

SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	1751	59.9%	3739	81094.49	40.4%	591986.16
AUTOMATIC PHASEOUT (AP) PARTS	141	4.8%	173	14961.01	7.4%	91336.44
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	0	0.0%	0	0.00	0.0%	11.42
NON-STOCK (NS) PARTS	831	28.4%	2753	84217.62	42.0%	434178.35
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	3	0.1%	3	272.22	0.1%	1528.95
SOLD NOT STOCKED	196	6.8%	278	19812.51	10.1%	206355.54
TOTAL COST OF SALES	2922	100.0%	6946	200357.85	100.0%	1325396.86
LOST SALES (MEMO)	34		54	1639.95		32290.93
CREDIT/RETURNS (MEMO)	14		16	717.22		11387.74
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	2898	34.4%	12372	182213.38	58.1%
AUTOMATIC PHASEOUT (AP) PARTS	1882	22.3%	4011	86931.37	27.7%
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%
MANUAL ORDER (MO) PARTS	1	0.0%	11	62.81	0.0%
NON-STOCK (NS) PARTS	3595	42.6%	1025	38482.94	12.2%
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	48	0.7%	81	5459.09	2.0%
TOTAL INVESTMENT	8424	100.0%	17500	313149.59	100.0%
DIRTY CORE INVENTORY	16		17	2791.00	
NEW CORE INVENTORY	114		122	8788.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	1871	22.2%	22.2%	96685.69	30.8	30.8%
1-3 MONTHS	2434	28.8%	51.0%	70001.91	22.3	53.1%
4-6 MONTHS	1205	14.3%	65.3%	24914.28	7.9	61.0%
7-9 MONTHS	711	8.4%	73.7%	37203.93	11.8	72.8%
10-12 MONTHS	459	5.4%	79.1%	22578.82	7.2	80.0%
13-24 MONTHS	494	5.8%	84.9%	25323.54	8.0	88.0%
25 MONTHS OR MORE	1250	15.1%	100.0%	36441.42	12.0	100.0%

MONTHLY ANALYSIS

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	95	81.1%	164	6940.68	57.0%	
STOCK ORDER - BACKORDER	5	4.2%	12	718.12	5.9%	
STOCK ORDER - CROSS SHIP	2	1.7%	13	41.46	0.3%	
SUPPLEMENTAL ORDER	15	12.8%	16	4466.16	36.7%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.2%	0	0.00	0.1%	
TOTAL OUTSTANDING ORDERS	117	100.0%	205	12166.42	100.0%	

PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	842	60.7%	1665	63267.73	49.1%	424157.27
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	-3180.03
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-1363.85
SUPPLEMENTAL ORDER	543	39.2%	669	65576.85	50.8%	444035.49
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	0.00
TOTAL PROCESSED ORDERS	1385	100.0%	2334	128844.58	100.0%	863648.88
FORCED ORDERS	0		0	0.00		0.00

RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	899	50.2%	7174	115606.82	49.9%	648844.72
STOCK ORDER - BACKORDER	11	0.6%	13	1896.35	0.8%	29429.17
STOCK ORDER - CROSS SHIP	58	3.2%	127	6887.66	2.9%	42313.54
SUPPLEMENTAL ORDER	622	34.7%	949	86832.93	37.5%	509086.51
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	20.52
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	569.65
CUSTOMER ORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	200	11.3%	302	20031.68	8.9%	211018.79
TOTAL RECEIPTS	1790	100.0%	8565	231255.44	100.0%	1441282.90
PURCHASES DISCOUNT	34		58	190.96		625.14

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	1314	0	0.00	7.98
DELETED PARTS	661	0	0.00	0.00
MINUS ADJUSTMENTS	22	-183	-3677.37	-30983.59
PLUS ADJUSTMENTS	15	1000	2015.66	8495.59
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	98	-140	-6399.16	-56895.04
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	464	4	2359.99	35.36
COST PRICE ADJUSTMENTS	230	264	-8550.18	-49659.40
INVENTORY REALLOCATION	0	0	0.00	0.00
TOTAL ADDS/DELETES/ADJUSTS	2804	945	-14251.06	-128999.10

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	57	50	352.26	8220.95
APPRECIATION - MANUAL UPDATE	5	2578	-202.60	20.24
TOTAL APPRECIATION	62	2628	149.66	8241.19
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	90.00
TOTAL FIRST PRICING	0	0	0.00	90.00
TOTAL APPRECIATION/FIRST PRICING	62	2628	149.66	8331.19

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	7787	15104	291736.50	312624.50
CLOSING INVENTORY	8424	17500	313149.59	313149.59
PERCENT OF CHANGE	8.2%	15.9%	7.3%	0.2%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	4566	0	0.00
NO COST	30	6	0.00
NO FACTORY RECORD	128	7371	23483.64
NO SERVICE	115	15	104.66
MINUS ON HAND	5	-5	-414.77
PHASED IN	79	4974	19660.86
CONVERTED TO AUTOMATIC PHASEOUT (AP)	464	49	6129.96

