

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
7/1/2017	12P426A	2015	FO	MUSTANG	62	-936.29	2033.87
7/1/2017	T2664A	2015	TT	RAV4	81	1045.70	189.08
7/1/2017	TP1015	2017	TT	TUNDRA 4WD	56	595.00	4000.94
7/1/2017	T1226A	2015	CH	200	89	1006.68	1127.94
7/1/2017	T2736B	2013	FO	FOCUS	17	163.56	350.00
7/1/2017	T1893B	2013	HY	ELANTRA	52	1420.89	1590.90
7/1/2017	XT2849A	2012	TT	RAV4	98	-1457.56	1638.00
7/1/2017	C2195A	2005	DT	RAM 1500	20	-616.47	2672.25
7/1/2017	C1832A	2007	MB	CLK-CLASS	23	4910.26	1.00
7/1/2017	CC1163	2015	JE	WRANGLER UNL	122	-3457.83	3457.83
7/1/2017	CP1029	2014	JE	GRAND CHEROK	50	979.69	1131.70
7/1/2017	XH64872A	2014	HY	SANTA FE	13	2602.53	778.62
7/1/2017	HP1003	2014	HY	ACCENT	101	1465.94	1514.85
7/1/2017	CNR1192	2016	NI	ROGUE	23	-61.65	616.28
7/1/2017	CNR1191	2015	NI	ALTIMA	25	2088.45	2295.26
7/1/2017	40147A	2006	CT	COLORADO	72	-719.34	0.00
7/1/2017	XS73948B	2011	NS	FRONTIER	96	-342.31	0.00
7/1/2017	K10479A	2013	K1	SPORTAGE	48	-1108.71	2159.62
7/1/2017	KP4314	2016	MI	OUTLANDER	127	2156.35	3262.04
7/1/2017	KP5032	2014	HO	CROSSTOUR	89	-1307.56	0.00
7/1/2017	K10655A	2009	K1	SEDONA	85	458.91	216.38
7/1/2017	KP4349	2015	NI	ALTIMA	102	-740.97	4339.78
7/3/2017	TP1025	2010	HY	SONATA	1	2736.61	397.08
7/3/2017	XT2650A	2014	TT	TUNDRA 4WD T	90	958.85	3953.41
7/3/2017	T2831A	2014	TO	COROLLA	108	-1656.08	1656.08
7/3/2017	CP1057	2015	CH	TOWN & COUNT	15	-346.21	1.00
7/3/2017	CC1177	2016	JE	CHEROKEE	92	-1220.39	570.00
7/3/2017	CC1156	2016	DT	JOURNEY	116	-438.05	1202.93
7/3/2017	CP1070	2014	JE	GRAND CHEROK	8	1536.80	619.00
7/3/2017	CC1187	2012	JE	WRANGLER	42	2105.18	0.00
7/3/2017	H64514A	2013	HY	ACCENT	22	728.35	1426.00
7/3/2017	H64478A	2014	HY	ACCENT	54	-1080.63	1567.81
7/3/2017	H63790A	2010	SU	OUTBACK	30	1883.17	1692.59
7/3/2017	WH1090A	2013	JE	WRANGLER	131	-1026.91	1026.91

7/3/2017 CV0815A	2012 FT	ECONOLINE CAP	17	1395.17	2319.36
7/3/2017 CN1168	2016 NI	PATHFINDER	90	14.28	1233.74
7/3/2017 KP4324	2017 FO	MUSTANG	121	-1529.66	1.00
7/3/2017 KP4372	2016 K1	SOUL	81	-60.48	1085.00
7/3/2017 KP5024A	2011 GC	SIERRA 1500	41	1507.59	4477.26
7/4/2017 T3145A	2010 TT	HIGHLANDER	32	2499.51	1601.41
7/4/2017 XT3055A	2013 FT	EXPLORER	38	-1425.31	0.00
7/4/2017 T2640A	2014 TT	SIENNA	73	1322.72	1346.22
7/4/2017 T2859A	2014 TT	RAV4	67	114.99	1980.74
7/4/2017 T2442A	2013 NI	ROGUE	111	-1187.56	0.00
7/4/2017 T2165A	2008 FT	F-150	102	853.87	631.51
7/4/2017 TP1026	2013 TT	TUNDRA 4WD T	7	2083.14	1.00
7/4/2017 CC1192	2016 JE	WRANGLER	9	4198.53	2154.44
7/4/2017 CX1962A	2013 HO	CR-V	116	-2725.90	0.00
7/4/2017 C1824A	2015 JE	GRAND CHEROK	113	57.05	1307.03
7/4/2017 H64602A	2013 K1	SOUL	41	3272.80	1798.70
7/4/2017 HA109	2012 BF	X5	63	3868.11	2600.10
7/4/2017 H64300A	2015 HY	SONATA	102	-844.34	1.00
7/4/2017 39886A	2015 NI	ARMADA	29	1487.64	550.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	234	\$170,798	\$274,329.35	\$1,902.25	30.91%
31 - 45 Days	93	\$50,562	\$113,022.27	\$1,758.97	12.29%
46 - 60 Days	72	\$24,714	\$99,267.77	\$1,721.97	9.51%
60 - 90 Days	123	-\$18,382	\$130,365.10	\$910.43	16.25%
90 Days and Over	235	-\$151,072	\$240,750.18	\$381.61	31.04%
Total	757	\$76,620	\$857,734.67	\$1,234.29	100.00%

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales