

Current Data

New Retail Deliveries YTD (units)

Month of Year

Average # Retail Units Delivered Per Month

Total # Units Currently in Inventory

Months Supply "In Units"

CURRENT Inventory Turn Rate

CURRENT Average Front End Gross Profit PNVR

CURRENT Monthly Gross Profit

CURRENT Yearly Front End Gross Profit Total



Projection

Additional Income

Monthly

#VALUE!

Current New Vehicle F&I Average PVR

#VALUE!

PDI & Accessory Sales PVR

X 50% Gross

\$ -

#VALUE!

Trade %

of Trades

#VALUE!

#VALUE!

UV Immediate Wholesale %		# of Trades Immediate Wholesaled	#VALUE!	#VALUE!
Average Recon on U/C Trade		X 50% Gross	\$ -	#VALUE!
Average PUVR Wholesale				#VALUE!
Average PUVR (Front and Back) on Trades				#VALUE!
Hard Pack Per Unit UV				#VALUE!
Hard Pack Per Unit NV				#VALUE!
Doc Fee/ Admin Fee Per Unit				#VALUE!
OEM Incentives Per Unit				#VALUE!
Floorplan Assistance Per Unit				
Advertising Credits Per Unit				#VALUE!
				#VALUE!
Note: This does not include future Gross Opportunities				#VALUE!

ns	
PROJECTED Inventory Turn Rate	
PROJECTED Average <i>Front End</i> Gross Profit PVR	
PROJECTED Monthly Units Delivered	
PROJECTED Monthly Gross Profit	
PROJECTED Monthly Gross Profit Variance	
PROJECTED Yearly Front End Gross Profit Total	
PROJECTED Annualized Front End Gross Profit Variance	
PROJECTED	<u>Yearly</u>
Additonal NV Units	#VALUE!
NV F&I Increase	#VALUE!
PDI & Accesory Increase	#VALUE!
UV Wholesale Increase	#VALUE!

UV Recon Increase	#VALUE!
UV Retail PUVR Increase	#VALUE!
Hard Pack Increase UV	#VALUE!
Hard Pack Increase NV	#VALUE!
Doc Fee/Admin Fee/ Service Charge Increase	#VALUE!
OEM Incentives Increase	#VALUE!
Floorplan Assistance Increase	#VALUE!
Advertising Credit Increase	#VALUE!
Front End Variance (from above)	
Total Additional Income	#VALUE!
Total Variance	#VALUE!
Total Projected Gross (Variance + Current)	#VALUE!





Current Data

New Retail Deliveries YTD (units) 0

Month of Year 0

Average # Retail Units Delivered Per Month

Total # Units Currently in Inventory 0

Months Supply "In Units"

CURRENT Inventory Turn Rate

CURRENT Average Front End Gross Profit PNVR \$ -

CURRENT Monthly Gross Profit

CURRENT Yearly Front End Gross Profit Total



ACADEMY

Additional Income

			Per Unit	Totals (YTD)
Current New Vehicle F&I Average PVR			\$ -	\$ -
PDI & Accessory Sales PVR	\$ -	X 50% Gross	\$ -	\$ -
Trade %	0%	# of Trades	-	-

UV Immediate Wholesale %	0%	# of Trades Immediate Wholesaled	-	-
Average Recon on U/C Trade	\$ -	X 50% Gross	\$ -	\$ -
Average PUVR Wholesale			\$ -	\$ -
Average PUVR (Front and Back) on Trades			\$ -	\$ -
Hard Pack Per Unit UV			\$ -	\$ -
Hard Pack Per Unit NV			\$ -	\$ -
Doc Fee/ Admin Fee Per Unit			\$ -	\$ -
OEM Incentives Per Unit			\$ -	\$ -
Floorplan Assistance Per Unit			\$ -	\$ -
Advertising Credits Per Unit			\$ -	\$ -
Total Washout PNVR			#VALUE!	\$ -
Note: This does not include future Gross Opportunities				

