

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	696	831	1527	Finance or Lease Reserve	20% RESERVE HAS BEEN	CALCULATED	0
Finance or Lease Contracts	595	495	1090	Service Contracts			0
Service Contracts	431	348	779	Pre-paid Maintenance			0
Pre-Paid Maintenance	120	199	319	GAP			0
GAP	462	282	744	Theft Deterrent			0
Theft Deterrent	N/A	N/A	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	293172	255543	548715
Service Contracts	809783	548247	1358030
Pre-Paid maintenance	47121	36304	83425
GAP	230664	107461	338125
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other _____			0