

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	9,518		16,773		489,061.72	
Active Parts	3,029	31.82	11,276	67.22	332,907.25	68.07
NG Parts	4,988	52.40	1,505	8.97	56,665.09	11.58
MO Parts	214	2.24	1,311	7.81	36,243.54	7.41
AP Parts	1,145	12.02	2,269	13.52	43,367.45	8.86
DP Parts	140	1.47	412	2.45	19,878.39	4.06
SP Parts						
DEL Parts	2	0.02				
Parts With No Cost	3	0.03	170	1.01		
Parts With Negative On-Hand	3	0.03	3		-169.70	
Core/Exchange	150	1.57	212	1.26	28,521.00	
Memos On File	2,165					
Parts Added	474	4.98	223	1.32	12,656.77	2.58
Active Parts	75	15.82	55	24.66	3,196.35	25.25
NG Parts	393	82.91	167	74.88	9,425.77	74.47
MO Parts	2	0.42	1	0.44	34.65	0.27
AP Parts	4	0.84				
DP Parts						
SP Parts						
Parts & Memos Deleted	466					
Inventory Movement - Sales						
0 to 3 Months	4,069	42.75	10,884	64.89	299,059.06	61.14
4 to 6 Months	1,435	15.07	1,488	8.87	56,249.16	11.50
7 to 12 Months	2,207	23.18	1,840	10.97	65,779.11	13.45
Over 12 Months	837	8.79	1,892	11.28	30,287.67	6.19
New Parts No Sales	970	10.19	669	3.98	37,686.72	7.70
Inventory Movement - Receipts						
0 to 3 Months	3,874	40.70	8,558	51.02	315,524.71	64.51
4 to 6 Months	1,514	15.90	1,686	10.05	62,634.06	12.80
7 to 12 Months	2,376	24.96	2,482	14.79	72,361.53	14.79
Over 12 Months	1,024	10.75	3,989	23.78	35,213.22	7.20
New Parts No Receipts	730	7.66	58	0.34	3,328.20	0.68
Outstanding Orders	152	1.59	405		42,926.80	
Stockorders	12	7.89	183	45.18	5,009.35	11.66
Supplemental Orders						
Customer Orders	11	7.23	16	3.95	9,436.90	21.98
Backorders	134	88.15	206	50.86	28,480.55	66.34
Stockorder Backorders	75	49.34	122	30.12	12,577.30	29.29
Supplementl Backorders						
Customer Backorders	59	38.81	84	20.74	15,903.25	37.04
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,634	17.16	4,735		217,856.44		3,707
Regular	1,614	98.77	4,651	98.22	215,069.29	98.72	3,669
No History	14	0.85	37	0.78	1,453.85	0.66	17
Drop Ship							
Wholesale	18	1.10	47	0.99	1,333.30	0.61	21
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	16	0.16	20		3,276.75		17
Return Sales	245	2.57	445		20,241.07		294
Regular	242	98.77	427	95.95	19,828.22	97.96	291
No History	1	0.40	1	0.22	80.05	0.39	1
Defective							
Wholesale	2	0.81	17	3.82	332.80	1.64	2
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,333	14.00	5,115		220,648.10		1,753
Stockorders	719	53.93	3,612	70.61	111,872.42	50.70	957
Supplemental Orders							
Customer Orders	667	50.03	1,295	25.31	104,085.60	47.17	735
Emergency Purchases	22	1.65	24	0.46	1,918.05	0.86	23
Other Receipts	34	2.55	184	3.59	2,772.03	1.25	38
Overages							
Net Adjustments	33	0.34	48		1,659.40		33
Plus	25	75.75	39	81.25	2,424.35		25
Minus	8	24.24	9	18.75	-764.95		8
Factory Returns	120	1.26	291		-10,305.05		121
Net Appreciation	218	2.29	952	5.67	-859.20		378
Positive	189	86.69	899	94.43	1,408.80		328
Negative	29	13.30	53	5.56	-1,768.00		50
Parts Updated With Cost	11	0.11	3,472				41
Parts With Comments	128						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			194		5,124.77		107
Lost Sales							
Return Sales			13		1,220.34		9

Sort Source: 111

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File		2				
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Sources: 111