BUSINESS RATIOS	
LEVEL OF SERVICE	97.6%
STOCK ORDER PERFORMANCE	32.0%
GROSS TURNOVER RATE	5.3
TRUE TURNOVER RATE	2.9

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	AUG	SEP	OCT	YTD	PYR	COST
0	11571119 RETAINER	14.683	0Y CP BK	1 W-BOX	2017 R	2	0/0	0 12/01/2010	0	0	3	4	0	3.59
1	19125677 FITTING	4.128	0Y CPOB A	1 21D	2008 R	0	0/1	3 11/27/2012	0	0	2	4	11	10.39
0	19241813 ROTOR	5.809	0Y C O	1 59	2005 R	2	0/0	0 06/12/2018	0	0	2	4	2	33.76
2	19241818 ROTOR	5.809	0Y C O	1 59	2009 R	4	0/0	0 10/13/2009	2	0	0	4	12	34.44
1	19343711 PAD	5.017	0Y CPOBK	1 26	R	0	0/1	0 06/02/2019	0	0	0	1	0	45.90
1	19352911 CONNECTOR	2.530	0Y C BK	1 7BIN6	2021 R	0	0/1	0 05/03/2020	0	0	0	1	0	52.65
1	22761792 GRILLE	1.266	0Y BC	1 UPE	2012 R	0	0/1	0 05/03/2020	0	0	1	4	0	311.16
2	22807123 RESISTOR	9.215	0Y C	1 37	2007 R	3	0/0	1 11/22/2011	0	1	0	1	5	42.62
1	22829422 EMBLEM	17.215	0W WC	1 44	2014 R	4	0/0	1 01/04/2013	1	0	0	2	4	71.00
0	22866587 TANK	1.240	0Y C	1 SP-ORD	2012 R	2	0/0	2 09/29/2020	0	0	1	1	0	33.05
1	23384317 BAFFLE	1.272	0W W	1 UP5	2017 R	0	0/1	0 04/05/2020	0	0	1	2	0	24.83
1	25795064 PANEL	17.505	0W WC	1 UPE	2014 R	3	0/0	0 09/01/2019	0	1	0	3	2	107.41
0	55565961 CAP	1.837	0Y C	1 SP-ORD	2015 R	2	0/0	2 06/12/2020	0	0	1	1	0	18.82
1	84356645 SENSOR	4.710	0Y C	1 24	2007 R	4	0/0	2 10/05/2018	1	0	0	2	4	18.91
0	84411914 PLATE	12.112	0W WC	1 40	2021 R	2	0/0	0 11/29/2018	0	1	1	3	4	18.00
0	84733537 LAMP	2.679	0W WC	1 SP-ORD	2021 R	2	0/0	1 09/02/2020	0	1	1	2	0	417.00
823	19420012B DEX6			1 DEX6		0	33/66	0 10/09/2020	98	42	66	788	936	2.82
0	15821239 COOLER	4.128	0M MC	5 SP-ORD	2010 R	2	0/0	0 12/23/2019	0	0	1	1	1	184.12
0	15838204 BRACKET	7.869	0M MC	5 SP-ORD	2014 R	2	0/0	0 12/23/2019	0	0	1	1	1	48.00
0	15839251 CAP	7.832	0M MC	5 SP-ORD	2010 R	2	0/0	0 12/23/2019	0	0	1	1	1	196.20
1	19367654 PAINT	8.800	0 C BK	5 AA	2020	6	0/0	0 07/09/2018	0	0	0	2	3	11.27
0	19371000 HEADLAMP	2.725	0M MC	5 SP-ORD	2012 R	2	0/0	0 12/12/2019	0	0	1	1	1	599.97
0	19391297 ROTOR	5.809	0Y CPOBK	5 62	R	2	0/0	4 06/02/2020	0	0	2	4	0	74.07
0	20846070 DEFLECTOR	7.833	0M M K	5 UP1	2016 R	2	0/0	0 07/27/2017	1	0	1	2	1	51.96
1	20899360 BAR	7.831	0M MC	5 PROOM	2014 R	3	0/0	0 08/20/2013	0	1	0	2	2	528.90
0	22774203 MOLDING	8.055	0M M K	5 SP-ORD	2016 R	2	0/0	0 01/05/2020	1	0	1	2	0	95.32
0	22860722 FENDER	8.130	0M M K	5 SP-ORD	2016 R	2	0/0	0 08/24/2020	1	0	1	2	0	222.59
1	23108151 PAD	7.875	0M MC	5 35	2019 R	4	0/0	0 09/04/2016	1	0	0	2	4	25.80
0	23178964 PLATE	7.836	0M MC	5 SP-ORD	2019 R	2	0/0	0 08/07/2020	1	0	1	2	0	362.10
1	23271692 LINER	8.153	0M MC	5 UPE	2017 R	6	0/0	0 03/16/2015	0	0	0	2	3	47.67
0	23392664 HOOD	8.000	0M MC	5 SP-ORD	2019 R	2	0/0	0 11/03/2019	0	0	1	2	0	693.00
0	23393273 HOOD	8.000	0M M	5 SP-ORD	2017 R	2	0/0	0 01/10/2020	0	0	1	2	0	509.33
0	84708335 MAT PKG	15.306	0Y AC	5 SP-ORD	2021 R	2	0/0	0 08/24/2020	1	0	1	2	0	60.00
8	88862587 LUBRICANT	8.800	0 CPOBK	5 74	2020	0	0/2	0 10/22/2012	1	0	0	5	4	15.92
0	19254485 GY2358017	5.880	0 TCPOBK	6 TIRE		2	1/2	0 05/03/2020	0	0	12	12	0	243.06
0	19364108 F2156016	5.880	0 TCPOBK	6 TIRE		1	0/1	0 08/04/2019	0	0	4	11	6	86.18
0	19382831 GY2156016	5.880	0 TCPOBK	6 TIRE		1	1/2	0 09/08/2020	0	4	4	12	0	129.85
0	19390025 GY2355517	5.880	0 TCPOBK	6 TIRE	R	2	0/1	0 05/29/2020	0	0	4	8	0	132.37
0	23376690 GY2656518	5.880	0 TCPOBK	6 TIRE		0	0/1	0 06/23/2020	0	0	4	7	0	115.87
24	19420054 OIL	8.800	0 C	999 OIL	2021	0	1/2	0 10/09/2020	2	0	0	39	44	3.98
46	19420074 OIL	8.800	0 CPOBK	999 58		0	6/12	0 10/09/2020	1	9	1	179	311	3.52
472	19419537B OIL			999 OIL		0	170/339	0 10/09/2020	398	370	428	4064	6835	1.94
1025	19420060B OIL			999 OIL		0	479/958	0 10/09/2020	013	198	168	11133	10808	2.77
810	19420080B OIL			999 OIL		0	563/112	0 10/09/2020	172	165	344	13185	16251	2.54

