

## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 4,344	52.00	83.53	FRH Average
Maintenance	\$ 5,529	86.20	64.14	FRH Average
Repair	\$ 11,969	92.00	130.09	FRH Average
Totals	\$ 21,842	230.20	94.88	Customer ELR
		Target Labor Rate		Per FRH
Total Ro's in Sample	0	Difference	94.88	Per FRH

### Cost of Labor

Total Cost of Labor	5951.20	Total Sales	27.25%	Percent Cost of Sales
Total Cost of Labor	5951.20	Total FRHs	25.85	Cost per FRH

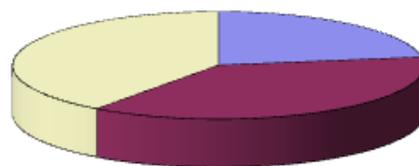
### Repair Order Measurements

Total Labor Sales	21,841.52	Total ROs	218.42	Avg Labor per RO
Total FRHs	230.20	Total ROs	2.30	Avg FRH's per RO
Menu Sales		Total ROs		Percent Menu Sales
Competitive FRHs	52.00	Total FRHs	22.59%	Percent Competitive
Maintenance FRHs	86.20	Total FRHs	37.45%	Percent Maintenance
Repair FRH	92.00	Total FRHs	39.97%	Percent Repair
One item ROs	22	Total ROs	22.00%	Percent One Item RO

### Model Year Analysis

2021	2020	2019	2018	2017	2016	Older	Total
0	7	15	13	17	5	43	100
0.00%	7.00%	15.00%	13.00%	17.00%	5.00%	43.00%	

**Labor Mix**



■ Percent Competitive   
 ■ Percent Maintenance   
 ■ Percent Repair