

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
7/01	SS70743	2002	HONDA	CIVIC	31	1017	560
7/01	SS71209	2007	HONDA	ACCORD	8	2817	100
7/01	SS67726P	2007	HYUNDAI	VERACRUZ	78	-361	1369
7/01	US70922P	2014	HONDA	CR-Z	53	-1766	1606
7/01	US70997	2014	HONDA	CR-V	7	1658	1503
7/03	SS71301	2007	HONDA	ACCORD	3	365	0
7/03	SS70251VA	2007	GMC	ENVOY	124	-969	0
7/03	US71094V	2014	HONDA	CR-V	10	490	832
7/03	US71026P	2014	HONDA	CR-V	20	-400	1705
7/03	SS70382	2011	MAZDA	CX-9	104	477	200
7/03	SS71251	2012	GMC	ACADIA	16	3320	1134
7/03	SS70308	2007	HONDA	ACCORD	122	-556	150
7/03	SS70733	2009	SUBARU	OUTBACK	39	-1077	839
7/04	US70969V	2014	HONDA	CR-V	39	467	1246
7/04	US69984	2014	HONDA	ODYSSEY	50	654	342
7/04	US71001	2014	HONDA	ACCORD	23	2462	1045
7/04	SS70499	2013	KIA	OPTIMA	81	795	2227
7/04	US70875P	2015	HONDA	CIVIC SED	71	-1121	201
7/05	SS70425	2006	HONDA	PILOT	111	-1092	433
7/05	US70925P	2017	HONDA	ACCORD SE	57	600	2852
7/05	SS70768	2010	TOYOTA	SIENNA	44	299	100
7/05	SS71327	2012	HYUNDAI	ELANTRA	7	340	200
7/06	SS71255	2003	HONDA	CIVIC	10	244	0
7/06	SS71257P	2011	HONDA	CR-V	7	1251	644
7/06	US71092P	2016	HONDA	CIVIC SED	10	-325	402
7/06	SS71252	2011	HONDA	ACCORD	14	1344	0
7/06	SS70562	2009	CHEVY	SILVERADO	68	1505	0
7/06	SS70643VA	2011	GMC	TERRAIN	41	14	658
7/06	SS71458	2010	HONDA	ODYSSEY	2	3017	584
7/07	US70987	2013	HONDA	CR-V	42	778	2255
7/07	US70958P	2016	HONDA	ODYSSEY	46	170	535
7/07	US71005	2012	HONDA	ODYSSEY	7	2231	1066
7/07	SS69981	2012	HONDA	ACCORD CP	60	1118	761

7/07	SS71281	2008	HONDA	ODYSSEY	20	2241	200
7/07	SS70761	2014	TOYOTA	SIENNA	49	-91	0
7/07	US71025V	2014	HONDA	ODYSSEY	29	-498	1127
7/07	US64554	2016	HONDA	CIVIC	49	134	2077
7/08	SS70579	2010	HONDA	CROSSTOUR	70	130	1337
7/08	US71024V	2014	HONDA	CR-V	30	628	828
7/08	US71021V	2014	HONDA	ACCORD	33	1054	439
7/08	SS67735P	2008	KIA	SEDONA	50	856	0
7/08	US71023V	2014	HONDA	CIVIC SED	30	170	2477
7/08	SS71298	2008	HONDA	CIVIC	8	1749	0
7/08	SS70730	2010	HONDA	ACCORD	49	490	0
7/08	SS70774	2011	TOYOTA	SENTRA	42	1626	1238
7/08	US69995P	2016	HONDA	CIVIC SED	30	-662	0
7/10	US69972	2015	HONDA	PILOT	82	-522	1580
7/10	US71095P	2016	HONDA	ACCORD SE	13	-685	200
7/10	US71014P	2014	HONDA	CROSSTOUR	34	-817	2047
7/10	SS70658VA	2009	ACURA	MDX	20	2660	1453
7/11	SS71211	2015	NISSAN	ALTIMA	18	3007	0
7/11	SS70554	2014	TOYOTA	TACOMA	76	-1659	1228
7/11	SS70673	2013	HYUNDAI	ELANTRA	50	1821	200

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	182	\$ 202,379.00	\$ 131,726.00	\$ 1,835.00	51.5
31 - 45 Days	67	\$ 51,815.00	\$ 55,527.00	\$ 1,602.00	19
46 - 60 Days	45	\$ 7,806.00	\$ 30,359.00	\$ 848.00	12.7
60 - 90 Days	47	\$ (2,011.00)	\$ 40,236.00	\$ 768.00	13.3
90 Days and Over	12	\$ 1,496.00	\$ 8,082.00	\$ 267.00	3.3
<b>Total</b>	<b>353</b>	<b>\$ 261,485.00</b>	<b>\$ 265,930.00</b>	<b>\$ 1,494.00</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales