

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	7,895		3,970		109,152.93	
Active Parts	675	8.54	2,983	75.13	51,047.10	46.76
NS Parts	5,041	63.85	424	10.68	28,730.99	26.32
MO Parts	1,535	19.44	220	5.54	11,364.65	10.41
AP Parts	636	8.05	336	8.46	17,805.43	16.31
DP Parts	5	0.06	7	0.17	204.76	0.18
SP Parts						
DEL Parts	3	0.03				
Parts With No Cost	4	0.05				
Parts With Negative On-Hand	7	0.08	11		-120.49	
Core/Exchange	22	0.27	57	1.43	1,740.00	
Memos On File	440					
Parts Added	458	5.80	42	1.05	5,982.72	5.48
Active Parts	1	0.21				
NS Parts	455	99.34	42	100.00	5,982.72	100.00
MO Parts	1	0.21				
AP Parts	1	0.21				
DP Parts						
SP Parts						
Parts & Memos Deleted	456					
Inventory Movement - Sales						
0 to 3 Months	3,040	38.50	3,149	79.31	66,205.23	60.65
4 to 6 Months	1,129	14.30	284	7.15	10,252.11	9.39
7 to 12 Months	1,222	15.47	188	4.73	8,193.87	7.50
Over 12 Months	557	7.05	132	3.32	8,247.55	7.55
New Parts No Sales	1,947	24.66	217	5.46	16,254.17	14.89
Inventory Movement - Receipts						
0 to 3 Months	3,010	38.12	3,022	76.12	79,379.89	72.72
4 to 6 Months	1,201	15.21	341	8.58	11,775.93	10.78
7 to 12 Months	1,324	16.77	219	5.51	9,863.16	9.03
Over 12 Months	597	7.56	384	9.67	7,839.87	7.18
New Parts No Receipts	1,763	22.33	4	0.10	294.08	0.26
Outstanding Orders	246	3.11	1,100		48,565.98	
Stockorders	194	78.86	926	84.18	25,822.21	53.16
Supplemental Orders						
Customer Orders	5	2.03	6	0.54	601.93	1.23
Backorders	77	31.30	168	15.27	22,141.84	45.59
Stockorder Backorders	47	19.10	122	11.09	13,609.58	28.02
Supplemntl Backorders						
Customer Backorders	36	14.63	46	4.18	8,532.26	17.56
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,479	18.73	5,713		231,695.79		5,468
Regular	1,358	91.81	5,573	97.54	215,208.44	92.88	5,333
No History	134	9.06	140	2.45	16,487.35	7.11	135
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	3	0.03	11		1,261.22		3
Return Sales	239	3.02	531		25,641.94		320
Regular	233	97.48	451	84.93	23,834.89	92.95	309
No History	8	3.34	80	15.06	1,807.05	7.04	11
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,181	14.95	4,726		199,694.73		1,715
Stockorders	437	37.00	3,409	72.13	79,107.65	39.61	721
Supplemental Orders							
Customer Orders	801	67.82	1,289	27.27	119,356.16	59.76	968
Emergency Purchases	24	2.03	28	0.59	1,230.92	0.61	26
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	20	0.25	19	0.47	218.08		114
Positive	20	100.00	19	100.00	218.08		113
Negative							1
Parts Updated With Cost							
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			136		8,901.02		99
Lost Sales							
Return Sales			8		728.62		8

Sort Source: 148

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	84		38		5,465.06	
Active Parts	22	26.19	34	89.47	5,399.06	98.79
NS Parts	54	64.28				
MO Parts						
AP Parts	8	9.52	4	10.52	66.00	1.20
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	1					
Parts Added	8	9.52				
Active Parts						
NS Parts	8	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	41	48.80	34	89.47	5,399.06	98.79
4 to 6 Months	15	17.85				
7 to 12 Months	13	15.47				
Over 12 Months	9	10.71	4	10.52	66.00	1.20
New Parts No Sales	6	7.14				
Inventory Movement - Receipts						
0 to 3 Months	41	48.80	34	89.47	5,399.06	98.79
4 to 6 Months	16	19.04				
7 to 12 Months	14	16.66				
Over 12 Months	8	9.52	4	10.52	66.00	1.20
New Parts No Receipts	5	5.95				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 148

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	22	26.19	112		17,957.90		54
Regular	22	100.00	111	99.10	17,749.90	98.84	53
No History	1	4.54	1	0.89	208.00	1.15	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	7	8.33	13		2,388.66		9
Regular	6	85.71	9	69.23	1,630.26	68.24	7
No History	2	28.57	4	30.76	758.40	31.75	2
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	19	22.61	80		12,061.80		28
Stockorders	10	52.63	40	50.00	6,773.38	56.15	10
Supplemental Orders							
Customer Orders							
Emergency Purchases	11	57.89	40	50.00	5,288.42	43.84	18
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	2	2.38	4	10.52	20.70		2
Positive	2	100.00	4	100.00	20.70		2
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	9		10,028		6,396.61	
Active Parts	7	77.77	10,028	100.00	6,396.61	100.00
NS Parts	2	22.22				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	7	77.77	10,028	100.00	6,396.61	100.00
4 to 6 Months	2	22.22				
7 to 12 Months						
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts						
0 to 3 Months	3	33.33	9,067	90.41	3,355.19	52.45
4 to 6 Months	2	22.22				
7 to 12 Months	1	11.11				
Over 12 Months	3	33.33	961	9.58	3,041.42	47.54
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 150

