



ACADEMY

### Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

| Competitor Name              | Lube, Oil & Filter             | Cabin Filter | Balance Tires   | Align Front End | Service A/C | Replace Front Disc Pads | Totals (Sum Rows) |
|------------------------------|--------------------------------|--------------|-----------------|-----------------|-------------|-------------------------|-------------------|
| Valvoline                    | 89.99                          | /            | /               | /               | /           | /                       |                   |
| Mavis                        | Bleed 41.99<br>Synthetic 69.99 | /            | 18.99<br>And up | 89.99           | X           | 99.99                   |                   |
| 12PH Auto Repair             | 59.99                          | 50.00        | WNA             | WNA             | WNA         | 325.00                  |                   |
| Monroe Muffler Brake Service | 69.99                          | 60.00        | WNA             | 109.99          | /           | WNA                     |                   |
| Fire Stone Auto              | 65.99                          | 49.90        | 62.00           | 99.99           | X           | 222.00                  |                   |
|                              |                                |              |                 |                 |             |                         |                   |
| Competitor Averages          | 71.19                          | 53.30        | 40.60           | 99.99           |             | 215.66                  |                   |
| My Dealership                | 64.99                          | 70.00        | 89.95           | 119.00          |             | 265.00                  |                   |



ACADEMY

### Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

| Dealer   | Labor Rate |   | Flat Rate Time Standard   |
|--|------------|---|---|
|  | Single     | Variable  |   |
| Mid-Hudson<br>Subaru   |            | C <u>130.95</u><br>W <u>120.90</u><br>M _____<br>R _____<br>I <u>130.95</u>     | <input type="checkbox"/> Factory<br><input type="checkbox"/> Chilton<br><input type="checkbox"/> Computer<br><input type="checkbox"/> Motors<br><input type="checkbox"/> Mitchell<br><input checked="" type="checkbox"/> Other <u>ALLDATA</u> |
| <sup>DEPT</sup><br>Toyota  |            | C <u>139</u><br>W <u>139</u><br>M _____<br>R _____                              | <input type="checkbox"/> Factory<br><input type="checkbox"/> Chilton<br><input type="checkbox"/> Computer<br><input type="checkbox"/> Motors<br><input type="checkbox"/> Mitchell<br><input type="checkbox"/> Other                           |
| Nissan   |            | C <u>124.95</u><br>W <u>114</u><br>M _____<br>R _____                           | <input type="checkbox"/> Factory<br><input type="checkbox"/> Chilton<br><input type="checkbox"/> Computer<br><input type="checkbox"/> Motors<br><input type="checkbox"/> Mitchell<br><input type="checkbox"/> Other                           |
| Healey<br>chevrolet<br><hr/> Healy<br>Hyundai  |            | C <u>146.74</u><br>W <u>137.87</u><br>M _____<br>R _____                        | <input type="checkbox"/> Factory<br><input type="checkbox"/> Chilton<br><input type="checkbox"/> Computer<br><input type="checkbox"/> Motors<br><input type="checkbox"/> Mitchell<br><input type="checkbox"/> Other                           |
| Friendly<br>Ford   |            | C <u>135/cars</u><br><u>145/trucks</u><br>W <u>122.63</u><br>M _____<br>R _____ | <input type="checkbox"/> Factory<br><input type="checkbox"/> Chilton<br><input type="checkbox"/> Computer<br><input type="checkbox"/> Motors<br><input type="checkbox"/> Mitchell<br><input type="checkbox"/> Other                           |
| <b>Variable Rate Code(s):</b><br>C=Lowest, Most Competitive (ie., L.O.F., etc.)      W=Warranty      I= Internal<br>M=Maintenance Rate (Normal Factory Maintenance)      R =Highest, Repair Rate |            |   |   |