





Rate %
56.67%
#DIV/0!
56.67%



REYNOLDS 2213				
Stocking Status	Inventory		% of Inventory	Guide
INVESTMENT	Value			
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*			MEMO	Greater than 70% of PN's
Core Clean			#DIV/0!	PART #
Core Dirty			#DIV/0!	PART #
Replace by hold RBH			#DIV/0!	PART # NA # PIECES
				NA
Total Inventory	\$0		#DIV/0!	

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current a
1-3 Months		#DIV/0!	included	healthy parts invento
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become
10-12 Months		#DIV/0!	included	85% Will likely become
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		

GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!!!!!!!
YIKES

nd active			
ry			
	<b>OBSO POSITION MATH DONE BELOW</b>		
obso	.65 TIMES THE 7-9 MONTH VALUE	\$0	
obso	.85 TIMES THE 10-12 MONTH VALUE	\$0	
	PLUS THE 13-24 MONTH VALUE	\$0	
	PLUS THE 25+ VALUE EQUALS	\$0	
	OBSO AS A % OF TOTAL	\$ -	#DIV/0!

CDK		Inventory	% of Inventory	Guide
Stocking Status	INVESTMENT	Value		
Normal or Active Stock		\$452,039	90.66%	over 70%
Automatic Phase Out			0.00%	Less than 35%
Dealer Phase Out			0.00%	Less than 1%
Manual Order			0.00%	Less than 3%
Non Stock Part \$'s		\$33,690	6.76%	Less than 5%
Non Stock Part #'s*		7,064	MEMO	Greater than 70% of PN's
No Phase Out	Not on ADP			NA
Repape by Hold	Not on ADP			NA
Clean Core		\$6,150	1.23%	p/n pieces
Dirty Core		\$6,715	1.35%	
<b>Total Inventory</b>		<b>\$498,594</b>	<b>100.00%</b>	
ADP				
Activity	Value \$	% of Invent	%	Notes & Guides
0-3 Months	420,179		76%	ACTIVE INVENTORY at 75%
4-6 Months	56,998		10%	ACTIVE INVENTORY at 23%
7-12 Months	56,635		10%	75% will likely become Obso 2%
Over 12 Months	11,871		2%	Technical Obsolescence 2% is g
New parts no sales	9,597		2%	Minimal Amount
<b>Total Inventory</b>	<b>\$555,280</b>		<b>100%</b>	

<b>COLOR SCORING</b>				
GOOD				
WARNING				
DANGER				
GREAT				
Seldom used				
OK....BUT..				
OUCH !!!				
OUCH !!!!!				
ouch!!!				
<b>OBSO POSITION</b>				
is guide	.75 TIMES	\$		42476.25
uide	PLUS			11,871
	PLUS			9,597
	EQUALS		12%	63944.25

DEALER TRACK STATUS			MONTH OF:			PROFILES BEST OF CLASS
			%	0	PIECES	VALUE
ACTIVE PARTS: STOCKED			#DIV/0!			70%
ACTIVE PARTS: EXCESS STOCK			#DIV/0!			LESS THAN 1 %
ACTIVE PARTS: UNDERSTOCK			#DIV/0!			LESS THAN 1 %
ACTIVE PARTS: TO PHASE OUT			#DIV/0!			LESS THAN 30%
TOTAL ACTIVE PARTS			#DIV/0!			
SUPERCEDED W/ON HAND			#DIV/0!			LOW DBL NUMBERS
INACTIVE W/ON HAND			#DIV/0!			LESS THAN 30-35%
TOTAL INV. TO SELL			#DIV/0!			
CORES ON HAND						LOW PIECE COUNTS
NEG-ON-HAND						LOW DBL NUMBERS
TOTAL OF INVENTORY						
PARTS ON OPEN R. O.'S						ONE DAYS AVG SALES
VALUE OF TOTAL INVENTORY						
NOT ON FACTORY MASTER						MINIMAL
PARTS WITH OUT COST						MINIMAL
<b>INVENTORY AGING BY LAST SOLD</b>						
						<b>INSTRUCTORS NOTE</b>
			<b>VALUE</b>	<b>%</b>	<b>ACUM %</b>	
NEVER SOLD				#DIV/0!	#DIV/0!	
ONE YEAR AGO PLUS				#DIV/0!	#DIV/0!	THIS IS TECHNICAL OI
ELEVEN MONTHS AGO				#DIV/0!	#DIV/0!	
TEN MONTHS AGO				#DIV/0!	#DIV/0!	THIS IS POTENTIAL OI
NINE MONTHS AGO				#DIV/0!	#DIV/0!	
EIGHT MONTHS AGO				#DIV/0!	#DIV/0!	THESE PARTS WILL BE IN A "AP" STATUS! OUT IS SET AT 0 IN 6

