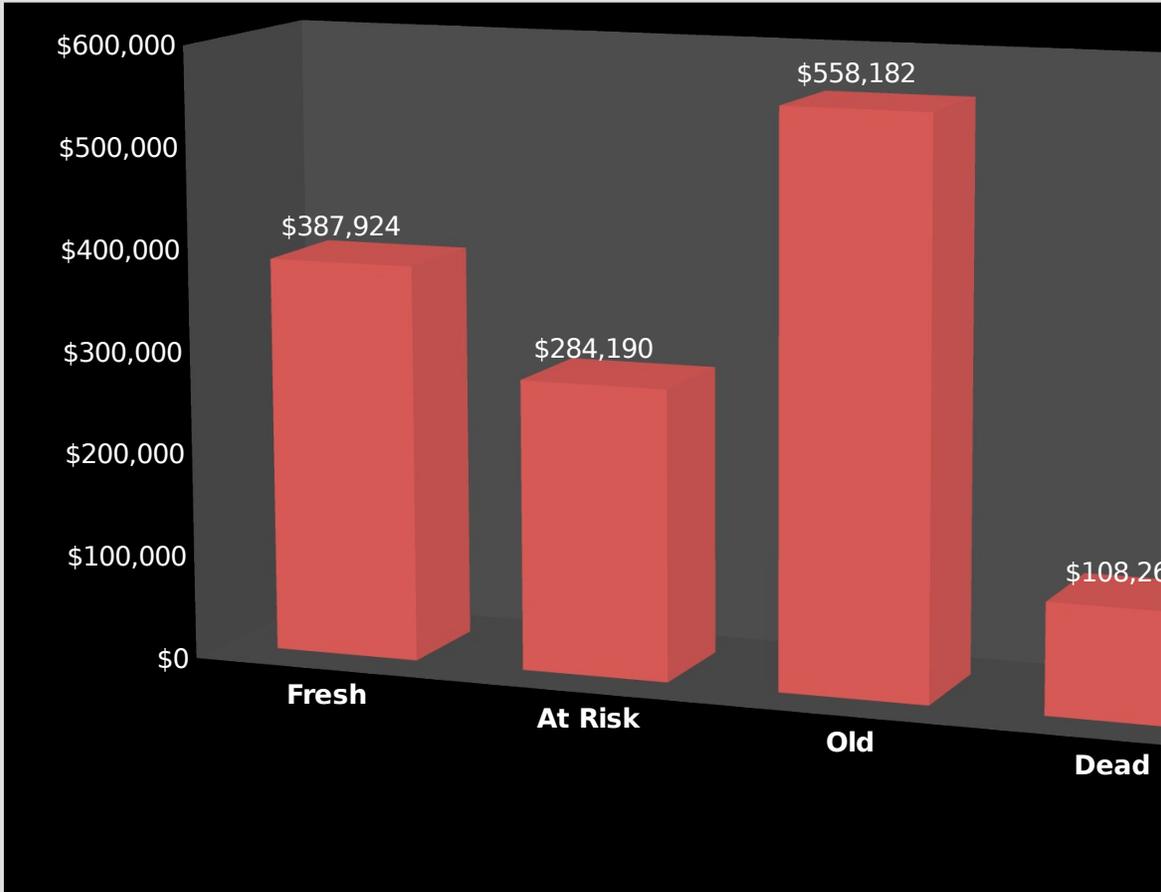


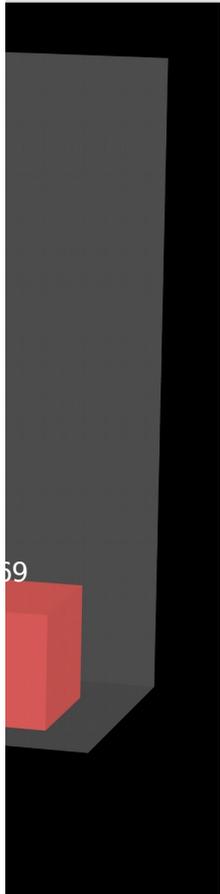
Pre-Owned Stock Analysis

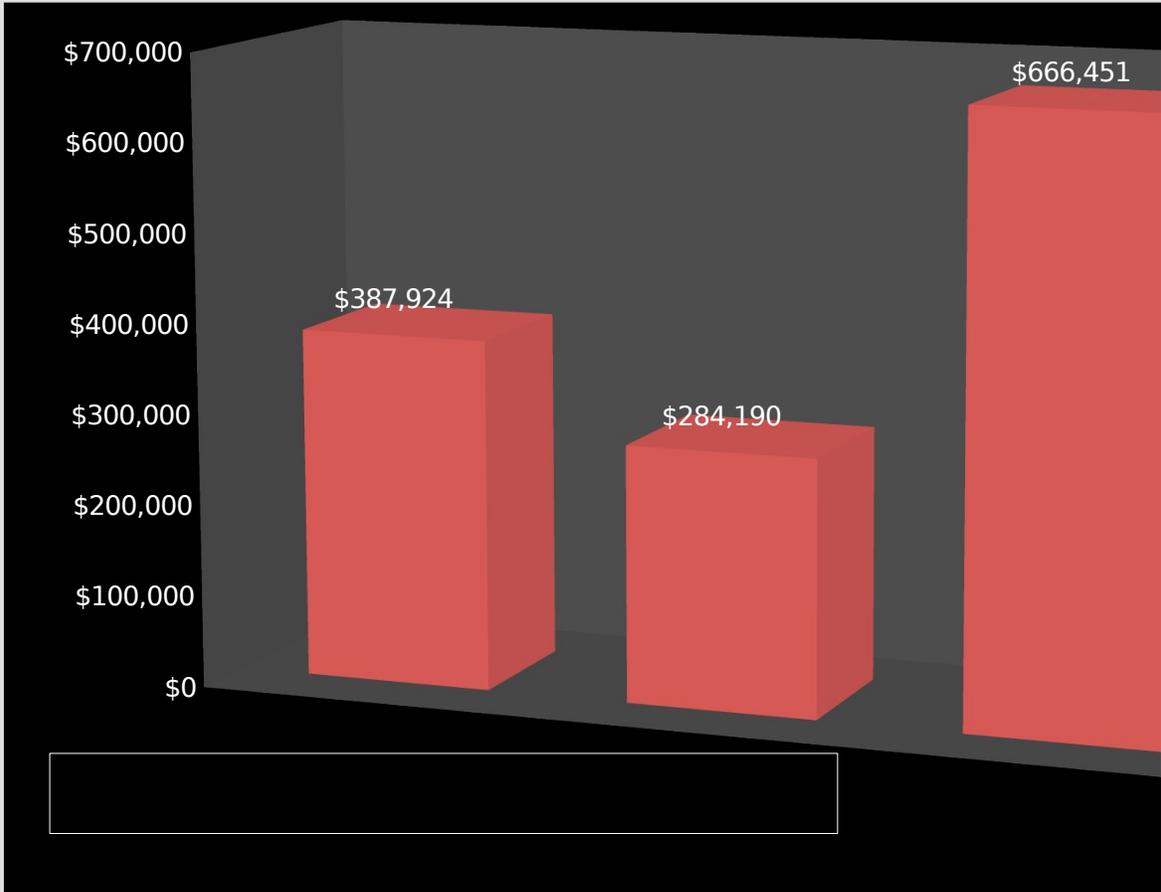
Days In Stock

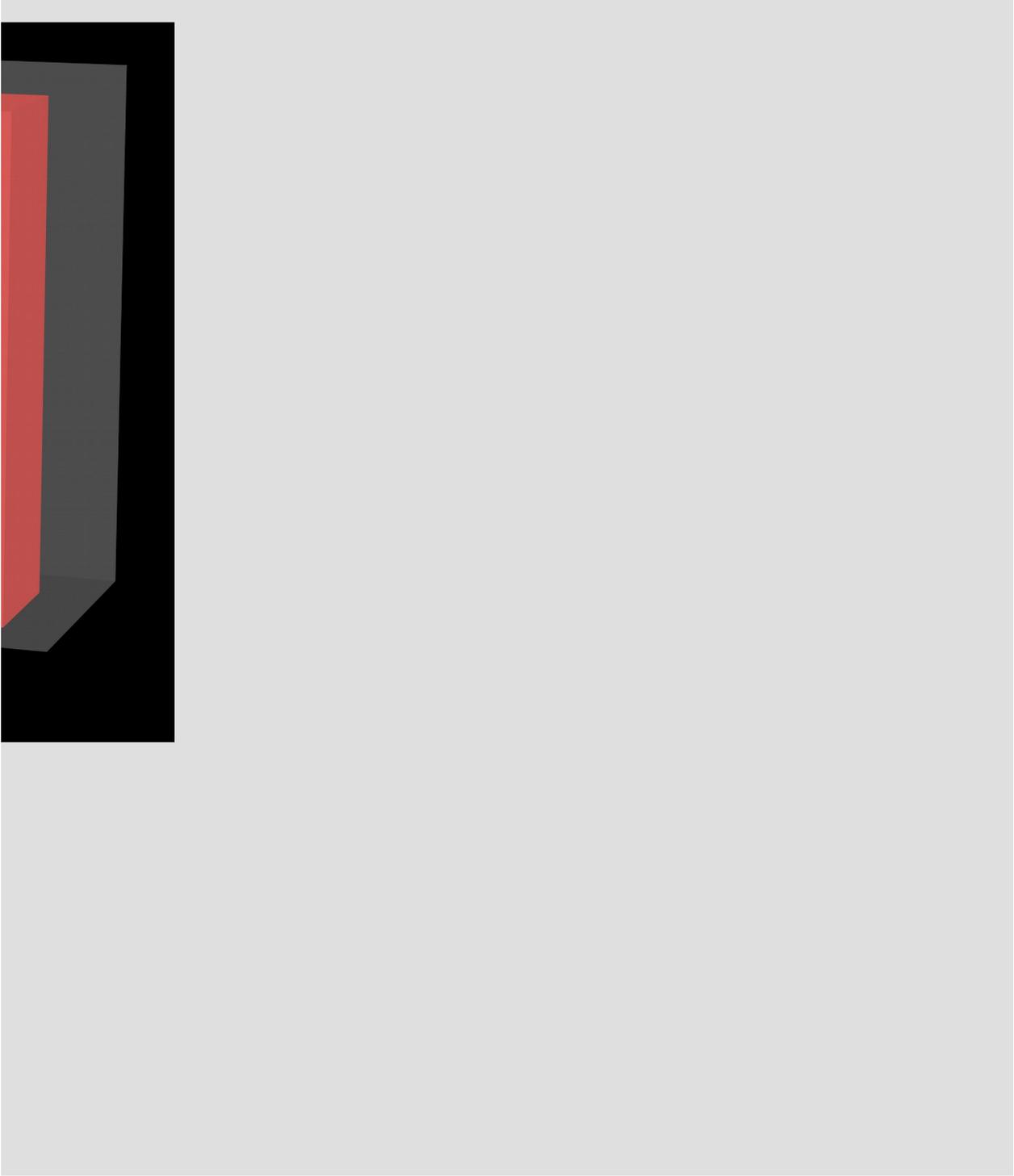
Days In Stock						
	0-30	31-45	46-60	61-90	90-120	
# Of Units	29	6	8	14	10	
Dollars	\$387,924	\$127,883	\$156,307	\$317,996	\$240,186	
	Fresh	At Risk		Old		
	29	14	<i>Units</i>		24	
	\$387,924	\$284,190	<i>Dollars</i>		\$558,182	

121+	Total
5	72
\$108,269	\$1,338,565
Dead	
5	
\$108,269	\$666,451









Pre-Owned Stock Analysis

Fresh	At Risk	Units	Old	Dead
29	14	<i>Units</i>	24	5
\$387,924	\$284,190	<i>Dollars</i>	\$558,182	\$108,269
40%	19%	<i>Percent of total in Units</i>	33%	7%
29%	21%	<i>Percent of total in \$</i>	42%	8%
\$13,377	\$20,299	<i>Average Cost per Unit</i>	\$23,258	\$21,654

72

\$1,338,565

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	387924	127883	156307	317996	240186	108269
	At Risk			OLD		Dead
	\$284,190	<i>Dollars</i>		\$558,182	\$108,269	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$28,419	<i>"Water" Dollars</i>		\$83,727	\$27,067	

% of inventory under water 10.4%

Total Water Dollars \$139,214

Total

1338565

