/28/20 10:51	0.06
\$1,237.50	9.90	9.50	\$ 342.65	12/9/20 13:42	12/11/20 11:05	1.89
		0.70	\$ 18.87	11/25/20 8:35	11/25/20 8:58	0.02
\$500.00	4.00	5.40	\$ 169.78	11/16/20 8:31	11/16/20 10:00	0.06
\$262.50	2.10	4.70	\$ 144.58	11/9/20 11:09	11/9/20 13:57	0.12
\$729.00	8.10	16.40	\$ 460.04	10/28/20 12:37	10/29/20 11:44	0.96
		3.00	\$ 73.94	10/27/20 14:33	10/28/20 17:39	1.13
\$212.50	1.70	1.90	\$ 61.43	10/27/20 12:57	10/29/20 8:00	1.79
\$2,387.50	19.10	43.20	\$ 935.11	10/26/20 18:04	10/28/20 7:58	1.58
		2.30	\$ 88.55	10/23/20 9:06	10/23/20 9:33	0.02
		0.50	\$ 13.88	10/21/20 15:52	10/28/20 15:52	7.00
		8.50	\$ 445.17	10/21/20 14:46	10/22/20 14:32	0.99
\$3,525.00	28.20	31.20	\$ 903.00	10/15/20 12:50	10/15/20 15:18	0.10
		1.30	\$ 40.01	10/21/20 11:27	10/23/20 6:36	1.80
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Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
12/21/20 15:36	3.34	12/23/20 0:00	1.35	6.45	No
12/23/20 14:50	0.12	12/28/20 0:00	4.38	5.50	Yes
12/22/20 14:40	0.06	12/23/20 0:00	0.39	0.61	No
12/24/20 11:26	5.14	12/24/20 0:00	-0.48	4.71	No
12/17/20 14:05	1.21	1/4/21 0:00	17.41	19.37	No
12/21/20 15:44	7.19	12/30/20 0:00	8.34	17.55	Yes
12/28/20 21:48	0.09	12/28/20 0:00	-0.91	(0.80)	Yes
12/14/20 13:17	0.25	1/4/21 0:00	20.45	25.36	No
12/23/20 8:42	1.99	12/23/20 0:00	-0.36	1.70	No
12/23/20 12:26	0.22	12/23/20 0:00	-0.52	1.54	Yes
10/27/20 14:17	0.15	12/30/20 0:00	63.40	(0.44)	No
12/28/20 11:46	0.04	12/28/20 0:00	-0.49	(0.39)	Yes
12/22/20 12:00	11.04	1/5/21 0:00	13.50	26.43	No
11/25/20 9:48	0.03	1/4/21 0:00	39.59	39.64	Yes
11/20/20 14:01	4.17	12/30/20 0:00	39.42	43.65	No
11/10/20 10:36	0.86	12/30/20 0:00	49.56	50.54	No
11/13/20 13:07	15.06	12/23/20 0:00	39.45	55.47	No
11/2/20 15:52	4.93	1/4/21 0:00	62.34	68.39	No
11/2/20 6:41	3.95	1/4/21 0:00	62.72	68.46	No
11/11/20 14:40	14.28	12/29/20 0:00	47.39	63.25	No
10/27/20 9:48	4.01	12/29/20 0:00	62.59	66.62	Yes
10/28/20 16:03	0.01	12/22/20 0:00	54.33	61.34	Yes
10/28/20 8:03	5.73	12/22/20 0:00	54.66	61.38	No
12/3/20 15:49	49.02	12/22/20 0:00	18.34	67.47	No
10/23/20 7:52	0.05	12/23/20 0:00	60.67	62.52	Yes
	-		0.00	-	
	-		0.00	-	



Printing Options: 1. Click on appropriate button (may take several seconds to execute).  
 2. Print file.

## REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: Tammy Zarayko

DATE: 6-Jan-

<b>"C"</b>	<u>\$4,617.50</u>	÷	<u>37.3</u>	<b>BILLED HOUR =</b>	<u>\$123.79</u>	<b>AVERAG</b>
<b>"M"</b>	<u>\$676.00</u>	÷	<u>5.8</u>	<b>BILLED HOUR =</b>	<u>\$116.55</u>	<b>AVERAG</b>
<b>"R"</b>	<u>\$15,267.50</u>	÷	<u>124.0</u>	<b>BILLED HOUR =</b>	<u>\$123.13</u>	<b>AVERAG</b>
<b>TOTAL</b>	<u>\$20,561.00</u>	÷	<u>167.1</u>	<b>TOTAL BHRs =</b>	<u>\$123.05</u>	<b>AVERAG</b>
<b>Projected CP E.L.R.</b>				<b>Difference</b>	<u><b>\$123.05</b></u>	

<b>TOTAL LABOR SALES</b>	<u>\$20,561.00</u>	÷	<b>TOTAL RO's</b>	<u>25</u>	=	<u>\$822.44</u>	<b>LABOR I</b>
<b>TOTAL BILLED HOURS</b>	<u>167.1</u>	÷	<b>TOTAL RO's</b>	<u>25</u>	=	<u>6.68</u>	<b>BILLED I</b>
<b>TOTAL C.O.L.</b>	<u>\$5,455.09</u>	÷	<b>TOTAL LABOR</b>	<u>\$20,561</u>	=	<u>27%</u>	<b>COST OI</b>
<b>1-ITEM ROs</b>	<u>9</u>	÷	<b>TOTAL RO's</b>	<u>25</u>	=	<u>36%</u>	<b>ONE ITE</b>
<b>Average Mileage</b>	<u>216255</u>						

<b>"C" BILLED HOURS</b>	<u>37.3</u>	÷	<b>TOTAL BHRs</b>	<u>167.1</u>	=	<u>22.3%</u>	<b>COMPET</b>
<b>"M" BILLED HOURS</b>	<u>5.8</u>	÷	<b>TOTAL BHRs</b>	<u>167.1</u>	=	<u>3.5%</u>	<b>MAINTEN</b>
<b>"R" BILLED HOURS</b>	<u>124.0</u>	÷	<b>TOTAL BHRs</b>	<u>167.1</u>	=	<u>74.2%</u>	<b>REPAIR</b>

MODEL YEAR MIX

Count

Mix

<u>Year</u>	<u>Count</u>	<u>%</u>
2021	4	16.0%
2020	4	16.0%
2019	0	0.0%
2018	4	16.0%
2017	0	0.0%
Older	12	48.0%
<b>TOTALS</b>	<b>24</b>	<b>96%</b>
Estimates		
Estimate %		

<b>Freightliner</b>	21	88%
<b>Peterbilt</b>	0	0%
<b>Kenworth</b>	0	0%
<b>Mack</b>	0	0%
<b>International</b>	0	0%
<b>Tico</b>	0	0%
<b>Western Star</b>	0	0%
<b>Volvo</b>	0	0%
<b>Hino</b>	0	0%
<b>Isuzu</b>	0	0%
<b>Other</b>	3	13%
<b>Total</b>	24	100%
	96.0%	

Days  
Average Open to First (1.37)

Days  
Average First to Last to Invoice 28.70175

Days  
5.31666667

SE "C" E.L.R.

SE "M" E.L.R.

SE "R" E.L.R.

SE "CP" E.L.R.

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PER RO AVERAGE

HOURS PER RO AVERAGE

F SALE

EM ROs

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MITIVE LABOR

NANCE LABOR

LABOR

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Days

**Average Cycle Time** 32.652823