SEVEN MONTHS AGO			#DIV/0!	#DIV/0!
SIX MONTHS AGO			#DIV/0!	#DIV/0!
FIVE MONTHS AGO			#DIV/0!	#DIV/0!
FOUR MONTHS AGO			#DIV/0!	#DIV/0!
THREE MONTHS AGO			#DIV/0!	#DIV/0!
TWO MONTHS AGO			#DIV/0!	#DIV/0!
ONE MONTH AGO			#DIV/0!	#DIV/0!
CURRENT MONTH			#DIV/0!	#DIV/0!
TOTAL INVENTORY			#DIV/0!	
CORES WITH ON HAND				

**THIS IS YOUR ACTIVE HEALT INVENTORY**

**CONFIRM DIRTY & CLEAN**





UCS SCORECARD				
Stocking Status Observations	Inventory Value		% of Inventory	Guide
Active Stock (0-6 month activity)				over 70%
Zero Guide (Auto Phase out)				Less than 30%
No bin Location Parts				Less than 1%
Manual Order Review				Less than 3%
No Match (Non Stock Part \$'s)				Less than 5%
Total Watch #'s (N/ Stock Part #'s)				Greater than 70% of PN's
Clean Core				
Dirty Core				Are controls in place?
Extra Lines				NA
Extra Lines				NA
Total Inventory	\$0			

UCS

Investment	NADA			
Activity	Value	% of inven	Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current a
3 to 6 Months		#DIV/0!	included	healthy parts invento
6-9 Months		#DIV/0!	23%	65% Will likely becom
9-12 Months		#DIV/0!	2%	85% Will likely becom
12 Months + Over		#DIV/0!	included	This is your Technical
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		

- GOOD
- WARNING
- DANGER
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- Seldom used
- OK...BUT..
- OUCH !!!!!!!!



nd active  
ory

e obso      \$0.00

obso      \$0.00

OBSO      \$0

\$0.00      #DIV/0!

## Departmental Action Plan

Dealership

Academy Week

Class & I

### Current Situation

We are going to re-install and overhaul our Special Order parts process. We c  
in process but if the Customer doesn't come in right away we lack follow up a

### Overall Objective:

The overall objective is for us to map out the SOP's process and continually n

### Proposed Timeline

The proposed time line is for us to begin using the new process October 1st, 2

### Action Plan

We will have a meeting with the Service Manager, Parts Manager and General

### Requirements

Meeting with Dealer:

1. Action Proposed: To install and overhaul a new special order parts process.

Meeting with stakeholder(s) (dealership personnel): We currently are seeing a

2. Describe what is in place to support desired goal:  
Making sure we have correct contact information when taking the order, email

3. Accountability: Monitoring progress:  
Who: Back counter person  
What: After stocking in SOP's contact is attempted via phone first. Then email  
By When: Every day

4. Describe checkpoints that have been established to measure progress:  
Every week we will check the aging SOP's to see if average age is shrinking.  
Date(s) for review: Every week

5. Estimated cost for implementation: Zero

Projected Date of  
Completion:

12/31/2017

Sponsor Signature: \_\_\_\_\_

Evaluation of Results: Include measured results. (± Metrics)

Impact Areas:

This will have a direct effect on Days supply. By not having aging SOP's it will lower the day supply not having to return parts that never got picked up or installed. This will increase CSI index by ma

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Student Number A01

currently have a decent ordering and stocking and accountability.

monitor the aging of SOP parts.

2017.

Manager to compose the new process.

**PLEASE BE ADVISED  
THIS ASSIGNMENT BY  
IT'S SELF IS WORTH 100  
POINTS.TAKE YOUR  
TIME AND GET IT  
CORRECT**

ging SOPs that are not being picked up

l, phone number, is it ok to text?

and text message

γ. This will increase sales and gross in the long run by  
king sure ordered parts meet the clients needs.