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	63		3,782		13,675.09	
Active Parts	19	30.15	3,577	94.57	10,324.95	75.50
NS Parts	11	17.46	17	0.44	1,056.68	7.72
MD Parts	12	19.04	36	0.95	853.28	6.23
AP Parts	21	33.33	152	4.01	1,440.18	10.53
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	1.58				
Parts With Negative On-Hand	1	1.58	1		-42.95	
Core/Exchange						
Memos On File	9					
Parts Added	1	1.58	1	0.02	18.34	0.13
Active Parts						
NS Parts	1	100.00	1	100.00	18.34	100.00
MD Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	20	31.74	3,556	94.02	10,874.23	79.51
4 to 6 Months	3	4.76	50	1.32	72.05	0.52
7 to 12 Months	7	11.11	5	0.13	230.82	1.68
Over 12 Months	21	33.33	151	3.99	1,404.88	10.27
New Parts No Sales	12	19.04	20	0.52	1,093.11	7.99
Inventory Movement - Receipts						
0 to 3 Months	21	33.33	3,556	94.02	10,920.41	79.85
4 to 6 Months	1	1.58	1	0.02	35.30	0.25
7 to 12 Months	17	26.98	17	0.44	754.15	5.51
Over 12 Months	22	34.92	200	5.28	1,441.63	10.54
New Parts No Receipts	2	3.17	8	0.21	523.60	3.82
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	19	30.15	3,719		11,282.72		636
Regular	19	100.00	3,719	100.00	11,282.72	100.00	636
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	6	9.52	297		1,114.32		39
Regular	6	100.00	297	100.00	1,114.32	100.00	39
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	13	20.63	3,194		9,266.47		20
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases	3	23.07	4	0.12	54.41	0.58	3
Other Receipts	11	84.61	3,190	99.87	9,212.06	99.41	17
Overages							
Net Adjustments	1	1.58	6		53.94		1
Plus	1	100.00	6	100.00	53.94		1
Minus							
Factory Returns							
Net Appreciation	1	1.58	10	0.26	0.60		2
Positive	1	100.00	10	100.00	0.60		2
Negative							
Parts Updated With Cost	1	1.58					1
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			183		13,053.99		119
Lost Sales							
Return Sales			3		228.51		3

Sort Source: 995

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	14		194		3,762.00	
Active Parts	13	92.85	175	90.20	3,559.65	94.62
NS Parts						
MD Parts						
AP Parts	1	7.14	19	9.79	202.35	5.37
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 1

Parts Added

- Active Parts
- NS Parts
- MD Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	3	21.42	53	27.31	1,119.35	29.75
4 to 6 Months	1	7.14	7	3.60	250.60	6.66
7 to 12 Months	3	21.42	43	22.16	923.85	24.55
Over 12 Months	7	50.00	91	46.90	1,468.20	39.02
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	2	14.28	36	18.55	721.80	19.18
4 to 6 Months						
7 to 12 Months	3	21.42	40	20.61	1,164.25	30.94
Over 12 Months	9	64.28	118	60.82	1,875.95	49.86
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
 - Stockorder Backorders
 - Supplemntl Backorders
 - Customer Backorders

Outstanding Forced Orders

Sort Source: 995

	NR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1	7.14	1		34.45		1
Regular	1	100.00	1	100.00	34.45	100.00	1
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 996

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	604		865		31,938.80	
Active Parts	579	95.86	798	92.25	29,128.50	91.20
NS Parts	3	0.49				
MD Parts	3	0.49	5	0.57	598.00	1.87
AP Parts	6	0.99	13	1.50	266.90	0.83
DP Parts	13	2.15	49	5.66	1,945.40	6.09
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	3	0.49	3	0.34	54.00	
Memos On File	191					
Parts Added	11	1.82	3	0.34	196.00	0.61
Active Parts	11	100.00	3	100.00	196.00	100.00
NS Parts						
MD Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	199	32.94	708	81.84	24,605.55	77.03
4 to 6 Months	37	6.12	42	4.85	1,645.35	5.15
7 to 12 Months	65	10.76	72	8.32	3,657.10	11.45
Over 12 Months	277	45.86	28	3.23	1,196.55	3.74
New Parts No Sales	26	4.30	15	1.73	834.25	2.61
Inventory Movement - Receipts						
0 to 3 Months	202	33.44	724	83.69	25,659.95	80.34
4 to 6 Months	24	3.97	40	4.62	1,837.45	5.75
7 to 12 Months	52	8.60	62	7.16	2,869.70	8.98
Over 12 Months	293	48.50	37	4.27	1,419.70	4.44
New Parts No Receipts	33	5.46	2	0.23	152.00	0.47
Outstanding Orders	11	1.82	40		1,839.00	
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders	11	100.00	40	100.00	1,839.00	100.00
Stockorder Backorders	11	100.00	38	95.00	1,756.10	95.49
Supplemntl Backorders						
Customer Backorders	1	9.09	2	5.00	82.90	4.50
Outstanding Forced Orders						

