

## Pre-Class Scavenger Hunt

**Directions:** Use your financial statement to find the following items. Complete and bring to class with you on Monday morning.

**Objective:** Completing this form will give you some working knowledge as to where to find accounts on your statement. This will allow you to spend more time learning concepts and less time searching for information.

Some financial statements may have the information combined with another account. Please ask your controller/office manager for specifics or call the Financial Management Instructor.

Item	Page	Line	Dollar Amount
Cash	___1___	___7/8___	4,052,091
Contracts in Transit	___1___	___9___	2,292,480
Vehicle Receivable	___1___	___14___	2,066,181
Holdback	N/A	N/A	General Motors
Parts, Service, & Body Shop Receivable	___1___	___13___	2,257,376
New Vehicles Sold YTD	___1___	___62___	2,358
Total Expenses	___2___	___57___	1,377,944
Total Dealership Net Profit	___2___	___63___	854,173
Total Dealership Sales	___2___	___1___	20,176,286
New Vehicle Operating Profit	___3___	___61___	223,672
YTD Pre-Owned Vehicle Retail Sales	___3___	___1___	30,040,948
YTD Parts Dept. Expense	___4___	___57___	1,512,419
Service Dept. Internal Gross Profit	___6___	___28___	84,895
Cost of Labor	___6___	___31___	126,150
Effective Labor Rate	N/A	N/A	General Motors