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REPORT TOTALS FOR BRANCH CLIFF ANSCHUETZ CHEV/OLDS INC.

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	PARTS	PIECES	VALUE
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MAKE GM GENERAL MOTORS	44	3224	9928.00
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GRAND TOTAL	44	3224	9928.00

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	OCT	NOV	DEC	YTD	PYR	COST
2	12671847 GASKET	1.745	OY C	1 9D	2021 R	14	0/0	09/18/2019					0	2.05
0	19133638 STUD KIT	6.164	0 C	1 SP-ORD	2009 R	0	0/0	05/03/2020			1	1		69.03
0	19133670 STUD KIT	6.174	0 C	1 SP-ORD	2009 R	0	0/0	05/03/2020			1	1		77.82
0	20982396 FASCIA	7.831	OY BC	1 SP-ORD	2017 R	6	0/0	04/05/2020				2		160.67
0	22737377 BAFFLE	1.272	OW WC	1 SP-ORD	2013 R	1	0/0	04/05/2020	1	1		2		38.31
0	22971446 BRACKET	7.869	OW WC	1 SP-ORD	2017 R	3	0/0	05/03/2020				2		6.65
0	23227753 MOLDING	17.507	OW WC	1 SP-ORD	2020 R	0	0/0	05/03/2020			1	1		60.90
1	25715934 LINK	7.240 *	OY* POBK	1 31	2011 R	1	0/0	05/03/2020		1		2		15.24
9	25878662 KEY	2.187	OY C	1 KEY2	2010 R	8	0/0	04/05/2020						19.20
0	42353805 EMBLEM	1.303	OW W B	1 SP-ORD	2022 R	0	0/0	04/05/2020			1	1		25.44
0	84029798 BRACKET	7.869	OW WC	1 SP-ORD	2019 R	0	0/0	04/05/2020			1	1		40.80
0	84055839 FASCIA	7.831	OY BC	1 SP-ORD	2017 R	0	0/0	04/05/2020			1	1		377.78
0	84108856 ABSORBER	7.840	OW WC	1 SP-ORD	2022 R	1	0/0	04/05/2020		1		1		60.42
0	84293178 MOLDING	16.642	OW WC	1 SP-ORD	2019 R	1	0/0	05/03/2020		1		2		74.66
0	84293179 MOLDING	16.642	OW WC	1 SP-ORD	2019 R	0	0/0	05/03/2020			1	2		66.13
0	84574363 BAR	7.831	OW WC	1 SP-ORD	2021 R	0	0/0	05/03/2020		1	1	2		409.00
1	20985757 CAP	7.832	OM MC	5 UP1	2014 R	1	0/0	05/08/2019	1	1		2	4	234.60
0	25808206 MOLDING	17.215	OM MC	5 UP5	2014 R	0	0/0	08/03/2014			1	2	3	66.33

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REPORT TOTALS FOR BRANCH CLIFF ANSCHUETZ CHEV/OLDS INC.

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	PARTS	PIECES	VALUE
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MAKE GM GENERAL MOTORS	18	13	426.74
=====	=====	=====	=====
GRAND TOTAL	18	13	426.74