Sort Source: 996

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	103	17.05	462		16,124.80		371
Regular	102	99.02	461	99.78	16,119.80	99.96	370
No History	1	0.97	1	0.21	5.00	0.03	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	12	1.98	16		802.45		13
Return Sales	24	3.97	44		1,853.05		33
Regular	24	100.00	44	100.00	1,853.05	100.00	33
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	102	16.88	461		15,184.50		160
Stockorders	97	95.09	452	98.04	14,716.30	94.91	152
Supplemental Orders							
Customer Orders	6	5.88	7	1.51	359.20	2.36	6
Emergency Purchases							
Other Receipts	2	1.96	2	0.43	109.00	0.71	2
Overages							
Net Adjustments	8	1.32	9		14.90		8
Plus	4	50.00	5	55.55	388.90		4
Minus	4	50.00	4	44.44	-374.00		4
Factory Returns	5	0.82	7		-236.65		5
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost	1	0.14	1		43.30		1
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 99B

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	314		234		33,414.43	
Active Parts	82	26.11	155	66.23	20,636.73	61.75
NS Parts	198	63.05	44	18.80	7,120.43	21.30
MD Parts						
AP Parts	34	10.82	35	14.95	5,657.27	16.93
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	4					
Parts Added	19	6.05	12	5.12	2,563.20	7.67
Active Parts						
NS Parts	19	100.00	12	100.00	2,563.20	100.00
MD Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	14					
Inventory Movement - Sales						
0 to 3 Months	135	42.99	137	58.54	19,367.29	57.96
4 to 6 Months	40	12.73	14	5.98	1,780.00	5.32
7 to 12 Months	98	31.21	37	15.81	4,833.15	14.46
Over 12 Months	23	7.32	23	9.82	3,770.55	11.28
New Parts No Sales	18	5.73	23	9.82	3,663.44	10.96
Inventory Movement - Receipts						
0 to 3 Months	134	42.67	146	62.39	21,364.08	63.93
4 to 6 Months	42	13.37	22	9.40	3,064.80	9.17
7 to 12 Months	107	34.07	42	17.94	5,339.12	15.97
Over 12 Months	22	7.00	19	8.11	2,744.15	8.21
New Parts No Receipts	9	2.86	5	2.13	902.88	2.70
Outstanding Orders						
Stockorders	2	0.63	5		736.91	
Supplemental Orders	1	50.00	1	20.00	114.99	15.60
Customer Orders						
Backorders	1	50.00	4	80.00	621.92	84.39
Stockorder Backorders	1	50.00	4	80.00	621.92	84.39
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,808	17.19	9,196		284,275.61		4,880
Regular	1,787	98.83	9,111	99.07	281,483.46	99.01	4,841
No History	15	0.82	38	0.41	1,458.85	0.51	18
Drop Ship							
Wholesale	18	0.99	47	0.51	1,333.30	0.46	21
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	31	0.29	39		4,363.81		33
Return Sales	298	2.83	838		30,683.78		394
Regular	295	98.99	820	97.85	30,270.93	98.65	391
No History	1	0.33	1	0.11	80.05	0.26	1
Defective							
Wholesale	2	0.67	17	2.02	382.80	1.08	2
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,497	14.23	8,994		277,592.72		1,997
Stockorders	833	55.64	4,150	46.14	138,964.60	50.06	1,138
Supplemental Orders							
Customer Orders	673	44.95	1,302	14.47	104,444.80	37.62	741
Emergency Purchases	26	1.73	29	0.32	2,022.46	0.72	27
Other Receipts	81	5.41	3,513	39.05	32,160.86	11.58	96
Overages							
Net Adjustments	42	0.39	63		1,728.24		42
Plus	30	71.42	50	79.36	2,867.19		30
Minus	12	28.57	13	20.63	-1,138.95		12
Factory Returns	125	1.18	298		-10,541.70		126
Net Appreciation	220	2.09	963	4.40	-370.38		388
Positive	190	86.36	909	94.39	1,409.40		332
Negative	30	13.63	54	5.60	-1,779.78		56
Parts Updated With Cost	19	0.18	3,473		43.30		49
Parts With Comments	136						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			377		18,178.76		226
Lost Sales							
Return Sales			16		1,448.85		12