D'Lacy Stith

SEcureMetrics

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Configure Sales Dashboa

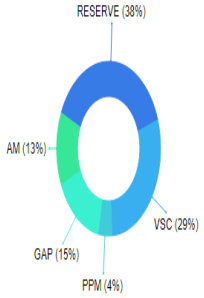
GERMAIN TOYOTA OF COLUMBUS

AS OF DEC 9, 2020 12:30 AM CST

3,101	$1,928	$5,977,413	1.58
UNITS	F&I PVR	F&I GROSS	PRODUCTS PER DEAL

83%	48%	16%	58%	49%
2,577 / $2,270,116 $881	1,484 / $1,750,993 $1,180	482 / $258,843 $537	1,444 / $899,867 $623	1,505 / $797,595 $530
FINANCE	VSC	MAINTENANCE	GAP	AFTERMARKET

F&I INCOME DISTRIBUTION



FINANCE MANAGERS

CHART GRID

NAME	UNITS	F&I PVR ↓	F&I GROSS	PPD	FIN %	VSC %	PPM %	GAP %	AM %
LAYMON,RYAN A	669	$2,167.76	$1,450,230.13	1.91	83%	58%	21%	63%	61%
DAVIS,DEMETRIUS	578	$2,166.56	$1,252,269.58	1.66	84%	51%	19%	55%	52%
PURI,AZHER M	701	$2,048.49	$1,435,988.45	1.83	82%	48%	18%	65%	68%
ROMINE,HEATHER	625	$1,720.92	$1,075,572.12	1.17	83%	43%	4%	57%	24%
LOMBARDO,THOMAS J	523	$1,449.05	$757,851.64	1.26	82%	38%	16%	47%	33%
EASTWOOD,LUCAS E	5	$1,100.26	$5,501.31	1.20	60%	40%	40%	67%	0%