

**Service Department Sales And Gross (Labor Only)**

Category	Sales	Gross	Gross as % of Sales	%Sales Contribution
Customer Car			0%	0%
Customer Truck			0%	0%
Customer Other			0%	0%
Warranty			0%	0%
Warranty Other			0%	0%
Internal			0%	0%
NVI / Road Ready			0%	0%
Adj. Cost Of Labor			0%	0%
<b>Total</b>	\$ -	\$ -	0.00%	0%

### Service Department Profit Centering

Service Department Profit Centering			
Expense Category	Dollar Amount	% of Gross	Profile
Department Gross			
Variable Expense		0.00%	
Selling Expense		0.00%	
Personnel Expense		0.00%	
Semi-Fixed Expense		0.00%	
Fixed Expense		0.00%	
Unallocated Expense		0.00%	
Dealer's Salary		0.00%	
Total Expenses	\$ -	0.00%	
Net Profit	#VALUE!	0.00%	



## NADA ACTUAL SERVICE ANALYSIS

Performance

	Labor Sales / Month		Hourly Labor Rate		Hours Billed
Customer Car*		÷		=	0.00
Customer Truck*		÷		=	0.00
Customer Other*		÷		=	0.00
Warranty		÷		=	0.00
Internal		÷		=	0.00
New Vehicle Prep		÷		=	0.00
<b>Total</b>	<b>\$ -</b>				<b>0.0</b>

**POTENTIAL**

\$ -	÷	0.00	=	\$0.00
Total labor sales for month		Total hours billed		Effective Labor Rate

	x		x		=	#VALUE!
# Service mechanical technicians		# Hours/Day		Working Days/Month		Clock Hour A

#VALUE!	x	\$0.00	=	#VALUE!
Clock Hours Available		Effective Labor Rate		Labor sales potential

How proficient are your technicians ?

	÷		=	0.00%
Hours Billed		Hours Available		Tech Proficiency

**Customer labor divide by the Customer Effective Labor rate from the R. O. Analysis**

val

FACILITY POTENTIAL	
Number of Bays	<input type="text"/>
	x
Number of Days	<input type="text"/>
	x
Number of Hours	<input type="text"/>
	x
Effective Labor Rate	<input type="text"/>
FACILITY POTENTIAL	#VALUE!

FACILITY UTILIZATION	
Total Labor Sales	\$ <input type="text"/> -
	÷
Facility Potential	<input type="text"/> #VALUE!
	<i>equals</i>
FACILITY UTILIZATION	<input type="text"/> 0.00%