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	6	66.66	31,673		9,032.58		678
Regular	6	100.00	31,673	100.00	9,032.58	100.00	678
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	22.22	32,908		8,252.65		24
Regular	2	100.00	909	2.76	252.90	3.06	19
No History	1	50.00	31,999	97.23	7,999.75	96.93	5
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2	22.22	240		1,087.20		3
Stockorders	2	100.00	240	100.00	1,087.20	100.00	3
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 199

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	47		155		2,025.02	
Active Parts	33	70.21	118	76.12	1,730.64	85.46
NS Parts	6	12.76	15	9.67	60.17	2.97
MO Parts						
AP Parts	8	17.02	22	14.19	234.21	11.56
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	1	2.12	1		-12.00	
Core/Exchange						
Memos On File						
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	23	48.93	96	61.93	1,578.44	77.94
4 to 6 Months	4	8.51	13	8.38	106.25	5.24
7 to 12 Months	6	12.76	19	12.25	141.00	6.96
Over 12 Months	10	21.27	17	10.96	161.63	7.98
New Parts No Sales	4	8.51	10	6.45	37.70	1.86
Inventory Movement - Receipts						
0 to 3 Months	1	2.12	4	2.58	31.40	1.55
4 to 6 Months	13	27.65	48	30.96	884.46	43.67
7 to 12 Months	7	14.89	18	11.61	114.16	5.63
Over 12 Months	22	46.80	75	48.38	957.30	47.27
New Parts No Receipts	4	8.51	10	6.45	37.70	1.86
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 199

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	14	29.78	33		607.68		32
Regular	14	100.00	33	100.00	607.68	100.00	32
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	4	8.51	25		537.00		16
Regular	1	25.00	13	52.00	467.00	86.96	13
No History	3	75.00	12	48.00	70.00	13.03	3
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	8,035		14,191		123,039.62	
Active Parts	737	9.17	13,163	92.75	64,573.41	52.48
NS Parts	5,103	63.50	439	3.09	28,791.16	23.39
MO Parts	1,535	19.10	220	1.55	11,364.65	9.23
AP Parts	652	8.11	362	2.55	18,105.64	14.71
DP Parts	5	0.06	7	0.04	204.76	0.16
SP Parts						
DEL Parts	3	0.03				
Parts With No Cost	4	0.04				
Parts With Negative On-Hand	8	0.09	12		-132.49	
Core/Exchange	22	0.27	57	0.40	1,740.00	
Memos On File	441					
Parts Added	466	5.79	42	0.29	5,982.72	4.86
Active Parts	1	0.21				
NS Parts	463	99.35	42	100.00	5,982.72	100.00
MO Parts	1	0.21				
AP Parts	1	0.21				
DP Parts						
SP Parts						
Parts & Memos Deleted	460					
Inventory Movement - Sales						
0 to 3 Months	3,111	38.71	13,307	93.77	79,579.34	64.67
4 to 6 Months	1,150	14.31	297	2.09	10,358.36	8.41
7 to 12 Months	1,241	15.44	207	1.45	8,334.87	6.77
Over 12 Months	576	7.16	153	1.07	8,475.18	6.88
New Parts No Sales	1,957	24.35	227	1.59	16,291.87	13.24
Inventory Movement - Receipts						
0 to 3 Months	3,055	38.02	12,127	85.45	88,165.54	71.65
4 to 6 Months	1,232	15.33	389	2.74	12,660.39	10.28
7 to 12 Months	1,346	16.75	237	1.67	9,977.32	8.10
Over 12 Months	630	7.84	1,424	10.03	11,904.59	9.67
New Parts No Receipts	1,772	22.05	14	0.09	331.78	0.26
Outstanding Orders	246	3.06	1,100		48,565.98	
Stockorders	194	78.86	926	84.18	25,822.21	53.16
Supplemental Orders						
Customer Orders	5	2.03	6	0.54	601.93	1.23
Backorders	77	31.30	168	15.27	22,141.84	45.59
Stockorder Backorders	47	19.10	122	11.09	13,609.58	28.02
Supplemntl Backorders						
Customer Backorders	36	14.63	46	4.18	8,532.26	17.56
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,521	18.92	37,531		259,293.95		6,232
Regular	1,400	92.04	37,390	99.62	242,598.60	93.56	6,096
No History	135	8.87	141	0.37	16,695.35	6.43	136
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	3	0.03	11		1,261.22		3
Return Sales	252	3.13	33,477		36,820.25		369
Regular	242	96.03	1,382	4.12	26,185.05	71.11	348
No History	14	5.55	32,095	95.87	10,635.20	28.88	21
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,202	14.95	5,046		212,843.73		1,746
Stockorders	449	37.35	3,689	73.10	86,968.23	40.86	734
Supplemental Orders							
Customer Orders	801	66.63	1,289	25.54	119,356.16	56.07	968
Emergency Purchases	35	2.91	68	1.34	6,519.34	3.06	44
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	22	0.27	23	0.16	238.78		116
Positive	22	100.00	23	100.00	238.78		115
Negative							1
Parts Updated With Cost							
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			136		8,901.02		99
Lost Sales							
Return Sales			8		728.62		8