STAFF

- ADD A FULL TIME DRIVER (TWO WOULD BE GREAT)
- HAVE A WHOLESALE TEAM (DEDICATED TO W/S)

TRAINING

- TRAIN STAFF (AWARE OF ALL PROGRAMS FOR W/S)
- FOLLOW UP (KEEP IN TOUCH WITH CUSTOMER)

FOCUS

- KEEP EXISTING CUSTOMER HAPPY (TAKE CARE OF WHAT WE HAVE)
- CORRECT PARTS AND ON TIME (GOOD TRANSACTION START TO FINISH)

My Dep. Is a small one (due to coivd-19) only have two full time counter guys and a one part time as well as my driver . Main problem is short staff and that DP and GM are not to happy with the word WHOLESALE.